#### Evergreen Sold Most Tractors In Pennsylvania



Evergreen Tractor Inc., Lebanon, sold the most tractors in Pennsylvania. Dennis Grumbine, owner (right), received special recognition from Donald Worner, John Deere Company Manager at a special dealer day at Lebanon Area Fairgrounds.

Evergreen Tractor Inc. of Lebanon, was presented a special recognition award from Deere & Co. during their annual John Deere Day celebration held January 20 at the Lebanon Area Fairgrounds. This award recognized superior sales success and achievements.

Presentation of the award was made by Donald Worner, Territory Manager, John Deere Co. - Columbus, Ohio. "This award has a special significance as it recognizes top selling dealerships during Deere's 150th anniversary year. With the highest unit sales of John Decre farm tractors in the state of Pennsylvania, Evergreen Tractor Inc. can be very proud of it's accomplishments during 1987."

Dennis Grumbine, president of Evergreen Tractor Inc., accepted the award stating, "This award is very meaningful to myself and all of the dealership employees. It is the efforts of our sales, service, and parts people which has enabled our dealership to gain this leadership position. We are looking forward for many years to come and are to serving the agricultural community with a high level of quality

very encouraged by the outlook for

#### Guernseys Registrations Increase

An increase in registration and transfer applications highlighted the close of a very successful year for the American Guernsey Association (AGA). A total of 20,289 registration applications and 6,714 transfer applications were received by the association office in 1987. These numbers show an increase of 23.3 percent in registrations and 3.3 percent in transfer activity from the previous year. The total number of applications processed for the 1987 calendar year was 22 percent above 1986 figures.

"This increase can be attributed to two major factors," according to Records Department Director Arlene Crosser. "The Genetic Recovery program was influential in bringing quite a few Guernseys

into the herdbook during the year," Crosser said. "The use of the feewaivers also encouraged many people who had fallen behind to update their registrations," Crosser concluded.

"The interest in Guernseys has generally increased," AGA Executive Secretary-Treasurer Erick Metzger stated. Highlighting the results of the increase in Guernsey registration numbers Metzger said, "The value of registration papers is being reflected in the marketplace." Like Crosser, Metzger credits the AGA's Genetic Recovery program with some of the success. 'Herds that started with the Genetic Recovery program several years ago have continued to register their cattle," he concluded.

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