200 Attend Franklin Dairy

BY BONNIE BRECHBILL Franklin Co. Correspondent

KAUFFMAN STATION — Feeding cottonseed and soybeans to your dairy cattle is good for the cottonseed and bean farmers and the trucking industry, according to Dr. Richard Adams, Penn State Extension Dairy Specialist. He said that the use of these natural high-fat sources has been increasing even though most ruminant animals do not utilize fat as well as single stomach animals.

Adams directed his remarks to over 200 farmers at the annual Franklin County Extension Dairy Day at Kauffman's Community Center. Cottonseed is high in fiber and is highly digestable-- about the same as good corn silage, he said. The soybeans are high in protein--35-36 percent, while the cottonseed runs about 19-20 percent. Both feeds are low in rumen bypassable protein, however. Half of the protein in properly heat-treated soybeans is rumen bypassable; 23 percent of the cottonseed protein is bypassable.

Under research conditions, about 40 percent of the herds fed these feedstuffs had a profitable response to the added fat. In the field, the percent of herds responding profitably is about 33 percent.

The protein content of the milk is lowered by high fat in the ration,

Adams stated.

In some herds, the fat test went down, and in others it went up .2-.3 of a percent. "On average, there was no change in the fat test," he

Adams stressed that the farmer must have a balanced ration first, before adding extra fat. He cautioned that on higher fat rations cows must have more mineral present -- .1 percent more calcium, .05 percent more phosphorus, and .06 percent more magnesium in total ration dry matter. The upper limit for added fat in the ration is pounds per cow.

Roland Freund, PSU Area Farm Management Agent, discussed the Tax Reform Act. Under the act, is treated as a capital item. The two dairy farmers must decide whether to deduct or capitalize their preproduction expenses for raising heifers.

The former attitude of the U.S. government of "be kind to business" is now "be tough on business," he said.

Until now, farmers have been able to expense heifers as ordinary farm expense. Tax had to be paid on only 40 percent, as it was considered a capital gain. "This was a loophole in the old law," he said. "The new law closes it."

Anything that takes over two years to come into production, such as dairy cattle and fruit trees.

year period does not begin with the birth of heifer, but with its conception, because of the expenses of artificial insemination and embryo transfers.

Farmers must decide before filing their 1987 taxes how they are going to treat these pre-production expenses. If the farmer does not capitalize these expenses, there is a penalty. If he does capitalize them, there is no penality. "But is there?" Freund asked.

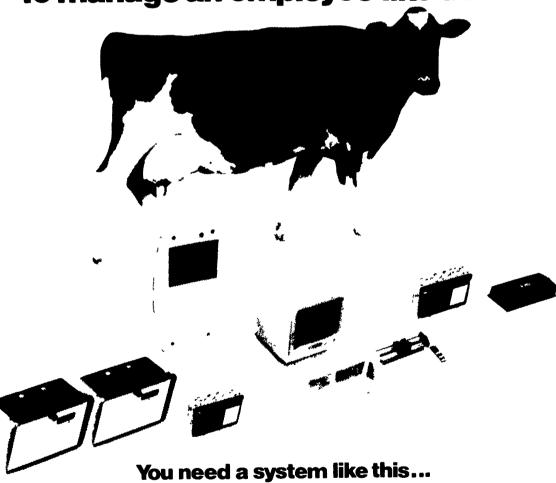
A farmer may capitalize his expenses by:

1. Actual Cost Records.

2. "Farm Price" method-- what

(Turn to Page A34)

To manage an employee like this...



The Westfalia high tech Dairy Management System!

That's why it makes good business sense to manage them with a Westfalia high tech Dairy Management System

With Westfalia's exclusive PC Operating System you're in command with a system that controls peripheral equip ment from feed stations to milk meters

Now you can manage by exception to

- ■Challenge feed each individual producer
- ■Catch health problems before they become serious
- ■Get accurate breeding reports
- ■Obtain optimum lactation records

And with the optional Metatron, you'll get

- ■Electronic milk metering
- Automatic take off
- Pulsator with built in stimulator
- ■Automatic or manual parlor feeding
- Remote terminal for weigh jar users

And this program is user friendly with self help screens and pop-up windows for individual cow and group reports

Your cows are the most important employees you have Why the Westfalia system even has an exclusive inter rupt driven feature which allows concurrent management programs to be run while cows are being fed!

> Aren t you interested in increased production, better herd health and reduced calving intervals? That's what Westfalia users everywhere are reporting

> Visit or call your Westfalia Sales Center today! And put Westfalia high-tech to work in your operation!

Watch for more profit building products from Westfalia the #1 name in high-tech dairying

Westfalia Sv. temat. 1862 Brummel Drivi Elk Gross - II - 6000.7 Call Toll Free (800) 323 6773 or (312) 437 8660

In Canada, We thill Systemat 3.69 hoopt Dubrout Street Lachine Qu be HST 3H6 Call Totl Free (800) 361-6040

Westfalia Milking Equipment And Computer Sales Centers

CHAMBERSBURG Skinner & Walton Dairy Service Raymond Skinner Gary Walton 717-352-7606

NEW WILMINGTON Chuck Moose **Dairy Equipment** 412-533-3077

MIFFLINBURG Wehr's Dairy Equipment Mark Wehr 717-966-1396

MT. BETHEL K.C. Dairy Service Kevin Correll 717-897-5141

LEOLA Fisher & Thompson, inc. Amos Fisher Rick Thompson 717-656-3307

SPARTANSBURG Albert Brenner 814-654-7309

SOUTHWESTERN PA PA Dairy Automation Service, inc. Mike Wright 412-538-FARM

TROY Dairyland Sales & Service Jim Kelley 717-297-4128

WILLIAMSBURG Longenecker Implement Dale Longenecker 814-793-3731

WILLIAMSPORT Williams Farm Systems **Dave Williams** 717-398-0829

HAMBURG Shartlesville Farm Service Dale Wenger 215-488-1025

NEW MILFORD Sega's Dairy Service 717-465-7506

OXFORD W & J Dairy Sales Bill Guhl 717-529-2569

HAGERSTOWN, MD Tri-State Farm Automation 301-790-3698

SYKESVILLE, MD Dairyman Inc. Mid-Atlantic Division William Stauffer 301-549-2100

SPECIAL WESTFALIA DEALERS FOR THE AMISH DAIRYMAN

> PARADISE Lloyd Ranck 717-687-6361

REBERSBURG Tim's Diesel Service Tim Stoltzfus

WESTFALIA SALES ENGINEERS

Robert E. Turner......717 677 9301 Chuck Zimmerman.....717 334 6814