



COMPARE YOUR FEED COSTS WITH PENNFIELD COMPLETE FEEDS



CASH GRAIN MARKET — THURSDAY, SEPTEMBER 15, 1988

Whole Soybeans \$ 8.65 Bu. at the farm 48% Soybean Meal \$328.00 Per Ton Shelled Corn \$3.40 Bu.
 Roasting \$.60 Bu. Ear Corn \$125.00 Per Ton
 Total Cost \$308.33 Per Ton.

Here is what it costs to make your own 16% grind and mix ration

Ingredients	Cost/Unit	Total Cost	Crude Protein
250 lbs. 48% Soybean Meal	\$328.00/Ton	\$41.00	120 lbs.
265 lbs. Roasted Soybeans	\$ 9.25/per bu.	\$40.85	98 lbs.
1325 lbs. Ear Corn	\$125.00/Ton	\$82.81	102 lbs.
100 lbs. Molasses	\$ 7.50/100 lbs.	\$ 7.50	3 lbs.
60 lbs. Vitamin-Mineral Premix	\$ 26.33/50 lb. bag	\$31.60	-0-
Grinding & Mixing	\$ 10.50/Hammermill Mix	\$ 8.75	-0-
2000 lbs.	TOTAL COST PER TON:	\$212.51	323 lbs. = 16.1%

Ingredients	Cost/Unit	Total Cost	Crude Protein
460 lbs. 48% Soybean Meal	\$328.00/Ton	\$75.44	220 lbs.
1380 lbs. Ear Corn	\$125.00/Ton	\$86.25	100 lbs.
100 lbs. Molasses	\$ 7.50/100 lbs.	\$ 7.50	3 lbs.
60 lbs. Vitamin-Mineral Premix	\$ 26.33/50 lb. bag	\$31.60	-0-
Grinding & Mixing	\$ 10.50/Hammermill Mix	\$ 8.75	-0-
2000 lbs.	TOTAL COST PER TON:	\$209.54	323 lbs. = 16.1%

PENNFIELD DAIRY PROGRAM PLUSES:

- + "NO CHARGE" - CERTIFIED FORAGE TESTING LAB.
Pennfield's Forage Testing Lab is certified by the NAHTA (National Alfalfa Hay Testing Assoc.)
- + Forage results mailed directly to the farm.
- + Professionally formulated dairy feeding programs.
- + Precision formulated rations balanced to individual dairy farm's forage program.
- + Order dept. open 24 hours per day Monday 5 AM through Saturday 5 AM. Answering service on weekends.
- + Grain exchange program for Corn - Barley - Oats
- + No hauling charge for grain exchange customers
- + Dairy Terms: 2½ % Cash Discount - due 15th of following month.
- + Well trained "Dairy Service Specialists" who can work with you to help solve problems when they occur.
- + Feed quality guaranteed.

FEED PRICES FOR WEEK OF SEPT. 19 AND SUBJECT TO CHANGE WEEKLY WITH GRAIN MARKET

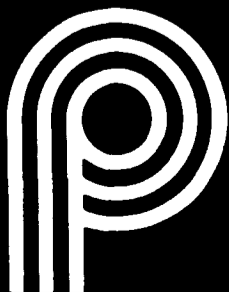
Includes 8 ton volume discount and cash discount of 2½ % due 15th following month. Deduct additional \$3.00 per ton if paid in 10 days.

#52114 14% Dairy Pellet	#51300 16% Dairy Pellet	#50800 16% Golden Flake	#51100 Summertime 16% Flake With Beet Pulp	#53300 Pellet 32% Dairy Conc.	#52700 27% Maximum Density Beans-Beet Pulp Conc.
\$170.69 Net/Ton	\$180.47 Net/Ton	\$189.96 Net/Ton	\$189.54 Net/Ton	\$292.11 Net/Ton	\$301.74 Net/Ton

For More Information — Call Toll Free

From PA 1-800-732-0467

From MD, DE & NJ 1-800-233-0202



pennfield feeds

Quality - Service - Value