Dairy Spokesmen Review Concerns

LITITZ — Two spokesmen, one for RCMA and one for Farmland Industries, contacted Lancaster Farming this week with concerns about the milk diversion controversy. Marc Goldman, President of Farmland Industries, Wellington, NJ, and Harold Ely, Pennsylvania RCMA Coordinator. The discussion now centers around efforts of RCMA to sign up more members and divert members' milk and Farmland's efforts to replenish diverted milk with new producers who are not members of RCMA. Goldman's concerns centered around the independent handler's need to bear the business responsibility of possible losses from operation while cooperatives can reblend the price back to producer members.

Ely's concerns centered around the price of milk that's now under producers' costs and the need to find a way to extract more of the consumers milk dollar back into farmers' pockets.

Goldman said that independent milk handlers bear the total responsibility of losses and seasonal fluctuations when they purchase milk from farmers. "Cooperatives can reblend the price to compensate for losses or to split up income with all the coop members.'

Goldman said that premiums in recent months have come from competition for supply rather than RCMA's diversion of milk. And

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(Full Line)

he questioned what will happen when the surplus appears again. "What will RCMA do when they need to dispose of milk in a flush season-- maybe even as soon as this spring?" Goldman asked. "We take all the milk whether we need it or not."

And he quoted Section 2.3 of the RCMA Bylaws that says RCMA can reblend its potential losses back to its members. Unlike RCMA officials, Goldman interprets the wording of the bylaws to mean RCMA can recoop losses from members beyond the overorder premiums.

Goldman said his company paid lower premiums to their RCMA members but this came about because Farmland had paid \$46,000 into an RCMA escrow account for September milk under a special agreement. The agreement was later declared invalid but the money in the escrow account has not been returned to Farmland. "That's part of our legal suit," Goldman said.

Ely said, "We think highly of tourism in Lancaster County because it brings dollars into Pennsylvania from out of state. In Lancaster County alone, 824 dairymen ship milk out of state to Order 2. If we had the total support of farmers, we could add \$5,000 average per farm per year. That would be dollars from out of state back into the farm economy," Ely said.

Without RCMA, the share of the consumers milk dollar has gone down from 52% in 1981 to 44% in 1980; that's a loss of 14%. Reliable economists are predicting continued downward prices for milk. "There's really nothing

cooperatives can do to keep the price from slipping to \$9.60 by 1990," Ely said.

Even now, there are lots of farm sales. You may want to continue farming but your banker will make the decision. What we extract from

the market could be increased by one-third if we had all the shippers as members. "What we are going to be able to do about the decreasing milk price to farmers other than going to over-order pricing, I do not know," Ely said.

Lancaster Farming, Saturday, February 27, 1988-A39



Junior All Pennsylvania Awards

Public Auction Register

Closing Date Monday 5 00 P M of each week s publication

ASCS Programs, Wayne Kurtz,

Soybean Management meeting,

Agricultural Outlook meeting,

Cecil Co., DHIA/Holstein Associ-

Maryland/Virginia Dairy Herd

PA Lamb Checkoff meeting, 7:30

ryville, Va., 10 a.m.

p.m., Wellsboro.

ation banquet, Sandy Cove,

meeting, Ruritan Grounds, Ber-

Travis, 717 382-4871.

Shippensburg.

7:15 p.m.

Biglerville H.S.

Kenard-Dale H.S., 8 p.m. Ralph

Memorial Lutheran Church,

Orange & Penn Streets,

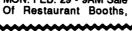
FEBRUARY

SAT. FEB. 27 - 9:30AM Nice Lot Antiques, Household, Glassware. At Redding Auction Service located taking rt. 34, ½ mi. N. of Gettysburg, bear right at Y (at car wash) and con-tinue 2 mi. on Table Rock Rd. to auction site. For Helen R. Hantz & Madalyn E. Hospelhorn, C. David

Redding, Auct. SAT. FEB. 27 - 10AM Furni-

ture & Antiques From Local Estates. Rudnick's Sales, Rt. 213, Galena, MD. Harry Rudnick & Sons, Auct.

SAT. FEB. 27 - 12:00AM Real Estate. 11:00AM Personal Property. East Hempfield Township- Townhouse of Hilltop Farms. Located off Centerville Rd. in Lanc. PA. between Rt. 30 Co., and Harrisburg Pike. Take Nolt Rd., East off Centerville Rd. to Winding Hill Dr. to Treetop Drive, follow to sale. Michael R. Horn Estate, Cristeen Horn, Executrix. Steve & Steve Jr. Petersheim, Aucts. MON. FEB. 29 - 9AM Sale



Lamos & Other Miscella neous Restaurant Equipment, Practically New Booths. Must Be Seen To Be Appreciated. Located Scooperman, 185 Second Street, Highspire, Pa.

