

# Crops Genetic Signs Marketing Agreement With Seed Companies

HANOVER, MD. — Crop Genetics International Corporation (NASDAQ - CROP) announced today that it has entered into joint development and marketing agreements with four corn seed companies for CROP's first InCide product. Subject to regulatory approval, DeKalb-Pfizer Genetics, Rogers Brothers Seed Company, NC+ Hybrids and Hoegemeyer Hybrids will conduct large-scale field trials and market CROP's genetically engineered bioinsecticide directed against corn's major pest -- the corn borer.

"These seed companies were selected based on their leadership position in the hybrid seed corn market and on the innovative development programs each company has established for research, production and marketing," said Ron Dodson, vice president of marketing.

DeKalb Pfizer Genetics, a joint

venture between DeKalb Genetics Corporation and Pfizer, Inc., is the second largest world-wide producer and marketer of field corn seed. Rogers Brothers, a Sandoz subsidiary, is the world's largest sweet corn seed company. NC+ Hybrids and Hoegemeyer Hybrids are regional field corn seed companies whose sales territory is located in the corn borer market.

It is expected that CROP's first InCide product would be sold to the seed companies, which would inoculate the corn at their seed processing facilities using CROP's inoculation technology currently under development. The seeds would then be distributed through the existing sales and marketing organizations of the seed companies. The initial market area for the corn borer bioinsecticide is planned to be Nebraska, Kansas, Illinois, Iowa, Wisconsin, Minnesota and other states in the Mid-

ant recurring pest.

Small-scale field trials are currently being conducted on CROP's research farm and at the USDA's Maryland facility. Based

on these tests and other tests conducted by or on behalf of the Company, CROP plans to seek regulatory approval for large-scale field trials of the InCide bioinsecticide

at the seed companies' research facilities in the summer of 1989. There can be no assurance that approval of such large-scale field testing will be granted on a timely basis, if at all.

## Computer Company Releases Hog Record-Keeping Program

ALEXANDRIA, IN. — Harvest Computer Systems has released a new version of its MS DOS hog record-keeping program. The new Hog Manager contains several new program features, such as parity analysis, sow status report, pen feed conversion and more user-definable options.

Hog Manager monitors and analyzes production of hog herds. Farrowing analysis includes a sow productivity index, parity, farrowing interval, boar analysis, and statistics you create yourself. Weight

gain, feed conversion, and other factors are tracked for finishing hogs. Detailed scheduling monitors jobs which must be done each day and each sow's status. Feed records and other expenses are analyzed to pinpoint cost of production.

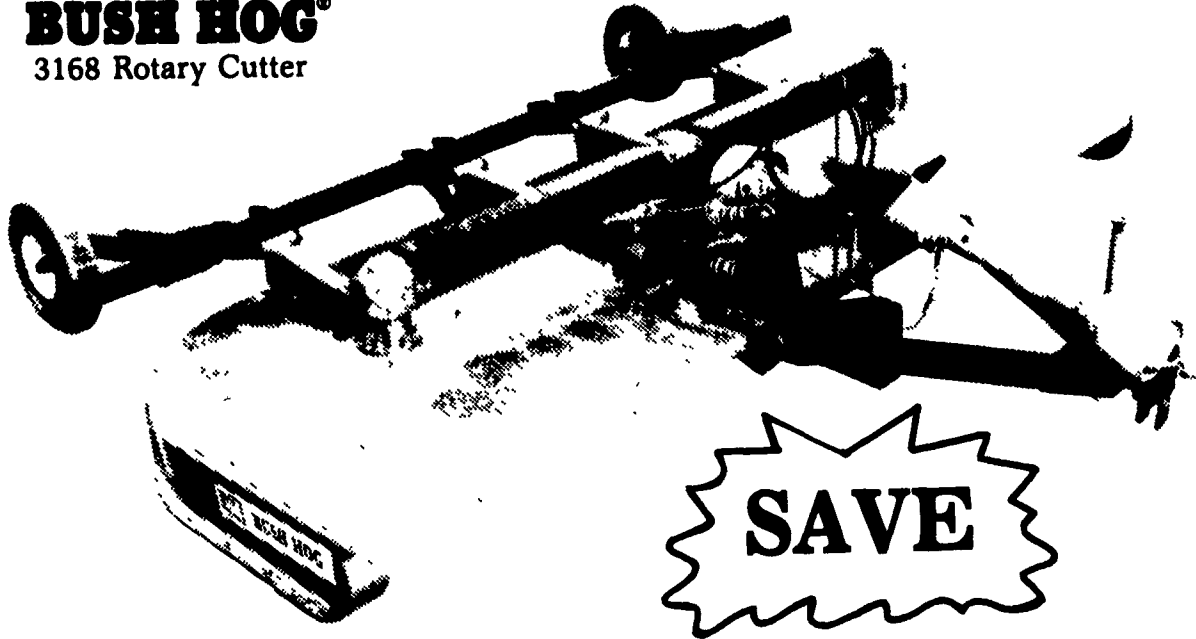
Hog Manager retails for \$595. Users of the older version can purchase an update which includes new program diskettes and a totally new manual, for \$95.

