

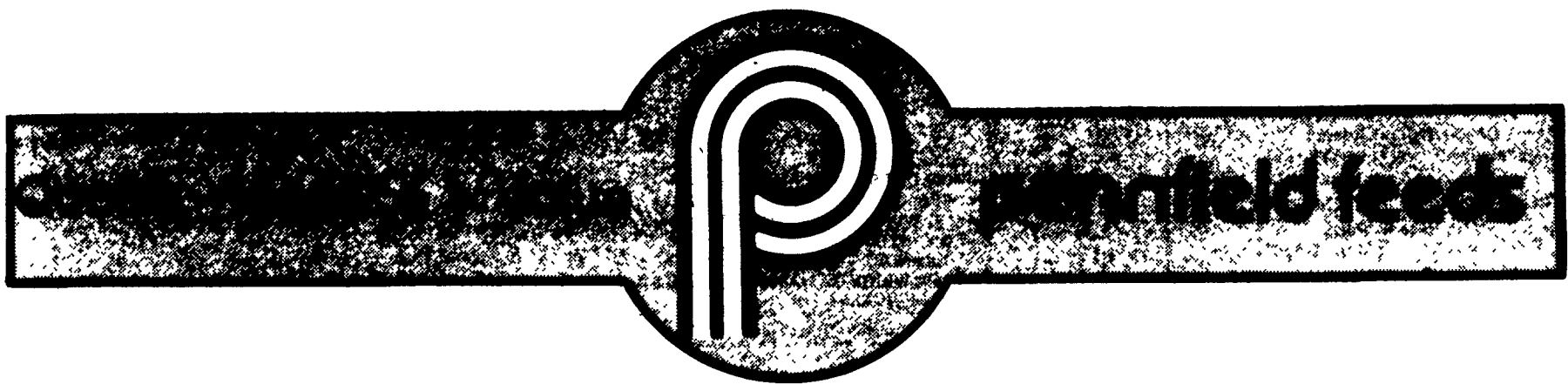


# MAXIMIZE YOUR DAIRY PROFITS WITH PENNFIELD'S 2-FEED PROGRAM

## 20,000 lbs. Of Milk - 305 Day Lactation

Test #	Milk	Fat	Hay	Corn Silage	#513 16%	#577 18%
					Base Feed Pellet	Top Producer Flake
1	90 lbs.	3.6%	12 lbs.	40 lbs.	0 lbs.	30 lbs.
2	88 lbs.	3.6%	12 lbs.	40 lbs.	0 lbs.	29 lbs.
3	82 lbs.	3.7%	12 lbs.	40 lbs.	0 lbs.	27 lbs.
4	74 lbs.	3.8%	12 lbs.	40 lbs.	15 lbs.	10 lbs.
5	68 lbs.	3.8%	12 lbs.	40 lbs.	15 lbs.	8 lbs.
6	63 lbs.	3.9%	12 lbs.	40 lbs.	15 lbs.	6 lbs.
7	58 lbs.	4.0%	12 lbs.	40 lbs.	19 lbs.	0 lbs.
8	53 lbs.	4.0%	12 lbs.	50 lbs.	14 lbs.	0 lbs.
9	46 lbs.	4.0%	12 lbs.	50 lbs.	11 lbs.	0 lbs.
10	38 lbs.	4.0%	12 lbs.	50 lbs.	8 lbs.	0 lbs.
<b>TOTAL</b>	<b>20,130 lbs.</b>	<b>3.8%</b>	<b>3,660 lbs.</b>	<b>13,115 lbs.</b>	<b>3,002 lbs.</b>	<b>3,300 lbs.</b>
<b>\$/Unit</b>	<b>12.85 Cwt/Net</b>		<b>\$120/Ton</b>	<b>\$25/Ton</b>	<b>\$192/Ton</b>	<b>\$224/Ton</b>
<b>Total \$</b>	<b>\$2,587</b>		<b>\$220</b>	<b>\$164</b>	<b>\$288</b>	<b>\$370</b>

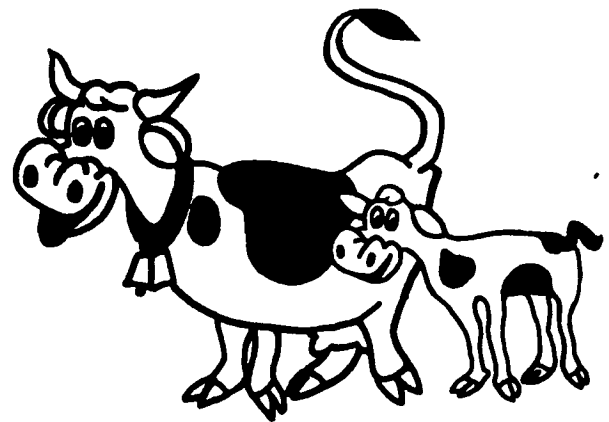
**INCOME OVER FORAGE & FEED COST \$1,545**



## PENNFIELD "BIG HEIFER" PROGRAM

### Heifer Cost - Birth To Fresh

lbs. Fed	Product Fed	Cost/Unit	Total Cost
25 lbs.	"Go Calf" Milk Replacer	\$28.62 50 lb. bag	\$ 14.31
345 lbs.	#502 Premium Calf Starter	\$ 7.72 50 lb. bag	\$ 53.27
480 lbs.	#546 Heifer Grower-Bovatec®	\$ 6.46 50 lb. bag	\$ 62.02
510 lbs.	#545 Heifer Conc. Bovatec®	\$10.39 50 lb. bag	\$106.01
Total Cost Purchased Feed			\$235.61
3,420 lbs.	Hay	\$100/Ton	\$171.00
17,520 lbs.	Corn Silage	\$ 22/Ton	\$192.72
Total Cost-Forage			\$363.72
Total Cost - Feed And Forage			\$599.33



Prices Effective 4/10/89 Are Subject To Change Weekly And Include 2% % Cash Disc. Paid 15th Following Month

## SPECIAL OFFER - MARCH 13 TO APRIL 21

### 1 FREE WITH 10

Buy 10 50 lb. bags of #545 or #546 and get one 50 lb. bag free of the same product. If you mix the 10 bags then #546 will be the free bag.

### 5 FREE WITH 40

Buy 40 50 lb. bags of #545 or #546 and get 5 50 lb. bags free of the same product. If you mix the 40 bags then the free goods will be based on the ratio of purchased products

#545 and #546 are available in 50 lb. bags and 1 ton bulk multiples.

**PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY**  
**PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202**