

Survey Reveals

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always or sometimes pose health risks. Conversely, 68 percent do not perceive a risk to the person handling insecticides, and 72 percent do not perceive a risk from handling herbicides.

The farmers did not reach a consensus on where responsibility lays for reducing pesticide risks.

With each farmer allowed two responses, the following results were obtained:

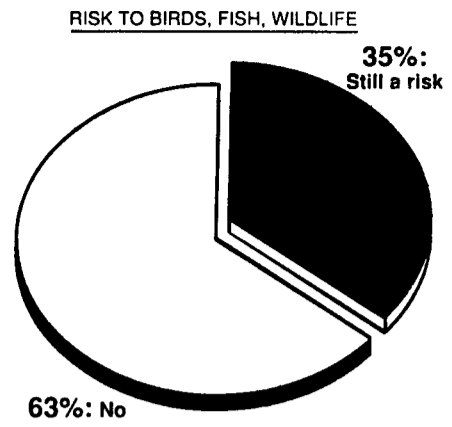
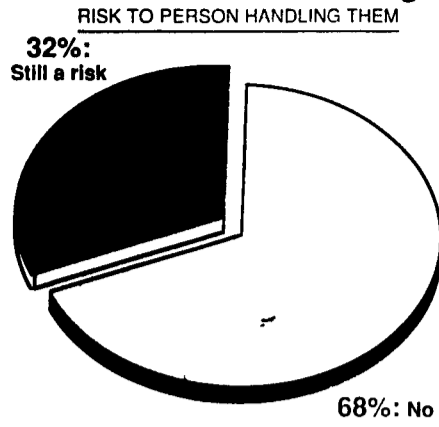
- 48 percent said farmers are responsible for reducing risk by handling chemicals more carefully;
- 41 percent said chemical manufacturers are responsible;
- 16 percent said farmers are responsible for reducing risk by purchasing safer chemicals;
- 13 percent said the government is responsible through the legislation it passes;
- 20 percent indicated all of the above.

Nearly two-thirds, or 64 percent, of the farmers surveyed were familiar with biological insecticides. However, 49 percent of the respondents were unable to name specific biological products, and 38 percent identified non-biological brands.

Abbott's Martin concludes, "It is clear that farmers need to be

made aware of biologicals as environmentally-compatible alternatives to ag chemicals. And certainly products which offer reduced risks will be more appealing to farmers as their concern about the risks continues to increase, just as it has over the past three years."

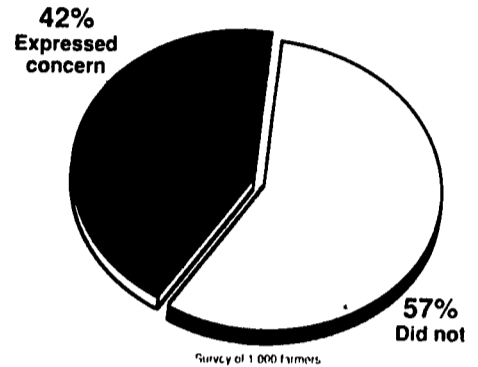
"If handled properly, do you feel there is a risk to using insecticides?"



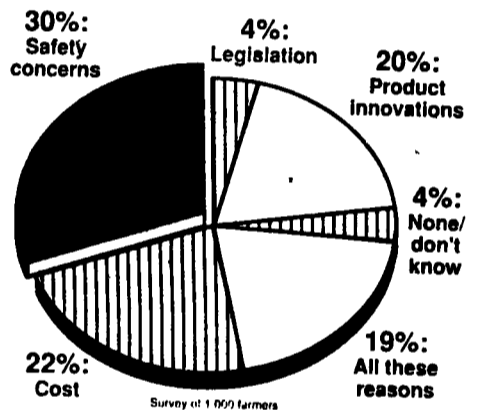
*Survey of 1,000 farmers conducted for 7/11/88 by Lancaster Farming, April 1989



"Has your spouse or a family member ever expressed concerns with regard to agricultural insecticides and herbicides?"



"What would most likely cause you to change the insecticides and herbicides that you use?"

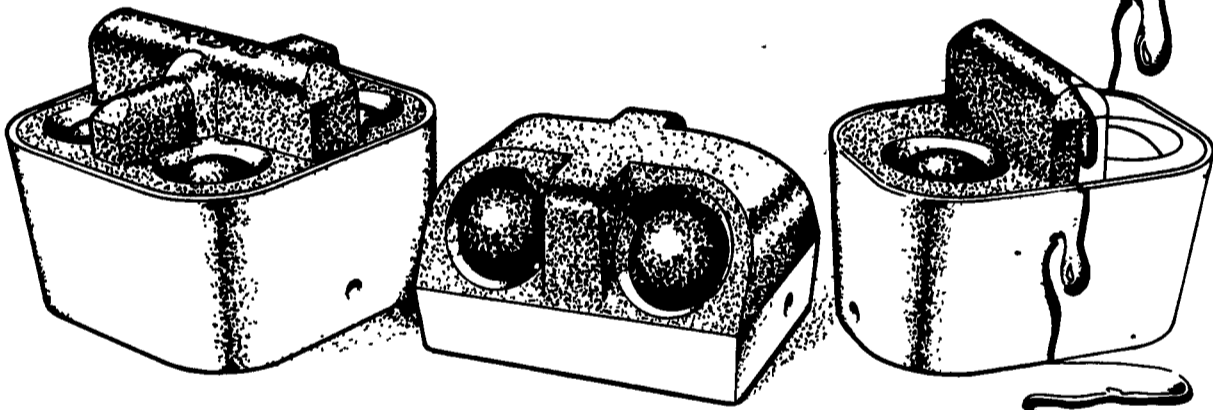


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