

Marketing Quality Hay To Be Highlight of 1987 Forage Conference

UNIVERSITY PARK — What is the potential for making money by producing and marketing hay in Pennsylvania and surrounding states? The answer to this question really depends on the year and geographic location. In a dry year, everyone needs hay, whereas, in good years, no one seems to want it. So what is the key to having a consistent market for hay? Those that consistently make money growing and selling hay are usually those that make quality hay.

Horse and dairy markets have demanded and will continue to demand high quality hay. In planning a production and marketing strategy, one should set high goals and produce quality hay for those markets which offer the best price. To learn more about the cost and production inputs in making quality hay, the Pennsylvania Forage Conference will be devoting its morning program to this subject.

The program will begin with a discussion of what forages to grow for marketing hay. Dr. Sid Bosworth, forage specialist at Penn State, will review what forages are in demand and being bought by

hay buyers and Dr. Steve Fales, forage researcher from Penn State, will discuss management strategies for achieving high yield and quality of these forages. Mr. Bruce Krieder will highlight the newest in equipment for making and handling hay. He will also be discussing drying systems and their costs.

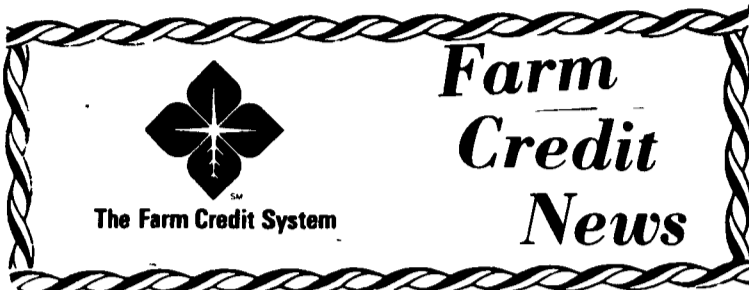
Also on the program will be Dr. Neil Martin, forage specialist from the University of Minnesota, talking about the use of quality hay markets in Minnesota and Wisconsin. These markets have used standardized methods of determining forage quality, both chemical and

visual standards. For the past three years, these markets have demonstrated that top quality hay has brought the best dollar.

The 1987 Pennsylvania Forage Conference sponsored by the Pennsylvania Forage and Grassland Council and Penn State University will be held on Tuesday, Novem-

ber 24, 1987 at the Mercersburg Academy in Mercersburg, PA (Franklin County). Registration will begin at 9:00. For more information, contact Lisa Crytser, Dept. of Agronomy, 115 Tyson Bldg., University Park, PA 16802, phone number: 814-865-2543, or your county extension office.

Farm Credit Announces Ag Progress Door Prize Winner



WEST CHESTER — The dust has settled, the tents are down, Ag Progress Days 1987 is history. The Farm Credit Service of PA display was visited by thousands of farmers who came to see how the project committee followed through with their theme — "Farm Credit . . . planting the seeds for your farm's future." Comments from visitors were very favorable and the display was deemed a success.

Three door prizes were to be awarded to the people who came closest to guessing the number of corn kernels in a large jar. Many

asked that Farm Credit publish in LANCASTER FARMING the correct number of kernels and announce the winners. So . . . here they are. The correct number of kernels was 35,750. First prize

winner was James T. Sheeder of Somerset Co. who won the rototiller which was on display in the garden exhibit. Jeff Martz of Northumberland Co. won second prize which was an electronic batch

Farm Records and Tax Service package. There was a tie (believe it or not!) for third place. Both Bradley Bird of Montour Co. and Carl Kahley of Juniata Co. won twenty-two quart pressure cookers.

Congratulations to the good "guessers"! Farm Credit of PA is already planning for their 1988 Ag Progress Days display. Remember to stop by next year and say hello.

Farm Calendar

- (Continued from Page A10)
- Lancaster County Farmers Association's Annual Meeting, Country Table, Mt. Joy, 7 p.m.
 - Thursday, October 15
 - PFA Perry Co. Meeting, Perry Valley Grange, 7 p.m.
 - Friday, October 16
 - American Scotch Highland Cattle Show, Bloomsburg Fair Grounds, Danville; 10/16-18.
 - Saturday, October 17
 - PFA Wyoming/Lackawana Co. Meeting, Methodist Church, Lake Winola, 7 p.m.
 - PA Forestry Association Regional Meeting, French Creek State Park, 12:30 p.m.

Hi, we're germs.
We're mean, we're unclean,
we infect your poultry,
we cause disease,
we cost you money,
and you're going to try
and get rid of us by
scrubbing the place down
with an ordinary disinfectant?



Go ahead, make our day.

1-Stroke Environ® is no ordinary disinfectant. It cleans and deodorizes while it disinfects. In one operation, 1-Stroke Environ cuts through built-up dirt and grime. It kills bacteria, fungi, and specific viruses. And it knocks out the odor poultry or swine leave behind.

With 1-Stroke Environ, cleaning, disinfecting, and deodorizing is as easy as one-to-two. Available in 1-gal. containers or 55-gal. drums.

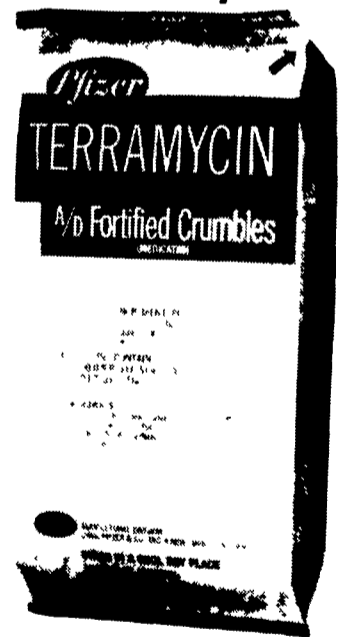


1-Stroke Environ®
BECAUSE GRIME DOESN'T PAY.

CEVA
CEVA LABORATORIES, INC
a Subsidiary of Sanofi, Inc

1-STROKE ENVIRON is a Reg. TM of Vestal Laboratories

October Special



\$8.95 50 Lb. Bag
Terramycin A/D
Fortified Crumbles

Increase production in dairy animals and increase gains in beef and swine by fighting disease in the blood and the gut. Helps to eliminate bacterial enteritis.

KEY-AID DISTRIBUTORS

225 Wood Corner Rd.
Lititz, PA 17543
717-738-4241

3 miles west of Ephrata, 1/4 mile south of Rt 322 along Wood Corner Road.
Free Animal Health Catalog Available Upon Request