

(Continued from Page A18)  
 especially where farm and non-farm jobs compete for the existing labor force.

Where not many off-farm job opportunities exist, the smaller- and medium-size farms would be less likely to earn extra off-farm income. This means many of these farms will not survive in the long run even when farm family labor is heavily used to reduce the costs of hired farm labor. Labor essentially will be in a surplus in these areas. The returns to both farm family and hired labor will be low. Rural communities in such situations will have higher unemployment and experience an out-migration to more favorable labor markets.

Another result should be some greater attention to business

management. Deciding whether it is profitable to buy a new piece of equipment, make-do with what you have, hire custom workers, shift crop or livestock enterprises, rent some land, share crop to some extent, make better use of your location either from a production or market standpoint, and on and on.

In addition to business management, people management will become a more valuable skill for farmers of the future. Hourly wage rates and salaries are important, becoming more so if inflation increases and a higher minimum wage is put in place. Knowing how to acquire, train and keep productive, happy and satisfied workers — and providing them with fair wages — will be an art and skill worth developing.

## Douglass To Host New Jersey Dairy Farm Open House

PITTSBURY, N.J. — Mark and Wendy Douglass, Union Township, will host this year's Dairy Farm Open House on Father's Day, June 21. The farm is located in the center of the county, about ¼ mile north of Pittstown, 5 miles south of Clinton. It's an excellent location.

Dairy Farm Open House is a popular event, traditionally held on Father's Day, publicized as "open-to-the-public and free." Hours are 1 to 5 p.m.

Coordinating the activity is Henry Kuehn Jr., Raritan Township, chairman of a large 30-member committee of the Hunterdon County Board of Agriculture. "It takes a lot of work on the part of the committee, and certainly the host farm, to put on an affair like this," Hank Kuehn says.

There is also cooperation and support from Dairy Lea, New Jersey Farm Bureau, Rutgers Cooperative Extension, and the New Jersey Department of Agriculture's "Jersey Fresh" program, American Dairy Association and Dairy Council.

### The Farm

Mark and Wendy Douglass have a top-flight Holstein herd. Known as Wen-Mar Holsteins, the herd stands first in production in the Central Jersey area. Mark and Wendy, a young dairy couple, have learned early how to put all the practices together to develop an outstanding dairy herd. And they will be showing it off on open house day.

There will be exhibits, demonstrations of artificial insemination using frozen semen, tours of the

farm fields, a chance to see the herd fed and milked. Visitors will have an opportunity to milk a cow by hand.

Hunterdon Dairy Princess and others will be present to greet visitors and to serve complimentary milk and cheese snacks.

A highlight of the day will be the crowning of the new Dairy Princess in a brief ceremony on a wagon stage. This will take place at about 2:30 p.m.

## Norlebc 4-H Dairy Club

Members of the Norlebc 4-H Dairy Club met April 3 at Larry and Lorraine Shuey's. Members elected the following officers: president, Laura Harding; vice president, Sherry Donmoyer; secretary, Lynette Shuey; assistant secretary, Kynel Bomgardner; treasurer, David Lentz; and news reporter, Deb Shuey.

In May, the group met at the

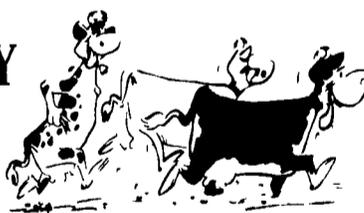
home of Wes and Barbara Harding, where they saw the film "Right Time" and received results from the Hoard's Dairyman Contest. Brenda and Diane Dice gave a demonstration.

The next meeting will be held at Vincent Wagner June 20 from 10 a.m. to 3 p.m. Members will learn the proper way to clip and show dairy animals. Norlebc and Elco Dairy Clubs will participate.

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