


 VIRGINIA
MARKETS

Livestock market and auction news

Virginia Weekly

Richmond, Va.

Thursday, June 30, 1988

WEEKLY REVIEW IN VIRGINIA MARKETS IN REVIEW; JUNE 23-29, 1988. FEEDER STEERS AND HEIFERS IN VIRGINIA LAST WEEK WERE \$1.50-2.00 HIGHER AS MIDWEST PRICES WERE \$5.50-6.50 HIGHER.

SLAUGHTER STEERS AND HEIFERS IN VIRGINIA LAST WEEK WERE \$5.00 LOWER AS MIDWEST PRICES WERE MOSTLY STEADY. THE BOX-

ED BEEF CUT-OUT VALUE ON TUESDAY WAS \$106.77 DOWN \$2.15 FROM LAST TUESDAY.

COWS AND BULLS AT VIRGINIA AUCTIONS LAST WEEK WERE \$1.00-3.00 HIGHER AS MIDWEST PRICES WERE STEADY TO \$1.00 HIGHER. BEEF PRODUCTION WAS 2 PERCENT ABOVE A WEEK AGO BUT LESS THAN 1 PERCENT ABOVE A YEAR AGO. AVERAGE DRESSED WEIGHTS WERE 17 POUNDS HEAVIER THAN LAST YEAR.

VEAL AND CALF PRICES AT VIRGI-

NIA AUCTION LAST WEEK WERE STEADY AS MIDWEST PRICES WERE STEADY TO WEAK. VEAL AND CALF SLAUGHTER WAS THE SAME AS LAST WEEK BUT 14 PERCENT BELOW A YEAR AGO. AVERAGE DRESSED WEIGHTS WERE 18 POUNDS HEAVIER THAN LAST YEAR.

LAMB PRICES AT VIRGINIA AUCTIONS WERE STEADY TO \$2.00 HIGHER AS MIDWEST PRICES WERE STEADY TO \$1.00 HIGHER. LAMB SLAUGHTER WAS DOWN 3 PERCENT FROM LAST WEEK BUT 5 PERCENT ABOVE A YEAR AGO. AVERAGE DRESSED WEIGHTS WERE 4 POUNDS HEAVIER THAN LAST YEAR.

SLAUGHTER HOGS IN VIRGINIA LAST WEEK WERE \$3.00-4.00 LOWER WHILE MIDWEST PRICES WERE \$1.25-1.50 LOWER. FRESH PORK PRICES WERE VERY UNEVEN LAST WEEK. PORK PRODUCTION WAS 1 PERCENT BELOW A WEEK AGO BUT 13 PERCENT ABOVE A YEAR AGO. AVERAGE DRESSED WEIGHTS WERE 4 POUNDS HEAVIER THAN LAST YEAR.

THE RICHMOND HOG MARKET CLOSED 1.50 LOWER THAN LAST

TUESDAY. WITH BARROWS AND GILTS US 1-4 200-240 LBS AT \$43.00-43.50 PER CWT.

THE SOUTHEAST VIRGINIA HOG MARKET CLOSED 1.50 LOWER THAN LAST WEDNESDAY WITH BARROWS AND GILTS US 1-4 200-240 LBS AT \$43.50-44.50 PER CWT.

AT HARRISONBURG, LYNCHBURG AND TAPPAHANNOCK HOG PRICES WERE \$1.50-2.00 LOWER THAN LAST WEDNESDAY AT \$42.00-46.00. SOWS RANGED \$26.00-28.00 AND BOARS \$20.00 PER CWT.

SLAUGHTER STEERS AND HEIFERS 1% SLAUGHTER COWS 24%, SLAUGHTER BULLS 3%, SLAUGHTER CALVES AND VEALERS 2%, FEEDER CATTLE UNDER 600 LBS 58%, OVER 600 LBS 12%.

PRICE RANGES FOR VIRGINIA AUCTIONS: SLAUGHTER CATTLE STEERS; CHOICE 2-3 1000-1150 LBS 64.00-66.00 CHOICE 2-3 1150-1300 LBS 59.00-67.25 HEIFERS; CHOICE 2-3 1000-1150 LBS 61.50 UTILITY & COMMERCIAL COWS 34.00-47.75 BULLS; 1-2 900-1300 LBS 44.00-58.00 1-2 1300-1600 LBS 49.75-62.00 1-2 1600 LBS & OVER 49.25-61.00 SLAUGHTER CALVES AND VEALERS VEALERS - HIGH CHOICE AND PRIME 100-250 LBS 78.00-90.00 GOOD AND CHOICE 100-250 LBS 73.00-89.00 CALVES - GOOD AND CHOICE 250-500 LBS 64.00-80.00 SLAUGHTER LAMBS HIGH CHOICE & PRIME 95-125 LBS SPRING 48.25-52.00; BUCKS 48.00-49.50 SLAUGHTER HOGS US 2-4 200-250 LBS 40.50-45.00 SOWS US 1-3 300-500 LBS 25.00-35.00; 500 LBS & OVER 25.90-31.75 FEEDER CATTLE STEERS; MEDIUM 1 300-500 LBS 74.50-88.00 500-700 LBS 73.00-87.50 HEIFERS; MEDIUM 1 300-500 LBS 73.50-84.00 FEW 65.00 500-700 LBS 60.00-70.00.

