



# COMPARE YOUR FEED COSTS WITH PENNFIELD COMPLETE FEEDS



## CASH GRAIN MARKET WEEK OF MAY 30, 1988

Whole Soybeans	\$7.86 Bu. at the farm	48% Soybean Meal	\$291.00 Per Ton	Shelled Corn	\$2.60 Bu.
Roasting	.60 Bu.			Barley	\$2.10 Bu.
Total Cost	\$282.00 Per Ton				

### Here is what it costs to make your own 16% grind and mix ration

Ingredients	Cost/Unit	Total Cost	Crude Protein
250 lbs. 48% Soybean Meal	\$291.00/Ton	\$36.38	120 lbs.
265 lbs. Roasted Soybeans	\$ 8.46/per bu.	\$37.36	98 lbs.
1325 lbs. Ear Corn	\$ 84.00/Ton	\$55.65	102 lbs.
100 lbs. Molasses	\$ 7.50/100 lbs.	\$ 7.50	3 lbs.
60 lbs. Vitamin-Mineral Premix	\$ 26.33/50 lb. bag	\$31.60	-0-
Grinding & Mixing	\$ 10.50/Hammermill Mix	\$ 8.75	-0-
<b>2000 lbs.</b>	<b>TOTAL COST PER TON:</b>	<b>\$177.24</b>	<b>323 lbs. = 16.1%</b>

Ingredients	Cost/Unit	Total Cost	Crude Protein
460 lbs. 48% Soybean Meal	\$291.00/Ton	\$66.93	220 lbs.
1380 lbs. Ear Corn	\$ 84.00/Ton	\$57.96	100 lbs.
100 lbs. Molasses	\$ 7.50/100 lbs.	\$ 7.50	3 lbs.
60 lbs. Vitamin-Mineral Premix	\$ 26.33/50 lb. bag	\$31.60	-0-
Grinding & Mixing	\$ 10.50/Hammermill Mix	\$ 8.75	-0-
<b>2000 lbs.</b>	<b>TOTAL COST PER TON:</b>	<b>\$172.74</b>	<b>323 lbs. = 16.1%</b>

### PENNFIELD DAIRY PROGRAM PLUSES:

- + "NO CHARGE" - CERTIFIED FORAGE TESTING LAB.  
Pennfield's Forage Testing Lab is certified by the NAHTA (National Alfalfa Hay Testing Assoc.)
- + Forage results mailed directly to the farm.
- + Professionally formulated dairy feeding programs.
- + Precision formulated rations balanced to individual dairy farm's forage program.
- + Order dept. open 24 hours per day Monday 5 AM through Saturday 5 AM. Answering service on weekends.
- + Grain exchange program for Corn - Barley - Oats
- + No hauling charge for grain exchange customers
- + Dairy Terms: 2½ % Cash Discount - due 15th of following month.
- + Well trained "Dairy Service Specialists" who can work with you to help solve problems when they occur.
- + Feed quality guaranteed.

#50814 14% Golden Flake	#51300 16% Dairy Pellet	#50800 16% Golden Flake	#51900 20% Dairy Pellet	#53300 Pellet 32% Dairy Conc.	#52700 27% Maximum Density Beans-Beet Pulp Conc.
\$155.86 Net/Ton	\$157.41 Net/Ton	\$160.49 Net/Ton	\$177.89 Net/Ton	\$260.13 Net/Ton	\$280.15 Net/Ton

Includes 8 ton volume discount and cash discount of 2½ % due 15th following month.  
Prices effective May 30, 1988 and subject to change with grain markets. Deduct additional \$3.00 per ton if paid in 10 days.



PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202

# pennfield feeds

Quality - Service - Value