

Quality A Concern As Soybean Harvest Begins

ST. LOUIS, Mo. — U.S. soybean farmers are reporting price discounts as high as \$2 per bushel on early sales of 1988 drought-damaged soybeans. Some farmers report buyers are rejecting soybeans of exceptionally poor quality.

The recently enacted 1988 drought relief legislation gives USDA discretionary authority to provide "additional disaster payments to producers of such crops that suffer losses resulting from the reduced quality of such crops caused by drought".

A spokesman for U.S. Secretary of Agriculture Richard Lyng told the American Soybean Association (ASA) the Secretary may not use his discretionary authority to make payments based on poor soybean quality.

In a letter today, ASA President James Lee Adams urged Secretary Lyng to act quickly to exercise his authority and provide soybean farmers disaster payments based on soybean quality at harvest.

"Damage discounts can be just as devastating as the loss of production," says Adams. "Farmers who have drought loss are hurt a second time when quality discounts are imposed. We intend to aggressively pursue this issue in weeks ahead."

Jim Guinn, ASA technical director of soybean quality, says reports of poor quality are of great concern, not only because of financial hardship to affected farmers, but also because of the impact on customers. In the current competitive environment, he says a poor quality crop could encourage customers to turn to alternative vegetable oil sources.

Guinn recommends that where drought is a problem, farmers take a sample of beans to their buyer for analysis before delivering full loads.

"In fact," says Guinn, "farmers in drought areas would be wise to

carefully evaluate both quality and yield before deciding whether to proceed with harvest. It may not be economical to harvest some of these drought damaged beans."

"Farmers who do harvest drought damaged beans have some options," says Guinn. "Livestock producers can produce damaged soybeans for on-farm use. Soybean Association funded university studies have proven that heat processed whole soybeans (even when weather damaged) are very effective in livestock and poultry rations. Spending a little time comparing the cost of on-farm use of full-fat soybeans versus delivering the crop and taking a discount, could make money for soybean farmers this year."

Guinn says this year's drought apparently caused soybean plants to die off before the beans were fully mature. The result is a bean that may look normal on the outside, but is visibly green on the inside.

"This causes real problems for processors, because the high chlorophyll content produces a green oil which requires more processing," says Guinn. "In addition, the drought damaged beans have a higher level of free fatty acids, resulting in increased processing losses."

Guinn says ASA is working closely with the Federal Grain Inspection Service (FGIS) to monitor areas where quality problems seem the greatest. He notes that over half of the U.S. soybean crop is exported and the quality needs of foreign customers are especially important in the current competitive oilseed market.

He cautions farmers against storing this year's drought damaged soybeans. "The old saying 'don't store a short crop' is more than just economic advice based on supply and demand," says Guinn. "Poor quality soybeans don't store well."

Top Quality Hay, Straw, Oats, Steer hay 140 per ton and up, mulch hay. Call before 7 AM or after 7 PM. 201-735-8389 or 201-735-8865.

700 bales oats straw, 300 bales wheat straw \$1.50/bale; wood splitter w/ good elect. start, engine \$300. Ben L. Stoltzfus, RD3, Box 218, Mechanicsville, MD 20659.

Purebred Yorkshire boars, bred gilts and open gilts, carcass championship bloodlines. Willow Glenn Farms, RD2, Strasburg, Pa. 717-787-2562.

4 ton bulk dirty pretzel salt, \$10 per ton clean pretzel salt, \$2.50 per 100 lb. bag. Lanc. Co. 717-738-3925.

NI 12A manure spreader, \$500, Woods corn picker, \$300, Sears 3 pth. fertilizer spinner, \$100 after 6 p.m. Luzerne Co. 717-759-2921.

Molly mule, smooth mouth. Abner F. Glick, 705 Valley Rd., Quarryville, Pa. 17566. Lanc. Co.

Timber-ezl. wood ok, coal stove hot water pipes attached, capacity to heat over 2000 sq. ft. pig feeder cheap. Abner F. Stoltzfus, 314 Lamparter Rd., Quarryville, Pa. 17566.

Large furnace for wood, coal, oil, ideal for farm shop or large garage w/oil burner pipes & garages, \$200. York Co. 717-993-2815.

Open buggy w/fiberglass shaft & hyd. brakes, good cond., \$1000. Noah L. Beiler, 1605 Georgetown Rd., Christiana, Pa. 17509.

'78 Jeep J-10 w/7 1/2' x 9 1/2' dump bed, 1/4 ton 4 wd, 45,000 orig. miles. Feeder pigs, bred gilts 4 mo. old trotting pony, 2 horse trailer, silkie roosters. 717-244-0624.

3 purebred dorset rams, call after 5 p.m. or any time on weekends. Delaware 302-492-3839 ask for Bob

Banty pullets & roosters for sale, \$1 ea. Chester Co 215-869-2791.

2nd cutting alfalfa hay no rain, 1000 bales, lower Monroe Co. 215-381-3766 after 6

PTO shaft for 271 NH baler or will trade for baler eng Joe Detweiler, Allensville, Pa. H.C.R. 61, Box 16, 17002.

Purebred Alpine milkers & doelings, excel bloodlines for production & conformation. Northampton Co 215-253-8951 before 9 a.m. or after 10 p.m.

