

COBA/Select Sires Announces Dairy Management Seminars

COLUMBUS, OH — General Manager Larry Neel announced the schedule for the 1989 Dairy Management Seminars. The meetings will be held the last week of January through the first week of February. All meetings will begin with registration at 10:00 a.m. and include a complimentary luncheon. COBA sponsors these meetings to keep members informed about the current line-up and up to date on the happenings of the cooperative.

An outstanding cast of speakers is on the schedule. Districts 1-4 will hear Dr. A. E. Freeman of the animal science department at Iowa State University. Freeman will discuss "Integrating Genetic Evaluations into a Breeding Plan for your Herd." Blaine Crosser, Select Sires marketing coordinator, will present the sire information in these districts.

Dr. Ron Pearson, professor of dairy science at Virginia Polytechnic Institute, will speak in Districts 5, 6, 10, 11, and 12. His topic will be "Capitalizing on your Genetic Opportunities." Select Sires marketing assistant -- special services, Jerry Emerrich, will dis-

cuss the sires at the meetings.

Districts 7, 8, 9, 13N, and 13S will have the sire information presented by either Steve or Duane Moff, dairy program specialists, COBA/Select Sires. The featured speaker at these meetings will be Dr. George Heersche, University of Kentucky, department of animal science. His topic will be "Why A. I. Heifers."

Plan now to attend your district meeting and get involved in your cooperative. A complete listing of dates and locations follows.

All interested members are encouraged to attend the meeting that is scheduled for their district. A complete listing of locations and dates follows.

District 1
February 2, 1989, Holiday Inn, Napoleon, OH (Jct. St. Rts. 108 & 24).

District 2
February 1, 1989, Van Wert Inn, Van Wert, OH (South of US 30, 1 block on US 127).

District 3
January 31, 1989, Holiday Inn, Sidney, OH (Jct. St. Rt. 47 & I-75, Exit 92).

District 4
January 30, 1989, Holiday Inn-Englewood, Dayton, OH (Jct. St. Rt. 48 & I-70, Exit 29).

District 5
February 3, 1989, Der Dutchman, Plain City, OH (South on St. Rt. 42 & 161, South side of town).

District 6
January 31, 1989, Elks Lodge, Wilmington, OH (Jct. St. Rts. 73, 22, and 3).

District 7
February 1, 1989, Golden Gate Restaurant, Warren, OH (Northwest of Warren on St. Rt. 422).

District 8
February 3, 1989, The Barn, Smithville, OH (877 W. Main St., 5 miles North of Wooster on St. Rt. 585).

District 9
February 2, 1989, Timberlans, Salem, OH (Jct. of Hwys. 14 & 62 on East side of Salem, South 1 block, right on E. Pershing St., 2 blocks).

District 10
February 2, 1989, Methodist Church, Somerset, OH (Rt. 22, East of Jct. Rts. 22 & 13).

District 11
February 1, 1989, Community Center, Noble County Fairgrounds, Caldwell, OH (North side of St. Rt. 78, East of I-77, brick dwelling

on South end of fairgrounds).

District 12
January 30, 1989, University Inn, Athens, OH (US 33 bypass take Athens Exit to St. Rt. 682, at traffic light turn left, Inn is on right).

District 13N
January 31, 1989, Days Inn, Meadville, PA (Exit off I-79, at St. Rts. 19 & 322).

District 13S
Days Inn, Butler, PA (139 Pittsburg Rd., take Butler Exit off St. Rt. 422, South on St. Rt. 8).

Small Farmers Need Friends

REDDING, CA — Seven out of 10 of all the farms in the U.S. are small farms, bringing in less than \$40,000 a year in sales," said Howard "Bud" Kerr, Director, USDA's Office of Small Scale Agriculture. "Even so," he added, "most politicians focus only on the needs of the remaining 30 percent of the nation's farmers who produce 90 percent of the nation's agricultural output. No one champions the cause of the small farmer in Washington, D.C."

