

"THAT'S THE WAY WE **ALWAYS DID IT!"**

A New Idea. It has to strike just right, or I won't buy it. Good or bad, here's how the reasoning process works.

"If the idea wasn't mine, it must have been cooked up by someone else. I don't know Who thought of it or why, so it probably won't affect me.'

"Let someone else try it first. If it works for them, I'll consider it. If it doesn't work, I'll snicker. After all, I'm not a guinea pig.

"Somebody tried the same idea over in Schmucksville, and it didn't work. So it probably won't work here either.'

"New ideas mean change. It always costs money to make a change, so count me out. I'm happy with things just as they are."

'Let the other fellow invest in something new. If it looks like he is making lots of money, then I'll take another look at it."

"I like my own ideas best. They're always sound, and because I thought of them, they're sure to work." (I have to admit though, that I seidom have a new idea, and they always give me a headache!")

"If my spouse says it'll work, I take that as a sure sign that it won't." (But I'll try it anyway.)

"If the Bank disagrees with my idea I'll grumble and growl to my spouse. I'll make them wait for the next payment on my loan. I might even go to another Bank."

"If the idea comes from Harrisburg it must be bad, and if it comes from Washington, oy-yoy! It's even worse! I'll have nothing to do with it!" (Maybe).

"If I think nobody is watching, I might sneak a try."

Now, on the other hand, when my neighbors start talking about how good the idea is, I'll open my ears. (Unless it happens to be my friend who thinks Republican, talks Democrat, and then doesn't even vote!)

Now, not all new ideas are really new. Some are just an old idea that has been re-born with a new twist. Or maybe it required a longer gestation period before birth. Some ideas are so weak at birth that they

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must be coddled, pampered, fed and nurtured for a long time, before anyone takes them seriously. Then they must be kneaded, stretched, frozen, thawed, beaten and superheated in the oven of controversy until they're ready to use. Otherwise, they're only "Half-baked" ideas.

There are so many new ideas aborning these days that no single mind can absorb them all. Among the multitude of wild and wooly ones, there is an occasional gem. Like all gems, an idea must be cut and polished. If it has real merit the lustre will be irresistible. If it is flawed, in time the cracks will destroy it.

By now you have noticed that I haven't given you a SINGLE NEW IDEA. However, you can pick up lots of them in the Farm Press, the PTA or Extension meeting, or even at Church. You might even have a few of your own. Regardless of where they come from, they will be juggled and jelled and sorted out by the Human Reasoning Process.

A bad idea might thrive a long time before all the cracks show up, but sooner or later it finds the scrap

Any idea born of sound principles takes lots of labor and pain to perfect. A really good idea can take a lot of kicking around, and given long enough to reason it out, we will reach the inevitable conclusion.

"WHY, THAT'S THE WAY WE ALWAYS WANTED TO DO IT ANYWAY!" Or, "I TOLD YOU SO!" Or "NOW, WHY DIDN'T I THINK OF THAT?" I guess that's why we're Human.

USDA To Survey Pennsylvania Farmers

ALLENTOWN (Lehigh) -Pennsylvania farmers will be asked to participate in a nationwide survey conducted by the U.S. Department of Agriculture in early June, according to the Pennsylvania Agricultural Statistics Service (PASS).

W.C. Evans, chief statistician for PASS, said that information gleaned from the survey will be used to estimate 1988 crop acreages and mid-year livestock inventories. PASS is operated jointly by USDA and the Pennsylvania Department of Agriculture.

USDA's Agricultural Statistics Board will release national and state reports based on the information in late June and early July.

Evans noted that farmer cooperation is necessary to provide reliable crop and livestock information.

"Results of this survey will provide farmers, agribusiness, policy makers and other users of agricultural data with the information vital for planning and decision making," Evans said.

All information concerning individuals is confidential and will be used only in developing the state and national estimates, he emphasized.

Additional information concerning the survey is available by calling PASS headquarters, 717-787-3904, or the State Department of Agriculture's toll-free number, 1-800-AG-PENNA.



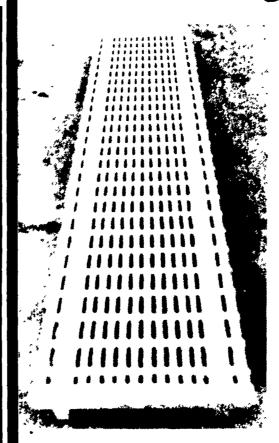
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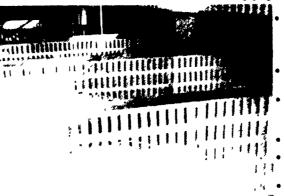
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