

AT THE LONNY MILLER FARM - **BROWN'S** - BANGOR, PA

- Efficient Milk Production Pays The Bills
- Efficient Feed Use Adds The Profit

Lonny Miller, Wife Gail & Son Scott
With Brown's Sales Rep Steve Deysher (left)



Last year the Miller's shipped over 945,000 lbs. of milk from 42 cows. On May test cows ave. 66 lbs. milk with one cow at 110 lbs., two at 105 lbs., and three near 100 lbs. Herd ave. is 18,724 lbs. milk and 660 lbs. fat. DHI peaked in Nov. 88 at 19,500, but the 88 drought hurt forage quantity, and emphasis at Miller's is on profitable milk production, not maximum. All forage and part of grain is raised on the farm. Brown's routinely analyzes forages and advises Lonny and Scott on optimum feeding rates.

F10-Top Young Cow



Fresh at 2 yr. 1 mo. of age Flo produced 24,976 lbs. milk and 789 lbs. fat in 365 days. She is fresh again as a three year old making 110 lbs. milk. The Millers like the way fresh cows peak and then hold on. Currently 26 of 42 cows are 2 yr. olds. They give Steve Deysher and Brown's Nutritionist Dr. Walter Kennett credit for keeping the herd milking well by providing sound practical nutritional advise.

Young Stock - Tomorrow's Herd



All cows on the farm were raised on the Brown's Calf and heifer program. Gail starts calves in hutches on Brown's 20/20 Quick Start Milk Replacer and Cox Guard Calf Starter. Calves are weaned on Brown's Grow-N-Glow Calf Grower. Heifers receive high moisture corn and Brown's 40 Hef-R-300. Healthy young stock lead to a high producing profitable herd.

Jackie
The Top Cow In Miller Herd



At 3 yr. 4 mo. of age Jackie in 365 days milked 28,452 lbs. of milk and 814 lbs. fat. Using Brown's Flex Formula Program, 30 HM Balancer is customized to the Miller's needs to match alfalfa hay, haylage, corn silage and H.M. shelled corn grown on their 134 acre farm. Cows receive a TMR ration, and top-dress grain and supplement two times a day. Scott says cows "LOVE THE SUPPLEMENT"

— FAMILY BUSINESSES WORKING TOGETHER —

At Brown's we are proud of customers like the Lonny Miller Family. Since 1871 the Brown's Family and their fine employees have served the dairy industry working together to produce milk economically and efficiently.



F.M. BROWN'S SONS, Inc.

MANUFACTURING LIVESTOCK FEEDS SINCE 1871

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