## White-New Idea Expands To Southeast

increase the market availability of White and New Idea-products in the southeast area of the United

States, White-New Idea Farm announced that it is recruiting new dealers in that area.

Three new territory managers Equipment Company has have been hired to assist in recruitment of new dealers and to better serve existing White and New

Idea dealers. A territory manager for White-New Idea is the liaison between the corporate headquarters and the dealer. Their responsibilities include calling on dealers to answer questions about products, parts and promotions plus assisting with new equipment

demonstrations. According to Ralph Schmit, eastern regional manager of the U.S., "We have a very diverse product line that can be tailored to special farming practices, especially the New Idea Disc Mower Conditioner and the new American-Made Utility Tractors being introduced soon.

White-New Idea Farm Equipment has more than 160 years of experience in the farm equipment industry. White's ancestry dates back to Oliver, Minneapolis-Moline and the world's first production tractor, Hart-Parr, New Idea has been bringing innovation to the farm for 90 years since its first invention, the mechanical manuré spreader.



#### Harvest in half the time

A Gehl windrow merger on the front of your tractor combines two windrows into one to **cut haylage** harvesting field time in half. You get big fuel savings improved uniformity of cut more crop harvested at its nutritional peak plus less wear and tear on your tractor and reduced soil compaction

#### Gehi forage harvester advantages

Compare these unique Gehl features to the competition You'll see why Gehl forage harvesters are leading the way.

- AutoMax load sensing system lets you operate your harvester at maximum capacity without fear of downtime due to overloading
- One-side cutterbar adjustment is fast and casy-without revereing the cylinder Plus Gehls in head hydraulic knile sharpener sharpens the entire knife bevel-not just the tip
- Overrunning clutch protects your tractor pto when disengaging power to the forage harvester

on all other equipment

- Metal Stop metal detector, totally Gehl designed for improved performance. Prevents harvester damage and hardware disease in your
- Choose from three high-capacity models designed for today's wide range of tracto
- Plus Gehl's forage boxes and blowers speed crop delivery to save even more time at the silo

Convenient Gehl Finance can provide additional savings Ask your Gehl dealer about the low interest rates and payment options. Gehl Company, West Bend Wisconsin 53095



More for your machinery dollar

### **WAIVER OF FINANCE UNTIL JULY 1, 1989**

on hay and forage equipment

Stretch your Gehl equipment purchase dollars with Gehl Finance. Talk to your participating Gehl dealer about our current programs:

Waiver of finance until July 1, 1989 LOW APR\* on hay and forage equipment 12 month term OR 24 month term Waiver of finance until 36 month term April 1, 1989 48 month term

\* Certum restrictions may apply. See your participating Gehl dealer for complete details. Gehl Finance reserves the right to interpret, modify or cancel these programs at any time without prior notice. Gehl Finance is not available in all states or provinces.

CELL FINANCE

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... in lost or damaged crops. When there's work to be done in the fields it's important to keep your farm machinery on the job. When there's a breakdown you can't afford to wait for a new hose assembly to be shipped from the factory.



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are exactly like the original and better! To put your equipment back to work in the fields fast. You don't lose valuable time, don't lose crops.

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