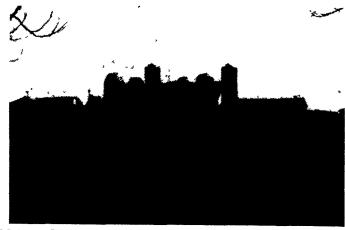
## F.M. Brown's Sons, Inc. Congratulates DROY

John "Jack" Bishop - Ogston Farm - Columbus, N.J.

- Recently Selected By The Dairy Shrine As -1987 DISTINGUISHED DAIRY CATTLE BREEDER

> Ogston Farm has been in the Bishop Family since 1806. Jack has been the manager for the past 50 years, splitting his time between two full time careers as a dairyman and partner in a prestigious law firm. He is recognized by the Dairy Shrine for developing the Ogston herd of Jersey cattle and the contributions this group of cattle has made to the genetic pool of the Jersey breed.

Ogston Farm - Columbus, N.J.



In 1985 the Ogston milking herd was dispersed. Open calves and heifers were retained to form the nucleus of the current herd. Currently 107 head average 14,071 milk, 4.6% fat and 652 lbs. An outstanding average for a herd with 52% 1st calf heifers.

TLC An Important Key At Ogston



The Ogston herd is maintained in free stalls and milked in a parlor. Cows receive haylage, corn silage, hay, pasture and high moisture shelled corn - all produced on the 900 acres that make up Ogston Farm. Brown's 30 H-M Balancer and Brown's 20 HiEnergy Pellets are currently used to supplement home grown forages. Both are custom modified using Brown's Flex-Formula Ration Balancing system to insure all cows receive the nutrients they need to express their genetic potential. Jack states that he appreciates the Brown's approach to manufacturing and selling feeds, especially the routine visits by a sales representative and the excellent services the drivers provide.

Future Genetic Leaders of the Jersey Breed



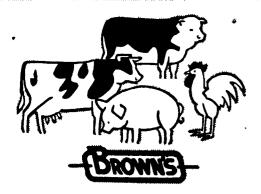
Jack Bishop feels that his current group of young cows is genetically the best group of animals he has ever had at Ogston Farm. He credits top genetics and the efforts of his farm crew, including his herd manager Bill Phares and Bill's wife Deb with part of the success of the Ogston herd.

The Udder of Waverly Farms Brass Julie - EX



Julie was purchased as a calf to add to the genetic base of the current Ogston herd. After freshening at 1 year 10 months in 181 days Julie has produced 10,459 lbs. milk at 4% test and 422 of fat. She is projected to make 20,587 milk on a 305 day 2X-ME basis and 831 of fat. Julie is typical of many of the high producing, sound uddered 2 year olds in the Ogston herd. They show good functional type and a high degree of production persistency. Calves grow well on Brown's Calf Starter and then switch to a home ground heifer grain mix containing Rumensin. In summing up his heifer raising program Jack says he tries to grow them fast and breed them early.

At Brown's we are pleased to help customers like Ogston Farm obtain the most from their animals. We congratulate John Bishop VI on being recognized by the Dairy Shrine as the 1987 Distinguished Dairy Cattle Breeder.



## F.M. BROWN'S SONS, Inc.

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