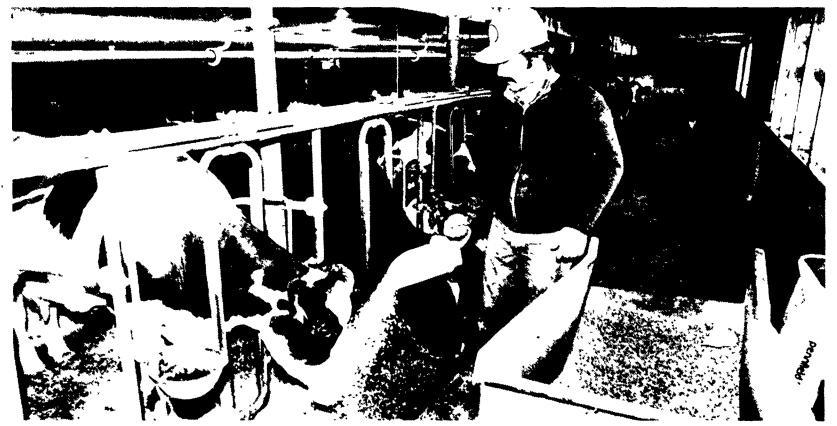
PENNFIELD COMPLETE FEEDS

Here is what it costs to buy Pennfield's Dairy Feeds

<u>#513</u>	<u>#508</u>	#508/519	<u>#508/566</u>	<u>#519</u>
16% Dairy Pellets	16% Golden Dairy	18% Textured Blend	16% Golden Fat Added	20% Dairy Pellets
\$134.55 Net/Ton	\$138.45 _{Net/Ton}	\$147.52 Net/Ton	\$155.42	\$156.59 Net/Ton

Includes 4 ton volume discount and cash discount of 21/2 % due 15th following month.

Prices effective Sept. 7, 1987 and subject to change with grain markets. Deduct additional \$3.00 per ton if paid in 10 days.



Pennfield Dairy Program Pluses:

- + "NO CHARGE" CERTIFIED FORAGE TESTING LAB. Pennfield's Forage Testing Lab is certified by the NAHTA (National Alfalfa Hay Testing Assoc.)
- + Forage results mailed directly to the farm.
- + Professionally formulated dairy feeding programs.
- + Precision formulated rations balanced to individual dairy farm's forage program.
- + Order dept. open 24 hours per day Monday 5 AM through Saturday 5 AM. Answering service on weekends.

- + Grain exchange program for Corn Barley Oats
- + No hauling charge for grain exchange customers
- + Dairy Terms: 2¹/₂ % Cash Discount due 15th of following month.
- + Well trained "Dairy Service Specialists" who can work with you to help solve problems when they occur.
 - Feed quality guaranteed.

Here is what it costs to make your own 16% grind and mix ration

	Ingredients	<u>Cost/Unit</u>	Total Cost	Crude Protein	
250 lbs.	48% Soybean Meal	\$207.00/Ton	\$25.88	120 lbs.	
265 lbs.	Roasted Soybeans	\$ 9.40/100 Lbs.	\$24.91	98 lbs.	
1325 lbs.	Ear Corn	\$ 62.00/Ton	\$41.08	102 lbs.	

60 lbs.	Molasses Vitamin-Mineral Premix Grinding & Mixing	 \$ 7.50/100 lbs. \$ 28.37/50 lb. bag \$ 10.50/Hammermill Mix 	\$ 7.50 \$34.04 \$ 8.75	3 lbs. 0 0		
2000 Lbs.		TOTAL COST PER TON:	\$142.16	323 lbs. = 16.1%		
6		rom Pa. 10-732-0467		Md., NJ, DE 00-233-0202		
	Penfield feeds guality - Service - Value					