

NYBCA Tele-Direct Sale Set For October

CORNING, NY — Nominations are now being accepted for the third annual Tele-Direct Feeder Cattle Program sponsored by the New York Beef Cattlemen's Association. Beef producers must nominate their feeder cattle by September 8. The sale will be held October 28 at Finger Lakes Livestock Exchange, Canandaigua, N.Y.

The 1987 sale was very successful with 957 head returning more than \$400,000 to the consignors. Steer calves averaged \$.85 per pound and heifers were at \$.76 per pound according to Lee Kraszewski, sale manager. Yearling steers averaged \$.75 per pound and yearling heifers brought \$.66. "The demand for feeder cattle in previous Tele-Direct programs has been excellent due to all cattle being health managed and because we were able to assemble large enough numbers to have uniform trailer load lots available," said Kraszewski.

The 1988 program is similar to last year's program, with all cattle having to meet specific health-management requirements. All cattle are weaned no later than October 1 and accustomed to feeders and waterers. They must be castrated, dehorned, healed and dry. The cattle also must be vaccinated for BSRV, P13, BVD, IBR, H. Somnus, and the Clostridial series. They must receive a selenium injection and be wormed with Ivomec. All vaccinations are to be completed between September 16 and October 1 and certified by the consignors veterinarian.

Kraszewski has calculated that costs for a 550-pound animal (1987 sale average) would be \$5 to \$7.50 for the shots and \$1 to \$2 per animal for labor. He emphasized that "labor is the critical factor and the greatest variable if your vet also has to play cowboy. The preconditioning costs are minor for the added value you receive for

your animal," he added. As an example, Kraszewski used cattle he consigned to the program in 1987. "My total costs per calf including vaccinations, hay and feed for 28 days, trucking and sale commission was \$46.70 per animal. However, I weighed my calves at weaning and have my sale weights. The calves gained an average of 53.48 pounds each and I received \$.819 a pound straight through. This equals \$43.80. Subtracted from \$46.70 equals \$2.90 per calf for all costs. In effect, I spent only \$2.90 to precondition, transport and sell each calf last fall. I would have had no costs involved except for one heifer that showed a negative weight gain."

The NYBCA Tele-Direct program is for both small and large producers. Consignors sent from two to 75 head with an average of 14 head per farm. Many consignors work together and combine their efforts in working cattle and share

trucking costs by gathering tractor trailer lots in various locations. Cattle are again expected from all corners of New York and possibly some out-of-state consignors.

Once nominations are received, each consignor will receive NYBCA ear tags for his cattle, consignment sheets and any other necessary information. Cattle are to be delivered to Canandaigua between 6 p.m. on October 27 and noon on October 28. The cattle will be weighed, graded and sorted into uniform lots. Grading will be done by representatives of NYS Department of Ag & Markets and USDA. Veterinarians from the Cornell Veterinary School will administer boosters for BVD and H. Somnus. Buyers will be able to preview the cattle beginning at 3 p.m. The sale will be held at 6 p.m. on Friday, October 28.

Kraszewski also noted that adequate cattle handling facilities should be available on the consig-

nors farm to speed the working process. "Your area RC&D or local cooperative extension may have access to portable working chutes or can help you locate a unit," Kraszewski said. "NYBCA can also provide you with information for constructing cattle handling facilities."

For nomination forms and other information regarding the NYBCA Tele-Direct program please contact Lee Kraszewski, Exec. Sec., NYBCA, RD1, Box 120, Corning, NY 14830 or call 607-734-8425.

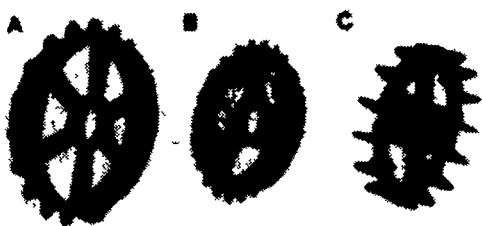
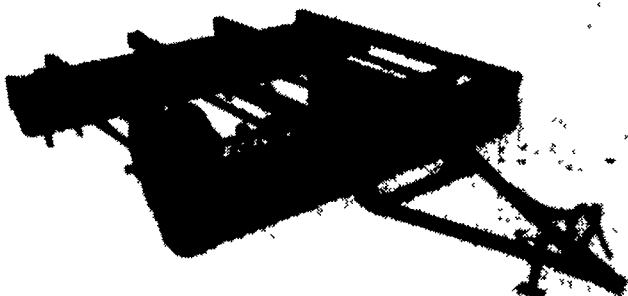


PULVI-MULCHER

Brillion pioneered the Pulvi-Mulcher and has introduced numerous features over the years that have made this machine one of the most popular secondary tillage tools. Now, with the introduction of the ML and MR Series, Brillion offers a longer, high-clearance frame for better flow of trash through the machine. Another new feature is the non-rotating tooth bar that holds the teeth in a fixed pre-set position that keeps them at the proper angle, regardless of the working depth of 2" to 6". Other features and options are shown on the right side of ad. * Contact Brillion Iron Works for details.

BETTER SEEDBEDS AND BIGGER YIELDS

With some types of tillage the soil is loosely packed with many lumps that allow moisture to evaporate quickly through air pockets. Lost moisture reduces speed of germination and impedes the spread of small feeder roots in their search for nourishment. The Brillion Pulvi-Mulcher crushes both surface and buried lumps and converts fall and spring plowing into a clod-free seedbed. The firmed, mulched soil locks in moisture, especially at the root level. Soil nutrients become readily available to the young feeder roots, since they can reach out in all directions without struggling against clods. Nutrients then travel through the root system, developing stronger plants, which in turn result in bigger yields.



The ML Series of Pulvi-Mulchers feature the (a) 20", six-spoke ductile iron notched roller wheel, made of material which is two-and-a-half times stronger than gray cast iron roller wheels. The roller wheels are manufactured in Brillion's own modern ductile iron foundry that utilizes a computer-controlled Disamatic molding machine. The frame is also designed to accommodate (b) the 16 1/2" notched roller wheel or (c) the 16 1/2" Crowfoot roller wheel for the MR Series. The machine may be ordered with either "C" shaped ribbon teeth or "S" spring tines.



Operating controls are located at the front of the machine for easy access. The tooth depth control has five pin positions, from 2" to 6" depths. The transport lock pin is in front when the machine is in locked position for transport.



The newly-designed parallel linkage features non-rotating tooth bars that hold the teeth in a fixed position to keep them working at the proper angle, regardless of the working depth. The photo also shows the spread-out frame design that permits good trash flow. Frame members are 6"x4". This machine is equipped with S-tines and the new 20" ductile iron notched rollers.

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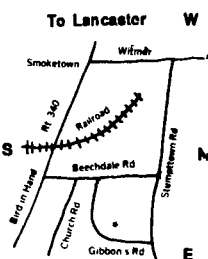


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