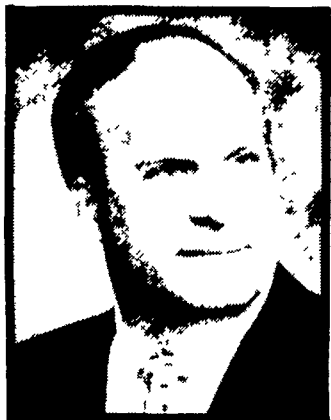
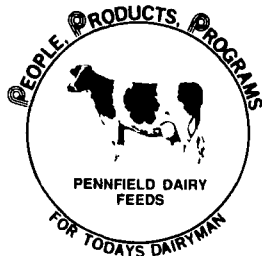


PENNFIELD

DAIRY "CUSTOMER SERVICE" TEAM



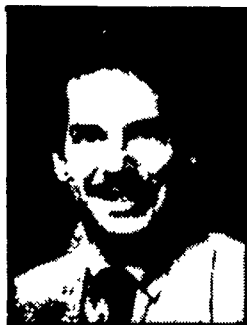
Dr. Tim Snyder
Manager...
Dairy
Nutritional
Services



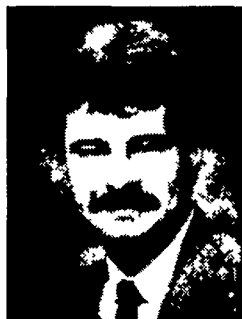
Don Mahlandt
Manager
Dairy
Feed
Sales



DICK ROWE



DEWEY SHAFFER



LUTHER SMITH



DENNIS MYERS

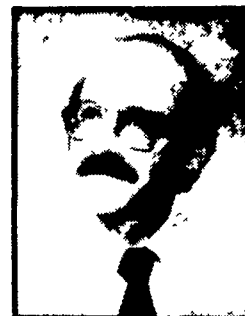


PAT BAUMANN

Customer Satisfaction Guaranteed - Pennfield Guarantees That You Will Be Completely Satisfied With The **Quality - Value - Performance** Of Pennfield feeds, or you may return the unused feed and we will refund the purchase price of the unused feed. At Pennfield, Customer Service and Satisfaction is everyone's goal.



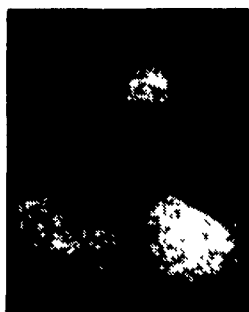
WALTER OCKER



JIM SPAHR



BOB YODER



LORNE DETTER



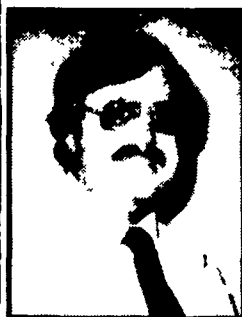
DICK POOLE



LARRY BEAT



RICK STEHR



PETE KNUTSEN
Sales
Supervisor

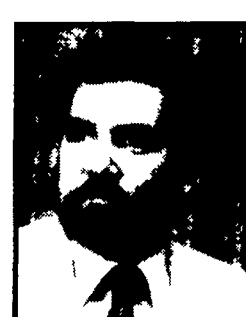


DON SNYDER
Sales
Supervisor

GLEN FLICKINGER
Sales
Supervisor



DAVE SHEAFFER
Sales
Supervisor



FLED PRICES FOR WEEK OF DEC. 12 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET

Includes 8 ton volume discount and cash discount of 2½ % due 15th following month. Deduct additional \$3 00 per ton if paid in 10 days

| | | | | | |
|----------------------------|----------------------------|----------------------------|----------------------------------|--------------------------------|--|
| #52114 14% Dairy Pellet | #51300 16% Dairy Pellet | #50800 16% Golden Flake | #53300 Pellet 32% Dairy Conc. | #53800 Meal 38% Dairy Conc. | #57700 18% High Performance Top-Dress w/Beans and Beet Pulp |
| \$169.46 Net/Ton | \$179.30 Net/Ton | \$185.50 Net/Ton | \$273.98 Net/Ton | \$304.40 Net/Ton | \$210.41 Net/Ton |

FROM PA 1-800-732-0467 FROM MD, DE & NJ 1-800-233-0202



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Quality — Service — Value