

PENNFIELD DAIRY FEEDS

# DIRECT TO YOUR FARM

\* **PENNFIELD OFFERS** \*

Trained Dairy Service Specialists

Tested Feed Ingredients

Professionally Formulated Feeds

Backed by Local Company

Dedicated to Agriculture



#515 16% Textured Dairy	#515/519 18% Textured Blend	#519 20% Dairy Pellet	#538 Meal 38% Dairy Conc. (All Natural)	#528 Hi-Yield 28% CP-6% Fat (All Natural)	#534 Hi-Yield 34% CP - 6¾% Fat (All Natural)
<b>\$138.26</b> Net/Ton	<b>\$145.57</b> Net/Ton	<b>\$152.88</b> Net/Ton	<b>\$214.70</b> Net/Ton	<b>\$226.59</b> Net/Ton	<b>\$253.89</b> Net/Ton

Includes 8 ton volume discount and cash discount of 2½% due 15th following month.

(Prices effective April 6, 1987 and subject to change with grain markets.)

## PENNFIELD TESTING LAB - LANCASTER



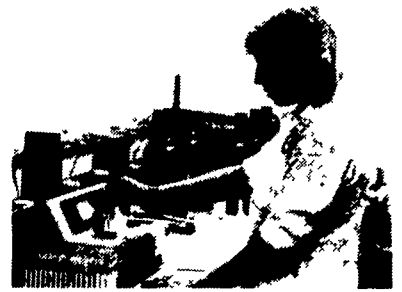
NIR provides fast and accurate forage results.



Wet chemistry is used to insure NIR accuracy.



ADF (acid detergent fiber) and NDF (neutral detergent fiber) are used to determine available energy from forages.



Forages and water samples are checked for the presence of nitrates when requested.

### NO CHARGE FORAGE TESTING:

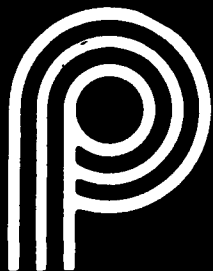
The primary job at Pennfield's Testing lab is the accurate testing of the feed ingredients used to make Pennfield feeds. You can not consistently make a quality feed unless you know the analysis of the ingredients to be used. Pennfield uses the feed testing equipment to process over 5,000 forage samples annually.

### FORAGE FEEDING SAVES \$37 PER COW

	<u>TYPICAL FORAGE PROGRAM</u>	<u>FEED SAVER PROGRAM</u>
Hay	12 lbs.	12 lbs.
Corn Silage	34 lbs.	43 lbs.
Forage Dry Matter	22 lbs.	25 lbs.
Energy Per Lactation	4,362 MCal	4,956 MCal
Lbs. of Feed Saved	—	836 lbs. = \$58
Cost of Extra Silage	—	1.4 Ton = \$21

**Evaluate Your Feeding Program - Call Us Today**

Service - Quality - Value



# pennfield feeds

PA 1-800-732-0467

MD, DE & NJ 1-800-233-0202