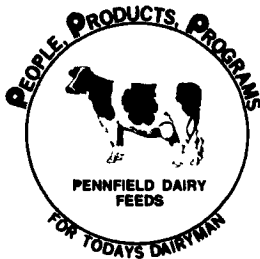


# PENNFIELD

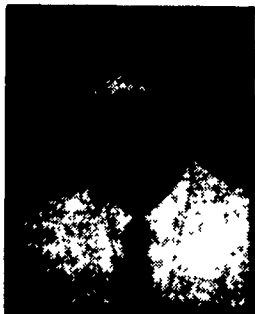
## DAIRY "CUSTOMER SERVICE" TEAM



**Dr. Tim Snyder**  
Manager...  
Dairy  
Nutritional  
Services



**Don Mahlandt**  
Manager  
Dairy  
Feed  
Sales



**DICK ROWE**



**LARRY BEAT**



**LUTHER SMITH**



**PAT BAUMANN**



**DENNIS MYERS**

**Employment Opportunity** - Pennfield dairy feed marketing has an employment opening for a DAIRY SERVICE SPECIALIST in our **Chambersburg - Hagerstown** marketing area. This job involves working with dairymen to develop feeding and management programs. Applicants should have a dairy science degree, an ag business degree, or equivalent experience in the feeding and management of dairy cows. Compensation includes salary, bonus, company car and employee benefits package.

To be considered for this career opportunity please submit your resume to Mr. Norm Williamson, Pennfield Corporation, P.O. Box 4366, 711 Rohrerstown Road, Lancaster, Pa. 17604.



**BOB YODER**



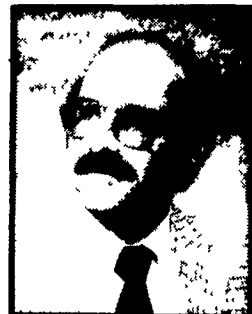
**DICK POOLE**



**NELSON HABECKER**



**RICK STEHR**



**JIM SPAHR**

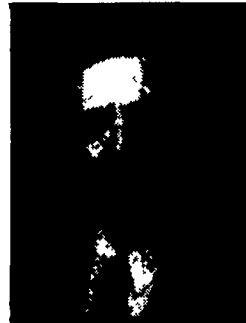


**PETE KNUTSEN**  
Sales  
Supervisor

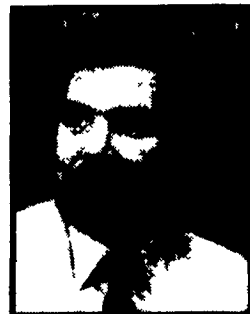


**DON SNYDER**  
Sales  
Supervisor

**GLEN FLICKINGER**  
Sales  
Supervisor



**DAVE SHEAFFER**  
Sales  
Supervisor



### FEED PRICES FOR WEEK OF MAY 22 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET

Includes 8 ton volume discount and cash discount of 2½ % due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

#52114 14% Dairy Pellet	#51300 16% Dairy Pellet	#50800 16% Golden Flake	#57700 Flake 18% Top Producer Beans-Beet Pulp	#52536 Pellet 32% "CD" Concentrate	#52700 Concentrate 27% Maximum Density Beans-Beet Pulp
<b>\$175.69</b> Net/Ton	<b>\$183.59</b> Net/Ton	<b>\$190.77</b> Net/Ton	<b>\$225.68</b> Net/Ton	<b>\$231.40</b> Net/Ton	<b>\$280.47</b> Net/Ton

FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202



# pennfield feeds

**Quality — Service — Value**