



# Now There's A Farmer In Your Area Who Can Make Any Business Loan The Bank Can.

Since 1917, farmers have taken kindly to Farm Credit because we're owned and controlled by people who really understand your business.

Farmers. Just like yourself. Thing was, we didn't exactly lay out a Sunday dinner spread of loans. Our menu was limited, and we knew it.

So recently we overhauled our lending system. We now offer competitive rates and options for loans we never could offer before.

Adjustable rate mortgages.

Revolving lines of credit.

Variable and fixed rate loans.

Terms of 30 days to 30 years. There's even a variety of services including insurance plans.

Some things do remain the same, however. The Farm Credit loan officer you talk to still makes most of the decisions.

And chances are he can do it faster than most bankers can say "bureaucracy."

So think about this for a moment. Who would

you rather deal with for your next loan? A banker who merely wants your business. Or a farmer who knows it.

**FARM CREDIT** 

**Nobody knows the field better.**