

# Sollenberger Has Open House

GREENCASTLE (Franklin) — A top unloading silo with many of the advantages of a bottom unloader was displayed recently at an open house at the Edwin Eby farm, Greencastle. The 20' by 64' conventional silo was erected by Sollenberger Silos of Chambersburg.

According to Eby, the Big Jim unloader did not cost nearly as much as a bottom unloader would have. Also, Eby said he wanted to be able to fill the silo and then feed his cows immediately. "There are only three switches to change between filling and feeding," he said. "This unloader can do everything a bottom unloader can do except feed the old feed first." Switches with automatic sensors raise the unloader during the filling process.

Eby built the silo for haylage, but said that this year it may end up with some corn silage in it.

Robert Francis, product sales manager for Sollenberger Silos, said that the unique walk-through tunnel in the base is convenient for use, servicing and installation. The tunnel provides access to the bottom of the vertical hole that runs through the center of the silo. Silage is fed down through the hole to a conveyor belt. With this set-up, the silo is less likely to jam up, Eby said, and easier to unjam if it does become clogged.



Edwin Eby stands by the conveyor belt he uses in conjunction with his new Big Jim top unloader.

## Kubota To Manufacture In U.S.

COMPTON, CA. — Kubota Ltd., one of Japan's leading industrial manufacturers, expands its U.S. operations with the construction of a 70,000 square foot manufacturing plant on 151 acres in Gainesville, a suburb of Atlanta, Ga. Scheduled to be in production by January 1, 1989, Kubota Manufacturing of America (KMA) will initially employ 50 employees and manufacture loaders for Kubota tractors.

"We have great expectations for our first American facility," said Mr. Uda, executive managing director of Kubota Ltd. (KBT) of Japan. "We plan to expand its pro-

duction to include the manufacturing and assembly of other products developed to meet the needs of the U.S. market."

Initially, KMA will distribute exclusively in the U.S. through Kubota Tractor Corporation (KTC). Mr. S. Egusa, chairman of KMA, president of KTC and managing director of Kubota Ltd., was instrumental in the decision to build this plant. "KTC will be able to meet the customer's changing needs more quickly," said Egusa. "Bringing the engineering quality of KBT together with America's high technology production capa-

bilities will give us an edge on the competition."

As production grows, KMA plans to export its products worldwide.

Corporate officers of KMA present for the recent groundbreaking ceremonies included Mr. T. Nomoto, president, and Mr. Donald Wieser, vice president of manufacturing.

Kubota Tractor Corporation currently markets a full range of tractors from 10 to 85 PTO horsepower, compact construction equipment, lawn and garden and consumer products, and a variety of implements and attachments.

## White-New Idea Introduces Ag One Branded Parts, Supplies

COLDWATER, OHIO — After spending months of research and development, White-New Idea Farm Equipment Company has announced a new branded line of parts and supplies called Ag ONE.

According to Director of Parts, Rod Cooper, the Ag ONE branded parts idea became possible with the consolidation of White Farm Equipment and New Idea Farm Equipment. "With many of the same parts being built and used on both White equipment and New Idea equipment, there was much duplication in the parts system," said Cooper. The Ag ONE Parts and Supplies has combined inventories and uniform labeling, including part numbers, logo and packaging. Cooper noted that Ag ONE parts offering opens up a whole new door of opportunities.

The Ag ONE Parts Operation provides Parts and Supplies to both White Farm Equipment and New Idea dealer organizations under one system. The Ag ONE operation first will affect stock items such as lubricants, batteries, paint, pressure washers, bearings, roller chains, fasteners and hardware, and hydraulic hoses and fittings.

With Ag ONE Parts and Supplies, White and New Idea dealers



will be able to offer non-ag parts and supplies. This will benefit farm customers by stopping into one place and being able to purch-

ase various other supplies. Plus Ag ONE parts and supplies can be used on competitive equipment.

With the competitive pricing of quality OEM parts, Ag ONE packaging will offer dealers the opportunity to compete effectively with automotive and fleet stores as well as other agricultural or industrial equipment dealers.

## Harvestore Selects New Ag Sales Manager

DeKALB, IL. — Richard L. (Rick) Jones has been named general sales manager for agricultural markets at A.O. Smith Harvestore Products, Inc. The announcement was made here by James C. Schaap, president.

The company is a leading manufacturer of feed and manure storage systems, automated feeding equipment, and storage systems for drinking water, waste treatment, and dry bulk materials for the municipal and industrial markets.

