

# Wolgemuth Sheep Dispersal Scheduled May 23



Using the front-mounted, 7-foot drum mower allows operator to attach an additional implement to the rear.

## Deutz-Allis Offers Front-Mounted Mower

MILWAUKEE, Wisc. — The KM 25F front-mounted drum mower adds another dimension to the Deutz-Allis hay equipment line with a mower mounted on the front. Operator visibility is improved and the operator has the option of mounting another implement on the rear. The result is quicker haymaking. You can double-up operations, reducing field trips and saving time, fuel and labor.

The front-mounted mower incorporates all the field-proven features of Deutz-Allis rear-mounted mowers, such as a shock-absorbing V-belt drive; heavy-

duty frame construction; large-diameter flotation saucers which gauge cutting height while following ground contours. Helical-cut gear sets make for quieter operation and 70 percent more contact between gear teeth.

Narrow transport width ensures safe road handling. The KM 25F is easier to maneuver through narrow field gates. An A-frame hitch allows easy hitching and unhitching.

The popular Twin-Power option is available on Deutz-Allis 6200 and 7100 Series tractors from 43-122 PTO hp.

## White Oak Mills Names Sales Rep

ELIZABETHTOWN — Duff L. George, who was named Outstanding Senior for 1986 by Penn State's College of Agriculture, has been named White Oak Mills' sales and service representative for central and south central Pennsylvania. He will work with swine and beef farmers throughout the Cumberland Valley.

White Oak manufactures a complete line of feeds and concentrates for swine, beef and dairy operations under the "White Oak" label. Headquartered in Elizabethtown, White Oak also has a retail store in Shippensburg.

George will consult with growers on the nutritional and housing needs of swine. He will also work with them on the purchase of feeder pigs, the marketing of hogs and the sale of Genesis breeding stock.

Customers for White Oak's beef and dairy rations will be able to have their homegrown forages tested through George. Data from the tests will be put through White Oak's computers to determine the most profitable feed mixes for individual herds.

A Carlisle native, George graduated from Carlisle High School in 1981. He is the son of Jimmie and Rosalie George. His father is a partner in George's



Duff George

Flowers in Carlisle, a business that has been in the family for four generations.

At Penn State, George earned a B.S. in animal production with a minor in extension education. He spent summers working for a variety of agricultural enterprises. As part of his course work at Penn State, he served internships with Jorgensen Angus in Ideal, South Dakota, and with the Lancaster County Extension Service.

EPHRATA — Farmers interested in getting into the sheep business or expanding an existing flock may want to make a trip to the Lloyd Burkholder farm near Ephrata on May 23.

Beginning at 10 a.m., more than 2,000 sheep will hit the auction block, marking the end of Wolgemuth Bros., Inc.'s involvement in the sheep business.

Encouraged by growing demand for lamb and increased slaughter capacity in the East, the Mount Joy-based feed company decided to expand its operations to include sheep production. Now, after two years in the business, Wolgemuth is doing an about-face, dispersing its flock of 1,000 Polypay ewes, along with rams, ewe lambs and feeder lambs.

"We're putting it (sheep business) in the hands of those people who can bring it to its full potential," says Wolgemuth spokesman Bruce Limpert. "I think it's opening more doors than it's closing."

The large flock now assembled at the Burkholder farm comes from Wolgemuth's 12 contract growers located throughout the southern half of the state from Bucks to Somerset Counties. Most of the sheep are Polypays, a white-faced breed developed in Idaho by crossing Rambouillet, Finn, Dorset and Targhee sheep. Polypays are highly valued by commercial breeders because of their out-of-season breeding capability, according to Andy Cooper, Wolgemuth's sheep production manager.

"The sheep are easy to handle," says Cooper. "They're a good-size, productive animal bred for a commercial enterprise."

Under good management, the average 150-pound ewe can lamb every eight months, with an average annual lambing rate of 200



Wolgemuth sheep production manager Andy Cooper inspects one of the Polypay lambs that will be offered for sale at the company's sheep dispersal sale. More than 2,000 head of sheep, along with equipment and supplies will sell.

to 225 percent, Cooper estimates. When bred to a black-faced ram, the ewe produces a lamb that yields a 52- to 53-percent carcass weighing about 55 pounds. Cooper says that ewes can be bred at six to seven months and will continue to produce lambs for eight to nine years.

"It's a dual-purpose animal," says Cooper, adding that the breed produces a very good "medium" fleece.

The majority of the sheep in the sale will be one to two years old, says Limpert. About 130 of the 1,000 ewes will be sold with lambs. While most of the breeding flock are Polypays, there will also be some Rambouillet and Rambouillet-Dorset cross ewes. Other consignments include more than 200 ewe lambs, 27 registered Polypay rams, a few Hampshire, Suffolk and Dorset rams, 20 Polypay ram lambs, and 800 feeder lambs.

Sheep-related equipment to be sold includes fans, self-feeders, water tubs, flex augers, Poldenvale portable scales, 25 kw PTO generator, pregnancy tester, drench guns, hoof trimmers and other items.