MARCH

TUES. MAR. 1 - 9AM Mules, Full Line of Farm Equipment, Household Goods and Antiques. Located between Rt. 23

and 340 along Horseshoe Road close to C.V. High School. Lancaster County, PA. Abram K. & Mary S. King, Owners. Robert E. & Jeffrey R. Martin, Aucts.

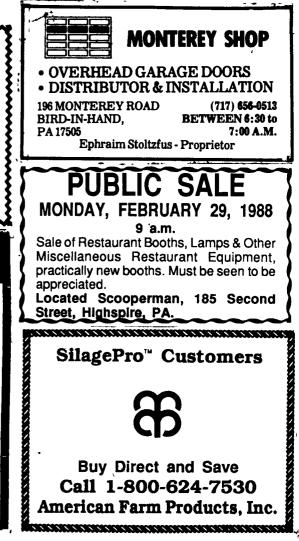
Calendar Farm

(Continued from Page A27)

Wayne Co. Dairy Day, Wayne Co. Veteran's Memorial Armory, Honesdale.

Friday, March 11

- PA Jersey Club's annual meeting, Toftrees Resort, State College, through the 12th. Calf sale at 9 a.m., March 12.
- PA Guernsey Breeder's annual meeting, Sheraton, Altoona, through the 12th.
- Saturday, March 12 Md. Eastern Shore Calf sale, Hunters Sale Barn, 11 a.m.
- N.E. Region Christmas Growers meeting, Split Rock Lodge, Poconos, Lake Harmony.



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GEORGE W. COOK FARM MACHINERY, INC. Dispersal At Auction

The undersigned in the process of selling the real estate is discontinuing his farm machinery & equipment business and has authorized a dispersal at auction to be held at the George W Cook Farm Machinery property, 1/2 mile south of Route 44 & 22 intersection, Amenia, New York

Saturday, March 12, 1988 Rain or Shine 10 a.m. 10 a.m.

Shop Tools & Equipment Hay Equipment Parts Tractors Loaders Backhoe Partial listing includes J D 410 Industrial tractor w/loader & backhoe reconditioned, I H 2500 Series B Industrial tractor loader, reconditioned, J D 1520 DSL Tractor w/ 145 loader, reconditioned, J D 3020 diesel tractor w/ J D loader, J D 125 diesel skid steer loader. reconditioned, J D 125 gas skid steer loader, reconditioned, Farmall 400 tractor, Oliver 770 gas troycle, Oliver 880 gas wide front end & loader, Oliver 60 gas, tri, new tires, Oliver 66, gas wide front Haying equipment Fahr K H 40 Tedder, 4-star; Fahr KH500 Tedder, 4-star baler w/thrower; N H 273 baler w/thrower, reconditioned, N H 271 baler w/thrower, J D 24T baler w/thrower, NH 273 baler w/thrower, reconditioned, NH 271 baler w/thrower, JD 24T w/thrower, JD 14T/IH 1190 mower, cond, two NH 479 haybines, reconditioned, NH 489 haybine, reconditioned, NH 474 haybine, reconditioned, IH SD rake, JD 1209 mow, cond, IH crimper, 3 wagon running gears. Forage & tilling include NI Tandem manure spreader. Forage includes, three NH 890 forage harvestors w/2-row corn head, one NH 890 forage harvestor w/2 row corn & PU head, NH 28 blower, <u>new.</u> NH 770 N2 cornhead, IH 16 1-row forage harvestor, White 5400 Plant/Aire, 4 row w/monitor, White 543 4 row, no til plate planter, IH 2-row planter, White 548, 5-bottom 16° semi mtd SAR plow. Lawn & garden & small equipment includes the barget to 400 eccenter the power theme to a mere a barget of 20 40 barget. include Homelite 4000 generator, like new, Homelite 3" trash pump, chair saws, J D 210, 10 h p 39° cut lawn tractor, exc, Dynamark 8 h p 36° cut lawn tractor w/snow blower, Wheel Horse tractor w/ new engine, 8 h p 1 H cub engine, rebuilt, Arctic Cat 340 Snowmobile and many other items too numerous to mention

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Parts include

New 6 row Dickey-John monitor w/population counter, round bale feeder, asst wagon tires, new, rims, N H mow conveyer, new, wood stove, hot air duct, 78° bucket for White Ford or Swartz loader, Seven 6', new sections silo pipe, N H Fork bucket for L 0400 skid loader, Esco 300 gallon bulk tank w/compressor, Green Saver spray attachment, two N H chopper spouls, new, rivet tools, mere Automation and the section of the section misc NH parts, soda machines, fuel tanks & auxiliary fuel tank, White fender sets gty NH parts, oil, bulk & containers and many other items too numerous to mention Terms of Sale: Cash or good check day of sale. New buyers must have a bank letter.

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