A 1969 graduate of the University of Illinois, Jones has been with Harvestore for 19 years. He began his career as an experimental engi-

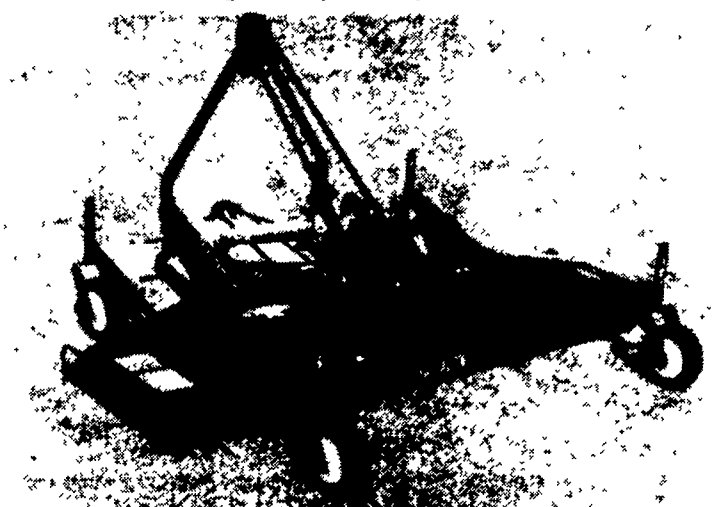
neer, and has also served as product manager for Slurrystore brand manure handling systems; as general product manager; and most recently as director of product performance, service, and warranty.

In his new position, Jones will assume responsibility for agricultural sales and marketing programs and coordination of the company's U.S. and Canadian agricultural dealer organization. Besides the marketing staff, he will continue to supervise the product performance group.

He lives in Algonquin, Ill. with his wife, Linda, and their four children.



## BUSINESS NEWS...



Available in three cutting widths, this finishing mower provides a cutting height of 1-1/2 to 6 inches.

## Bush Hog Introduces Finishing Mowers

MOBILE, AL. — Bush Hog's new Turf Hog finishing mower produces clean, close grass cutting for parks, golf courses, grounds and lawns at an economical price.

"Appearance is the key factor in evaluating the job done by a finishing mower," said Robert O. Moore, vice president, sales. "The Turf Hog has many standard features built in to insure that it provides a fast, smooth cut."

Available in 48-, 60- and 72-inch cutting widths for 11 to 40 HP tractors, the Turf Hog provides a cutting height of 1 1/2 to 6 inches. Cutting height can be easily adjusted to 1/2 inch increments.

The Turf Hog's parallel uplift blades overlap 1 1/2 inches to help prevent streaking. Blade tip speeds of up to 16,443 feet per minute improve cutting performance by creating the suction needed to stand the grass up for clean cutting.

A side discharge deflector gives a clean, manicured look to the lawn and the standard front-

mounted roller prevents scalping. Scalping is further reduced by skids positioned one-half inch below the blades. A floating top linkage and leveling chains give more uniform cutting action on rolling terrain. Floating lower linkages allow the mower to ride over objects on the left side independently of the right side for a closer cut. Unique caster wheel design provides consistent mowing height in forward or reverse.

The Kevlar drive belts are protected against heat build-up by heat dissipating louvers in the front and rear channel sections. They are easily changed and adjusted.

The 3/2 inch deep deck is all welded formed steel construction reinforced by 11-gauge formed channels front and rear. The front band is formed at a 60-degree angle to allow the grass to spring back for better cutting.

For further information, contact Bush Hog, Dept. TH-NR, P.O. Box 1039, Selma AL 36702-1039.

## Pioneer Selects New Field Sales Manager

MT. JOY (Lancaster) — A veteran agronomist has been selected by Pioneer Hi-Bred International, Inc. to serve as field sales manager for the eastern sales area.

Bill Fleet, presently field sales agronomy manager, assumed his new role on September 1, according to John Weidman, Pioneer area sales manager. Fleet fills the position that was vacated by Bob Kalton, who became area sales manager for Pioneer in southern Indiana and southern Ohio.

In his new role, Fleet will provide leadership and guidance to the nine districts included in the Eastern sales area, that includes 11 northeastern states.

Fleet has served as manager of agronomy services in the Eastern sales area since 1986. Prior to that, he was a field sales agronomist for Pioneer in the Northeast.

Fleet received a bachelor's degree from Pennsylvania State University. He also earned a dual master's degree in agronomy and farm management.

Fleet and his wife, Michele, live in Manheim, Pennsylvania.



William C. Fleet