Harvest Computer Systems is a national vertical market software

developer selling to farms and small businesses. Their software line includes accounting, payroll, inventory, depreciation management, crop recordkeeping, commodity charting, swine record-keeping, and poultry management. For information, contact Harvest Computer Systems at 120 North Harrison, Alexandria, IN 46001 (317-724-4429).

# RUGGED, RELIABLE AND REASONABLE.

## BUSH HOG® 3168 Rotary Cutter



Bush Hog's 3168 Rotary Cutter features a 14-foot width—wide enough for big volume cutting on large acreages, right-of-ways or crop residue. And it's built tough, with the right construction for years of trouble-free performance.

10-gauge steel deck construction, slip clutches and rubber-cushioned axles are standard equipment, and are a few of the reasons why the Bush Hog® 3168 will hold up in rugged cutting conditions. You get a choice of hitches—pull type, 3-point lift or economical semi-mount. Blade holders are available round or straight.

There are lots of features on a 3168...and the best of all may be its price. Come in today and see for yourself.

**Attend 3rd Annual "Keystone" Farm Toy Show and Sale  
November 12, 1988  
Sheraton Lancaster Resort & Conference Center**

## SEE YOUR LOCAL BUSH HOG DEALER

**BINKLEY & HURST  
BROS. INC.**  
Lititz, PA  
717-626-4705

**FARMERSVILLE  
EQUIPMENT, INC.**  
Ephrata, PA  
717-354-2150

**GEORGE N. GROSS, INC.**  
Dover, PA  
717-292-1673

**A.L. HERR & BROS.**  
Quarryville, PA  
717-786-3521

**KELLER'S FARM  
MACHINERY, INC.**  
Quakertown, PA  
215-536-4046

**LEHIGH AG  
EQUIPMENT**  
Allentown, PA  
215-398-2553

**MARSHALL  
MACHINERY INC.**  
Honesdale, PA  
717-729-7117

**MILLER SALES  
& SERVICE INC.**  
Stewartstown, PA  
717-993-2732

**NEUHAUS'ES INC.**  
Glen Rock, PA  
717-428-1954

**NICHOLS FARM EQUIP.**  
Bloomsburg, PA  
717-784-7731

**PEOPLES SALES &  
SERVICE**  
Oakland Mills, PA  
717-463-2735

**PETERMAN FARM  
EQUIPMENT, INC.**  
Carlisle, PA  
717-249-5338

**STANLEY'S FARM  
SERVICE**  
Klingerstown, PA  
717-648-2088

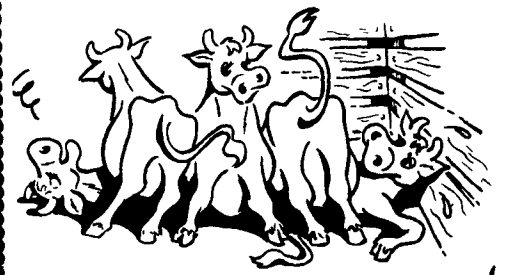
**STOLTZFUS FARM  
SERVICE**  
Cochranville, PA  
215-593-2407

**STRALEY FARM  
SUPPLY INC.**  
Dover, PA  
717-292-4443

**TRACTOR  
PARTS CO.**  
Bloomsburg, PA  
717-784-0250

**UMBERGER'S OF  
FONTANA**  
Lebanon, PA  
717-867-5161

**C.J. WONSIDLER  
BROS.**  
Quakertown, PA  
215-536-1935



COME ON YOU GUYS... MOVE OVER!

**NEED MORE ROOM?  
Read The Real Estate Ads  
In Lancaster Farming's  
Classified Section**

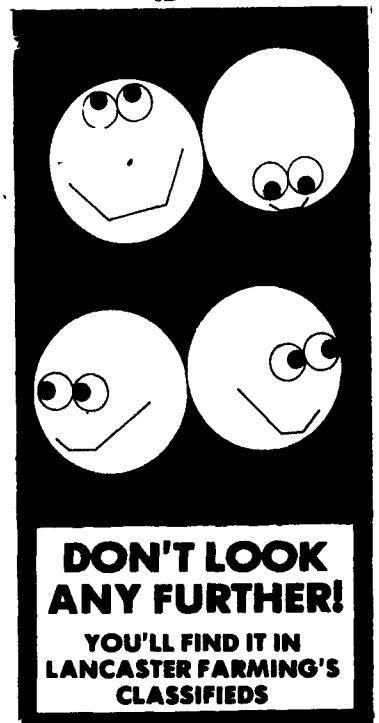


Featuring:  
• Sidewinder 45 Concrete Pump • Up To 40 Cubic Yards Per Hour  
• Pump Up To 150 Ft. Vertical And 800 Ft. Horizontal

### CONCRETE SPRAYING SERVICE A Proven Way Of Applying Concrete

- Repair Retaining Walls
- Strengthen Existing Masonry Walls
- Reseal Manure Pits
- Manure Pit Construction
- Trench Silo Construction
- Silo Repair

**KEYSTONE GUN-KRETE**  
61 Poplar Street      Gordonville, PA 17529  
(717) 768-3641



**DON'T LOOK  
ANY FURTHER!  
YOU'LL FIND IT IN  
LANCASTER FARMING'S  
CLASSIFIEDS**