

# LET'S TALK RESULTS...

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ad that will bring  
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## Maryland and Virginia Dairy Herd Meetings Scheduled

Dairy farmers in Maryland and northern Virginia face many of the same herd management problems. So representatives of the Cooperative Extension Service at land-grant universities in both sides have arranged a traveling seminar which will make stops at three locations on consecutive days during the second week of March.

Interested persons from throughout the Mid-Atlantic area are welcome to attend any of the meetings in either state. This would include residents of West Virginia, Pennsylvania and Delaware - as well as Maryland and Virginia.

Most of the speakers are state Extension specialists from Virginia Tech and the University of Maryland. Several of them will appear on the program at all three locations.

The two Maryland meetings are first on the schedule. They will emphasize dairy heifer management. The Virginia meeting, coming last, will concentrate on reproduction and herd health. Here is the schedule:

March 8 - Friendly Farms Restaurant, located east of White House in northern Baltimore County.

March 9 - Ramada Inn at Hagerstown (Washington County).

March 10 - Ruritan grounds, located two miles west of Berryville (Clarke County), along business Route #7.

Both Maryland meetings will

include commercial exhibits. They will start with registration at 9:00 a.m. The formal program will run from 10:00 a.m. to 2:30 p.m., with an hour off for lunch. Visits with commercial exhibitors may be made from 9:00 - 10:00 a.m. and from 2:30 - 3:30 p.m.

Tickets for the noon lunch should be purchased from the Carroll County Extension Office, 700 Agriculture Center, Westminster, MD 21157. The \$5.00 charge also will include a copy of the proceedings.

The Virginia meeting will not have commercial exhibits, and there will be no registration. The program will run from 10:00 a.m. -

2:30 p.m. A catered lunch will be available at noon for a nominal charge.

Unique to this meeting will be a presentation by George Washington, owner of the Loudoun Veterinary Service at Purcellville Virginia. Dr. Washington is a distant cousin of his famous namesake. He will speak on "Herd Health Practices."

For further information contact Stan Fultz, 301-848-4611.

The Maryland Cooperative Extension Service's programs are open to all citizens without regard to race, color, sex, handicap, religion, age or national origin.

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## CLASSIFIED ADS

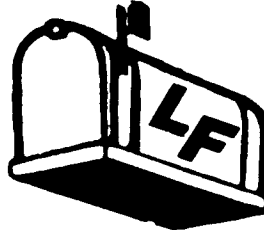
PHONE: 717-626-1164 or 717-394-3047  
Mon., Tues., 8 AM to 5 PM -  
Wed., Thurs. & Fri. 7 AM to 5 PM

### CLASSIFIED AD ORDER BLANK

PLEASE WRITE CLEARLY

MAIL TO:  
LANCASTER FARMING  
P.O. Box 366, Lititz, PA 17543

DEADLINES:  
SECTION B - WEDNESDAY  
AT 5:00 P.M.  
SECTION C - THURSDAY AT 9:00 A.M.  
OF EACH WEEK'S PUBLICATION



NOTE Please do not use this form for Mail Box Market Ads see instructions in Section D with Mailbox Markets

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_  
Zip \_\_\_\_\_ Phone ( ) \_\_\_\_\_

Please publish my \_\_\_\_\_ word ad \_\_\_\_\_ times  
starting with the \_\_\_\_\_ issue Classify under \_\_\_\_\_  
I enclose \_\_\_\_\_

Box Replies Ads with answers coming to a box number, c/o Lancaster Farming \$1.50 per ad per week additional This newspaper will not be responsible for more than one incorrect insertion of any advertisement

### CLASSIFIED ADVERTISING RATES

29¢ per word per week - 1 or 2 times  
23¢ per word per week - 3 or more times  
11 word minimum

Words up to 11	1 Time	2 Times	3 Times
12	3.48	6.96	8.28
13	3.77	7.54	8.97
14	4.06	8.12	9.65
15	4.35	8.70	10.35
16	4.64	9.28	11.04
17	4.93	9.86	11.73
18	5.22	10.44	12.42
19	5.51	11.02	13.11
20	5.80	11.60	13.80

Lancaster Farming  
P.O. Box 366  
Lititz, PA 17543  
717-394-3047  
or Lititz  
717-626-1164

PHONE HOURS:  
Mon. & Tues  
8 a.m. to 5 p.m.  
Wed., Thurs. & Fri.  
7 a.m. to 5 p.m.  
OFFICE HOURS:  
Mon thru Fri  
8 a.m. to 5 p.m.

The following categories are available for your classified advertising in Section C. Deadline-Thursday morning at 9 of each week's publication

- 1 - Farm Equipment
- 2 - Farm Eq Wanted
- 3 - Silos and Unloaders
- 4 - Building and Supplies
- 5 - Grain Equipment
- 6 - Dairy Equipment

The following categories are available in your classified advertising in Section B. Deadline-Wednesday afternoon at 5 of each week's publication

- 7 - Livestock Equipment
- 8 - Cattle
- 9 - Horses & Mules
- 10 - Sheep & Goats
- 11 - Swine
- 12 - Artificial Breeding
- 13 - Hog Eq & Supplies
- 14 - Poultry & Supplies
- 15 - Feed & Seed
- 16 - Fertilizer
- 17 - Plants
- 18 - Fruits & Vegetables
- 19 - Nursery
- 20 - Lawn & Garden
- 21 - Services Offered
- 22 - Custom Work
- 23 - Help Wanted
- 24 - Situations Wanted
- 25 - Business Opportunities
- 26 - Household
- 27 - Pets
- 28 - Lost
- 29 - Found
- 30 - Computers
- 31 - Notice
- 32 - Miscellaneous
- 33 - Recreational Vehicles
- 34 - Autos
- 35 - Trucks and Trailers
- 36 - Real Estate