SE & Central Virginia Livestock Summary

Tues., June 28, 1988

Lynchburg, VA

ALL TRENDS COMPARED TO LAST MONDAY.

SLAUGHTER CATTLE 89 HEAD - NO TRENDS REPORTED.

SLAUGHTER COWS 64 HEAD CUTTER & BNG.UT. 1-3 35.00-43.00 BRKG.UT. & COMM. 2-4 34.00-46.50 CANNER & LOW CUTTER 1-2 25.00-30.00.

SLAUGHTER BULLS 4 HEAD - 1-2 1300-1600 LBS 53.25-56.50.

SLAUGHTER CALVES AND VEALERS 21 HEAD VEALERS - HIGH CHOICE AND PRIME 100-250 LBS 83.00-90.00 GOOD AND CHOICE 100-250 LBS 73.00-81.00 CALVES - GOOD AND CHOICE 250-500 LBS 64.00-77.00.

FEEDER CATTLE 133 HEAD - NO TRENDS REPORTED. STEERS; MEDIUM 1 SMALL 1 MED.&LARGE 2 200-300 78.50 77.50 --- 300-400 71.00-81.00 --- 400-500 72.75-76.00 62.00-68.50 64.00-73.00 500-600 68.00 --- 63.00 600-700 66.75 --- 700-800 57.50-64.75 --- 800-900 64.75 --- 900-1100 60.00-62.00 --- --- HOLSTEIN STEERS; MED & LARGE 1-2 300-500 LBS 68.50-76.00 500-700 LBS 56.50-64.50.

HEIFERS; MEDIUM 1 SMALL 1 MED.&LARGE 2 300-400 67.50-73.00 --- 57.50-63.25 400-500 64.00-66.00 62.75 56.50-63.00 500-600 60.00-62.50 --- 58.50 600-700 --- --- 53.75-56.25 FEEDER BULLS; MEDIUM 1 SMALL 1 MED.&LARGE 2 200-300 LBS 72.00-89.50 64.00 68.00 300-500 LBS 73.00-85.00 57.00-69.00 70.00-72.50 500-700 LBS 58.50-63.00 --- --- 700-900 LBS 55.50-60.00 --- --- COWS WITH CALVES AT SIDE 3 PAIR; M-1, 750-1000 LBS WITH CALVES 100-230 LBS 515.00-615.00 PER PAIR. BABY CALVES RETURNED TO FARMS 18 HEAD NEWBORN TO 4 WK OLD 45.00-67.50 PER HEAD. OVER 100 LBS 87.00-97.50 PER CWT

STATE GRADED FEEDER CATTLE 45 HEAD SOLD AT LYNCHBURG.

STEERS, MED & LARGE 1 MED & LARGE 2 300-400 83.50 --- 400-500 86.00-91.00 73.50-84.00 500-600 70.00-78.50 74.00 600-700 68.00-68.50 69.50 700-800 66.75-68.75 ---

HEIFERS, MED & LARGE 1 MED.&LARGE 2 300-400 70.50-71.50 --- 400-500 66.00-70.00 --- 500-600 62.50-63.50 54.00-58.25 600-700 --- 60.75.

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Pennsylvania Beef Council, Inc. EXECUTIVE DIRECTOR

The Board of Directors seeks a professional staff person who is dedicated to improvement of the livestock, beef, and veal industries to serve as chief executive officer of the Pennsylvania Beef Council and is responsible for managing the programs and affairs of the Council.

Qualifications:

The successful candidate should have a broad knowledge of the livestock industry; some knowledge of food industry promotion and merchandising, consumer education and promotion, and trade association operations, management, budget preparation, etc. Previous experience with a trade association is desirable. The candidate should have an extensive knowledge of the Beef Promotion and Research Act as it applies to state beef councils. Superior skills in written and verbal communication are essential.

The candidate must be a team player who is able to motivate and work well with others and functions as an independent professional.

Combined training and experience must be equivalent to not less than a B.S. degree.

Responsibilities:

Examples of responsibilities: administer Council office operations and staff, administer beef check-off collection and distribution, define beef and veal promotion program goals, prepare marketing plans, coordinate state plan with national programs, participate in certain promotional events, represent PBC at state and national meetings, communicate with livestock producers and others and perform usual functions required of an association office.

Salary: Commensurate with experience and qualifications.

Qualified persons interested in this challenging position should send a resume of education, experience, and salary requirements, together with names and phone numbers of references to:

Search Committee

Pennsylvania Beef Council

4714 Orchard Street

Harrisburg, Pennsylvania 17109

Applications must be received by July 25, 1988.

Inquiries can be directed to:

Robert R. Coleman, Executive Director 717-545-6000

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