Limpert says the sheep industry has a bright future in Pennsylvania for a number of reasons. "The demand has always been here," he says, adding that processing capacity is finally responding to the rising demand for lamb in the densely populated urban corridor from New York to Baltimore. "It's a growing industry," says Limpert. "You can see a strong foundation building within the state."

The Wolgemuth flock will be available for inspection Wednesday, May 20 through Friday, May 22. For more information on the sale contact Ken Smoker at Walter M. Dunlap and Sons, 717-397-5136, or Bruce Limpert, 717-367-1195.

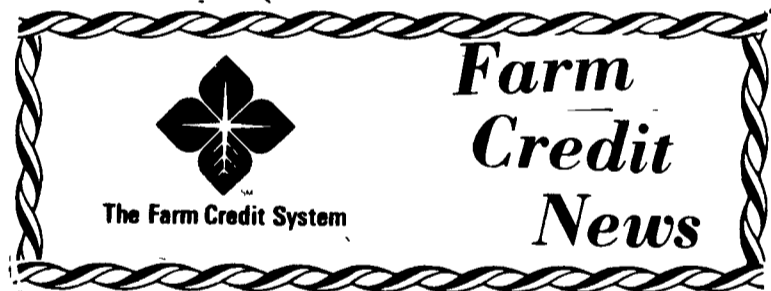
## Farm Credit Reports Earnings, Delinquency Rates Down

BALTIMORE, Md. — The Farm Credit Banks of Baltimore recently announced operating results for the first quarter. These figures reflect the continued ability of mid-Atlantic region farmers and their lenders to cope with low commodity prices, adverse weather and high production costs amid signs of a possible return to relative stability in the region's agricultural industry.

Earnings for the District, including the Federal Land Bank of Baltimore, and its affiliated Federal Bank Associations, the Federal Intermediate Credit Bank, and its affiliated Production Credit Associations, and the Baltimore Bank for Cooperatives, were down significantly from earnings realized during the same period last year. Lower interest rates resulted in a reduction in net earnings to \$3 million as compared to net earnings of \$3.4 million (after contributing \$4.2 million in financial assistance) for the first quarter of 1986.

Gene L. Swackhamer, President of the Banks, commented, "The first quarter was a period of relative stability ... although some locations and specific enterprises experienced more stress than others." In his letter to the District stockholders, Swackhamer continued, "While interest rate changes are reducing the Banks' and Associations' earnings, we believe the actions are sound and reflect our commitment to offer customers competitive interest rates."

Swackhamer explained that even though the rate reductions caused reduced earnings for the first quarter, he was confident that the competitive loan pricing programs would increase loan volume, resulting in a larger customer base and positive earnings later in the year.



During the first quarter 1987, the institutions of the Baltimore District were not called upon to lend financial assistance to other cash-strapped Districts in the System. A total of \$89 million was provided to other Districts during 1986.

Delinquency rates were down for the first quarter of 1987 as compared to a similar period in 1986. FLB farm loan delinquencies were 4.1 percent of the number of loans outstanding, while delinquencies for the PCAs decreased from 4.3 to 3.4 percent of the number of borrowers.

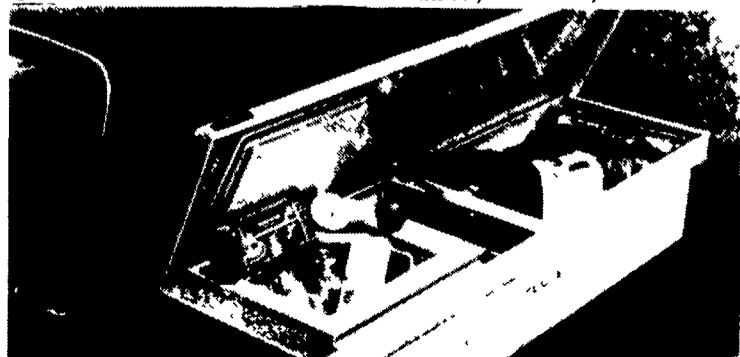
## Combination Cooler/Tool Box

CROSSVILLE, Tenn. — The Cool-Tooler — designed for easy, add-on installation behind the cab of any pick-up — has a patented, electronic cooler with a built-in thermostat. It will keep food, beverages, medicines, film or other items at a temperature of between 32° and 44° F. — automatically — replacing old-fashioned ice chests and non-electric coolers.

Large enough to hold the equivalent of 48 12-ounce con-

tainers, the 12-volt cooler runs only when necessary to maintain the desired temperature. Even when set on Maximum Cold, it uses only 4 amps of current per hour while running.

The Cool-Tooler is available to fit virtually any make or model of pick-up, regardless of age. A full, 1-year warranty is included. For further details, contact: Cool-Tooler, Inc., Dept. LF, 2906 N. Main St., Crossville, TN 38555.



Cool-Tooler's all-metal, white-enameled housing mounts easily to pickup beds.



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