Kerr, a 28-year veteran at USDA explained that his office was created by Secretary of Agriculture Richard Lyng in 1986 to specifically address the needs of small farmers. The office has five current programs that meet the

needs of small scale agriculture which include a newsletter, a survey of all 36,000 USDA programs to determine which could be adapted to better serve small farmers, participation in conferences on small farms, preparing fact sheets and compiling a national directory on small scale agriculture.

Kerr addressed the delegates attending the 122nd annual convention of the National Grange being held in Redding, CA, last November. The Grange is the

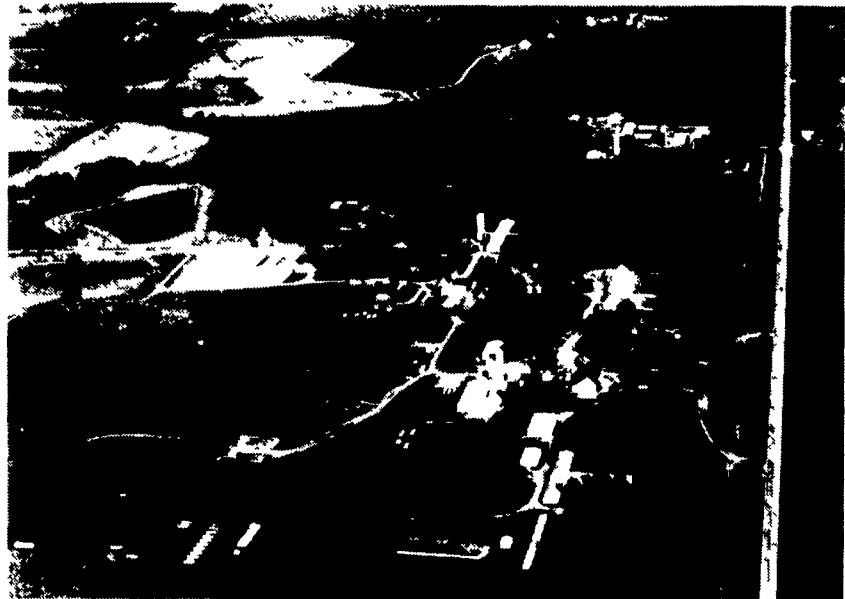
country's only fraternal farm and rural community service organization. It has 4500 local chapters and a membership of 365,000.

"Small farmers suffer from the same limited resource problems that large farmers do," Kerr explained. "Embrace America's small farmers for their contribution to U.S. agriculture," Kerr said. He concluded his remarks by reminding the Grange leaders that small farmers are "natural partners of the Grange."

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Neither is the investment in our research laboratories and the people who work in them. Nor what it takes to run a field-research program on cooperating farms and ranches in many states.

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How many "part-cows" are you milking?

Lots of dairy cows are part-timers—they're not producing as much as they could.

For a very simple reason: They don't get enough milk-making feeds. Or they get the wrong combination of fuel.

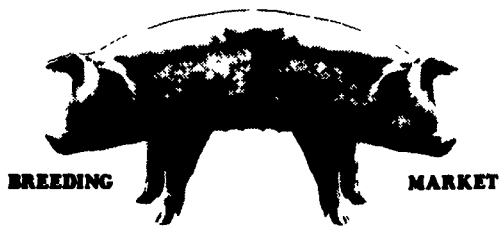
So their milk-making motors idle. Cow-power output—and profits—are lower than the machinery is built to turn out.

There's a practical, organized way to rev 'em up—with a MoorMan's® Cow Power Dairy Feeding Program.

It's based on the proven fact that when good cows are fed better, they produce more milk—and more profit.

From Mintrate® or Premix-trate®, a cow and her billions of nutritional helpers—microorganisms in her rumen—get the high-quality, carefully balanced proteins, urea, minerals and vitamins A and D needed to help break down roughage and grain into milk-making cow-power.

She can't go both ways profitably on the same ration



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You feed high roughage and low grain for frame building or growing. Then for finishing, feed high grain and low roughage.

As shown in MoorMan Research and at several universities, this 2-stage program can save you 7% to 10% of total feed compared with conventional growing and finishing programs.

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