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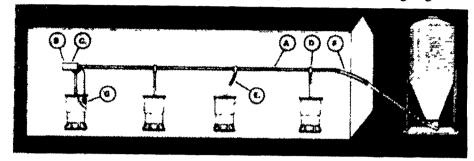
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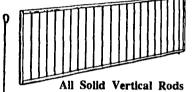




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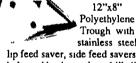
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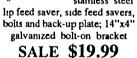
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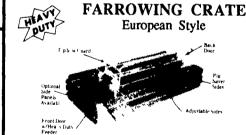
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How To Make Decisions

Decisions! Decisions! Families are faced daily with decisions. Where will the family spend its next vacation? When will that old car be replaced? Should Johnny have a new trumpet or would that money be better spent on new screens or storm windows?

Individuals make decisions in different ways, explains Roxanne Tomczak, a University of Delaware senior majoring in individual and family studies. "Some people like to gather a great deal of information before making a decision. Others like to quickly choose the first possibility that seems reasonable to them. Some people rely on the experiences of their friends and neighbors while others prefer to review the results of carefully controlled consumer studies," she says.

Tomczak, who is serving an internship with Extension family and child development specialist Dr. Pat Nelson, has been studying decision making in families. "Since each person in the family is likely to view situations differently, depending on their style of decision making, this leaves many

opportunities for conflict and disagreement," she says.

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"While it can be difficult to make decisions with other people, there are clear advantages to sharing the decision-making process. Studies have shown that some of the unhappiest people are those who make decisions on their own and carry all the responsibility for the family's financial well-being,' she says.

The student intern says that researchers have found that families tend to develop their own decision-making styles. In some families, people make their own decisions without consulting anyone. In other families, decisions are based on what is best for the family as a whole, rather than what is best for specific individuals. A collaborative style — one in which all family members have a voice in what happens - is also used by many families.

In the collaborative style, Tomczak says, the final decision is usually made by the adults in the family who know most about the issue at hand, but the ideas of all interested members are considered.



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