



***“The real difference between seed companies goes beyond the seed.”***

*David Garst*

David Garst, Garst Seed Company

There are a lot of seed companies selling hybrid corn. And with today's genetic technology, most of them can sell you a pretty good hybrid.

But the trick is to match the right number to your particular need. Your particular style of farming.

And that's where a seed company's people come in.

Back when hybrid seeds were first being sold, my father came up with the farmer/salesman concept. And for the past 54 years, Garst seed has been sold to farmers by farmers.

Farmers who understand the difference between farms. And between farmers. That what works well for you, may not be quite right for your neighbor.

That's why you'll find Garst Seed salesmen talking with their neighbors. Learning their needs. And personally planting and testing Garst numbers— getting to know how each performs in his own area.

They're willing to do the homework, and the legwork it takes to help you get that little bit extra from the land you farm.

I believe the real difference between seed companies is not just in the seed. It's in the people.

That's why for 54 years, we've built the Garst Seed Company not just on good seed, but on good people.

*The difference goes beyond the seed.*



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