

Norman Joins AJCC

REYNOLDSBURG, OH — Dr. Alfred W. Norman has been hired as the Superintendent, of-Records for The American Jersey Cattle Club, announced Maurice E. Core, the Executive Secretary. Norman will begin his duties

overseeing the genetic programs of the AJCC on July 1, 1989. Norman has served the last six years as an Extension Dairy Specialist for New Mexico State University. While there he initiated a training program for new DHI Su-

pervisors and conducted annual conferences for them. He also conducted training programs for vocational agriculture instructors on many aspects of dairy farm management. Norman's programs as Extension Dairy Specialist at New Mexico State University and previously at the University of Nevada at Reno have emphasized record utilization for herd management. He has stressed productive culling rather than involuntary culling to improve profitability.

Norman was named as Honorary State Farmer by the New Mexico Future Farmers of America in 1988 and received the Nevada Dairy Producer's Council Service to the Dairy Industry Award in 1983. He is a member of the

American Dairy Science Association, American Society of Animal Science, and New Mexico Extension Specialist's Association. Dr. Norman and his wife Susan have

two children.

For additional information, contact The American Jersey Cattle Club - Kurt Lyon (614) 861-3636.



Keystone Farm Credit

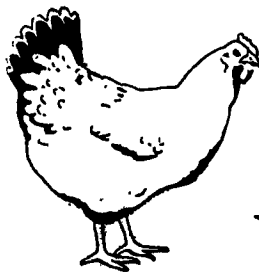
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Prior to this promotion, he was Branch Manager of the Hegins (Schuylkill Co.) office and a member of the Credit/Audit and Review Division of Keystone Farm Credit, ACA.

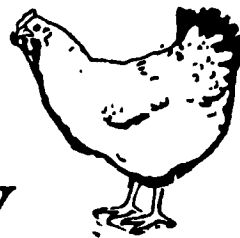
The Lancaster branch serves approximately 700 farmers and rural property owners with short-, intermediate- and long term loans as well as other varied financial products and services. Of Key-

stone's \$350 million in outstanding loan volume, the Lancaster branch generates approximately \$80 million of that total.

Keystone Farm Credit, ACA was formed at the beginning of the year through the merger of three southeastern Pennsylvania Farm Credit Services. With offices throughout fifteen counties, Keystone has over 5,000 member/stockholders.



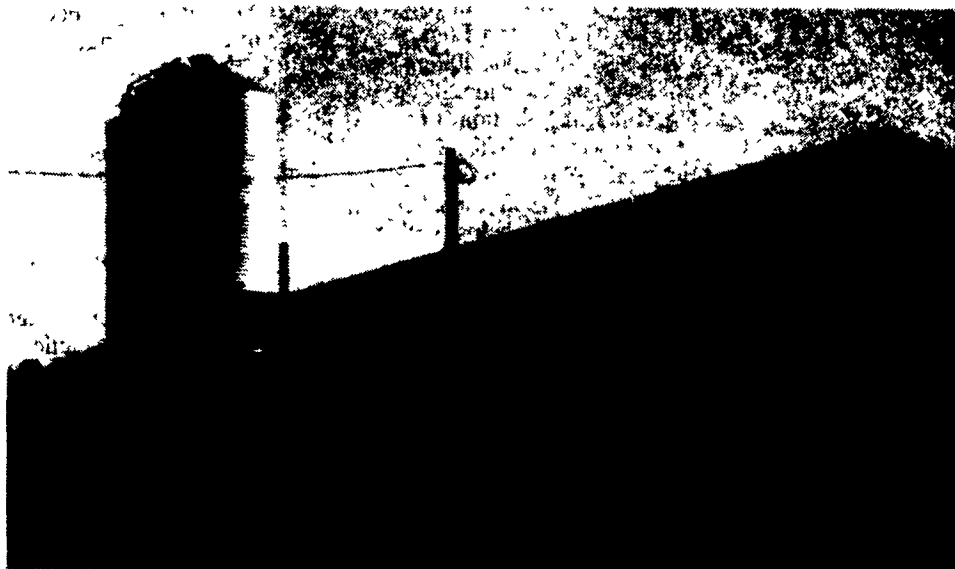
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