Int'l pr corn picker, white elevator late style exc. \$1,100 JD 630 3 pth. live PTO power steering nice tractor, \$2,800 Int'l 91 combine, \$700 Montg Co 215-679-7763

Ferret tame male comes w/ large cage, good home only \$40. Lanc Co 717-665-4182

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Int. 400 6 row cycle dial rate corn planter, Uni System combine 710, 713 grain head, Farm Fan Dryer 120A Cardinal 51' auger, 7 1/2 H Motor 215-444-5943

MF 44 4 row w/corn head, very good, 1/4", recutter screen for JD 35, 38 or 3800 North. Co 215-837-9540

6 yr old saddlebred horse 15 3 hands, traffic safe & sound, \$1250 Joe E. Stoltzfus, 740 Nottingham Rd 17563, 1/2 mile east of Wakefield

NI 319 mtd 2 row cornpicker & 327 12 roll husking bec for JD 60, also brackets & airscreens for JD 310 Nc Sun calls, Snyder Co 717-539-8189

8 mth old male llama halter trained, also red golden & lady amherst pheasants, blue India peacocks Cumb Co 717-423-6620

6HP Roto Hoe rotary tiller & snow blower nearly new easy to operate can deliver. Adams Co. 717-677-8990.

Old copper clad woodstove w/side reservoir & upper warming ovens. Kent Co., Md. 301-648-5473 eves.

Arrstook rye seed, \$6, bushel also purebred Angus heifer calves born March 88, ABS sired, good quality. 717-687-7260.

Pincor 25KW elec. power plant PTO mtd. trailer, 8 double, 8 Smidley hog feeders, SS btms. top adj. exc. cond. Dau. Co. 717-533-7328.

Small flock suffolk sheep 6 ewes w/young crossbred ram reasonable. Cumber. Co. 717-532-8037 after six

Deer rifle 8MM w/scope, \$175. Cumber. Co. 717-776-3360.

AC 3 btm. trip back plow, new paint, \$200, 8'x16' truck box, 20" high steel sides, wood floor, \$350. North'd Co 717-797-3793.

519 NH, NI manure spreaders, also dismantled turkey buildings sizes 40x300 & 40x80. Berks Co. 215-926-4005.

White asbestos siding 20 squares, 8x7 overhead doors, asphalt shingles, Ben R. Beiler, 1665 Noble Rd., Kirkwood, Pa Lanc Co.

Colt 44 cal revolver, \$500, Browning deer rifle w/ scope, \$600, superb cond 301-994-2996 after 8 30 a.m. or after 7 00 p.m.

Addressograph, plate embosser, repeating typewriter (flexowriter), inventory scale Super C 3 pt hitch kit, post axle, 2 btm plow, sulfur flour Sussex Co 201-948-4565.

Buff Sex Link brown layers 20 wks, \$2 25 Gravely C-12 Rotary, snow, reel, sulky, culti, roller, \$950, as is Chester Co 215-296-8888

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1987 Chevy cavalier one owner, dark blue, 12,000 miles, A/C AM/FM cass radio, like new Lanc Co 717-665-7212

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Grain blower, \$25, front end loader bucket, \$100, 2 way backhoe bucket, \$100 Lehigh Co 215-967-3957

IH 720 chopper 2 row N or W cornhead pickup head new elect controls, #56 IH silo blower all excel Warren Co NJ 201-689-3897

JD 55 S B combine cab feeder house conversion QT 13' head, 343 corn head asking, \$6500 Yates Co., NJ 716-526-6765

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1973 Tonco drop deck trailer 40' 10x15 tires, \$3300, 1974 Int tractor conv mdl 4300 3406 cat, 13 spd P S 16 & 44. Hendrickson, Blair Co 814-442-8202

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5 yr. old saddlebred driving horse. Lanc.' Co. Pa. 215-445-5260.

Chevy 307 V8; Ford HD 302; Ford 390 4V; all run good. Ford C6HD auto trans. Mifflin Co. 717-543-5448.

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50+ surge alamo vacuum pump, \$300, warm morning coal stove, \$300. Leb. Co. 717-949-3134.

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Used Bee Equipment Inverbrook Apiaries, RD2, Box 230, West Grove, Pa. 19390. 215-869-3353.

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NI 323 corn picker, \$2,500, MF 4-W row corn head, \$1,000. Leb. Co. 717-838-6250 after 7 p.m.

Oliver #18 pull type combine PTO driven, \$200.00, 76 Chev. 1/2 ton pickup V8 3-spd. Cumber. Co. 717-249-8355.

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Jr. Troy Blit tiller w/extras, like new, Snyder Co. 83 Toyota Tercel, good cond., 717-837-1273.

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Ford Model 601 one row mounted corn picker. Harford Co. Md. 1-301-838-3300.

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NI corn picker, #323, JD corn sheller, #43, 2 speedy corn cribs. Carroll Co 301-874-6353

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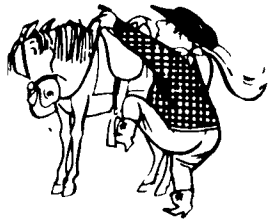
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