

# PENNFIELD COMPLETE FEEDS

## Here is what it costs to buy Pennfield's Dairy Feeds

#513	#508	#508/519	#508/566	#519
16% Dairy Pellets	16% Golden Dairy	18% Textured Blend	16% Golden Fat Added	20% Dairy Pellets
<b>\$134.55</b> Net/Ton	<b>\$138.45</b> Net/Ton	<b>\$147.52</b> Net/Ton	<b>\$155.42</b>	<b>\$156.59</b> Net/Ton

Includes 4 ton volume discount and cash discount of 2½ % due 15th following month.  
Prices effective Sept. 7, 1987 and subject to change with grain markets. Deduct additional \$3.00 per ton if paid in 10 days.



### Pennfield Dairy Program Pluses:

- + "NO CHARGE" - CERTIFIED FORAGE TESTING LAB. Pennfield's Forage Testing Lab is certified by the NAHTA (National Alfalfa Hay Testing Assoc.)
- + Forage results mailed directly to the farm.
- + Professionally formulated dairy feeding programs.
- + Precision formulated rations balanced to individual dairy farm's forage program.
- + Order dept. open 24 hours per day Monday 5 AM through Saturday 5 AM. Answering service on weekends.
- + Grain exchange program for Corn - Barley - Oats
- + No hauling charge for grain exchange customers
- + Dairy Terms: 2½ % Cash Discount - due 15th of following month.
- + Well trained "Dairy Service Specialists" who can work with you to help solve problems when they occur.
- + Feed quality guaranteed.

### Here is what it costs to make your own 16% grind and mix ration

Ingredients	Cost/Unit	Total Cost	Crude Protein
250 lbs. 48% Soybean Meal	\$207.00/Ton	\$25.88	120 lbs.
265 lbs. Roasted Soybeans	\$ 9.40/100 Lbs.	\$24.91	98 lbs.
1325 lbs. Ear Corn	\$ 62.00/Ton	\$41.08	102 lbs.
100 lbs. Molasses	\$ 7.50/100 lbs.	\$ 7.50	3 lbs.
60 lbs. Vitamin-Mineral Premix	\$ 28.37/50 lb. bag	\$34.04	—0—
Grinding & Mixing	\$ 10.50/Hammermill Mix	\$ 8.75	—0—
<b>2000 Lbs.</b>	<b>TOTAL COST PER TON:</b>	<b>\$142.16</b>	<b>323 lbs. = 16.1%</b>



From Pa.  
1-800-732-0467

From Md., NJ, DE  
1-800-233-0202

**pennfield feeds**  
Quality — Service — Value