

Furnace Lady Woos Farmers With Unique Stove

EMIGSVILLE — She is only five feet, but this little dynamo has a big job showing farmers and home owners in six counties how to save money on their heat and hot water. Her name is Lois Foy Kreiner but everybody calls her "The Furnace Lady." Her product is the Hardy Outside Wood Furnace.

"It is all stainless steel inside and out," explains Lois, "and it sits 10' to 100' away from the building, so you eliminate all chimney fires and the dirt, smoke, and bugs

that other wood stoves induce.

Lois recalls, "I became interested in the Hardy Furnace a few years ago when I was visiting my family's farm in Bedford County and everyone was asking one of my relative's about his outdoor furnace."

She continues, "My curiosity got the best and I went to see it. Well, Russ was so excited and happy about it, he spent the next two hours explaining all the advantages of the Hardy." He said, "I don't split wood any more, the

stove burns logs 16"x30", and we never run out of hot water."

Then his wife told me how evenly the stove heated the house and that she doesn't have a mess inside anymore.

When I got home I asked around and found no Hardy dealers in eastern Pa., applied for a dealership.

It took a while convincing "The Good Old Boy," at the factory that a "woman" should be one of their dealers. She said, I had to be very persistent but they finally gave in and "gave me a chance," and now I am one of their best dealers in sales and service.

Jerome Hardy invented the furnace about eleven years ago. He



Lois Foy, better known as the furnace lady, enthusiastically proclaims the benefits of owning one of her furnace models.

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Unique Fireplace Doors

was a former county Extension agent-turned-farmer. He has built his company into a multi-million dollar business that serves over 40 states.

"The workmanship is just superb and in this day and age, that is hard to find," Lois said.

More than one building can be heated with the same unit. You can also heat your house plus a swimming pool or spa. The furnace sits on a concrete pad, and the pipes are buried under the frost line (about 36" deep). The pipes are connected to the existing hot water or hot air system. Both a thermostat in the house and thermostat on the furnace controls the damper. Because the stove is airtight, less wood, and more controlled heating results.

Lois added that you can burn coal, saw dust or just about anything, and that the furnace is so well insulated that snow will lay on it and not melt.

The Hardy Furnace comes with a 90-day money back guarantee and "We haven't had one come back yet," Lois stresses.

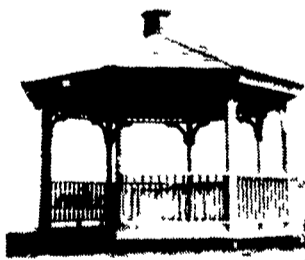
It is also great for new construction, commercial buildings, pig parlors, barns and it needs to be loaded only about once or twice a day. "Insurance and fire companies love it because it eliminates inside fires."

For more information call or write to Lois at: Home Pro-Kare, Inc., 3293 N. George St., Emigsville, Pa. 17318. Phone: 717-854-3808 or 717-259-9929.

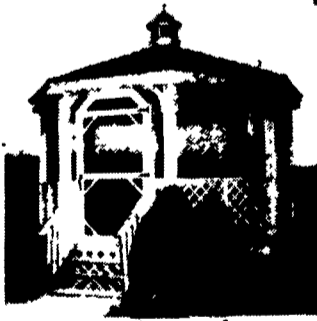
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