

Mount Joy Cooperative Posts Successful Year

MOUNT JOY — The Mount Joy Farmers Cooperative Association recently posted a prosperous fiscal year.

In presenting the cooperative's financial statement, Marlin Benedict highlighted several factors contributing to the group's success. In its fiscal year ending Oct. 31, the co-op recorded a net savings of \$286,976, the accountant from Simon Lever and Company explained.

Benedict noted the co-op marketed over 90 million pounds of milk, an increase of 5.6 percent over 1985.

Operating expenses increased by 2.24 percent for the dairy group. However, this increase was offset in full by other income gains, Benedict stated. While total operating costs increased, the cost per hundredweight of milk decreased from 63 cents in 1985 to 61 cents in 1986 due to the increased amount of milk marketed.

The total income from milk sales did not increase proportionally due to the decreased average price per hundredweight. In 1985 the price per hundredweight stood at \$13.27. In 1986 the price dropped to \$12.73, Benedict said.

He announced a new 10-year agreement, beginning in March, with Atlantic Processing Inc. to market the co-op's milk. Mount Joy projects a savings of \$18,000 for next year due to three new truck leases which are substantially less than the old leases.

"We continue to enjoy a good financial base on which to operate," co-op president Roy Alger said. "We've been invited to join the new Atlantic cooperative," he continued. "However, the board didn't feel it was the right time."

Alger welcomed the input from the general membership on a possible merger. He added his feeling that the cooperative can still continue functioning independently as it has in the past.

The board of directors decided to



Donald Risser (left), vice president of Mount Joy, extends his thanks to retiring board member Ivan Hanson for his service to the cooperative.

support and join the Regional Cooperative Marketing Agency, Alger said.

Ivan Hanson, retiring board member, was recognized for his contributions to the cooperative.

Paul Hostetter, general manager, honored the highest 10 producers in the cooperative.

Kenneth Zurin shipped 4.5 million pounds of milk to top the list. Rounding out the top ten were: Randy Stoltzfus, 2.9 million pounds; Risser Brother, 2.7 million; Robert Greider, 2.1 million pounds; and Joe Wivell, 1.9 million pounds.

Also, Harold Drager and Sons, 1.8 million pounds; Elmer Myers,



Newly elected directors for the Mount Joy Farmers Cooperative include David Landis (left), Joseph Wivell and Kenneth Miller.

1.69 million pounds; Floyd and Barry Kreider, 1.68 million pounds; Richard Groff, 1.65 million pounds; and Paul and Elvin Kreider, 1.6 million pounds.

The following members were cited for meeting the honor roll standards: Abraham Shelly Jr., Amos Conley, Ira Heistand, Lavern Rutt, Harvey Weiler, Albert Fry, Robert Shelly, Ken

Balmer, Glenn Shelly, Clair Nolt, Clair Miller, Clair Hollinger, Alwine Farms, H.E. Garber and Sons, David Dum, Harold and Ken Brubaker, Lester Hursh, Carmany Swope, Em-Tran Inc. and Richard Hess.

Directors elected to three-year terms were David Landis, Joe Wivell and Kenneth Miller.

Law Seminar Scheduled For Farmers

CARLISLE — A seminar for attorneys, growers, farmers, farm managers and farm employees and other professionals active in agricultural production will be held at The Dickinson School of Law on March 30 and 31, 1987.

The two-day seminar, Agricultural Labor Management Developments 1987, offers instruction in law and regulations that apply to farm labor and farm management as well as personnel or human resource management guidelines for growers, farmers, supervisors and managers.

Class sessions will focus on the Immigration Reform and Control Act of 1986, "right-to-know" legislation and pesticides, labor-management relations, immigration reform, employer responsibilities, role of state government in farm labor, effective personnel management practices, and dispute resolution techniques. Congressman William F. Goodling will deliver the keynote address.

The seminar is sponsored by The Dickinson School of Law in cooperation with Adams County

Fruit Growers' Association, the Agricultural Law Committee of the Pennsylvania Bar Association, the Alternative Dispute Resolution Committee of the Pennsylvania Bar Association, Friends of Farm Workers, Inc., Pennsylvania Cooperative Extension Service,

Pennsylvania Farmers' Association and Pennsylvania Farmworker Opportunities.

For registration information call the Advanced Legal Education Office of Continuing Legal Education at Dickinson at (717) 243-5529.

Milk Production Continues Drop

HARRISBURG — Milk production in Pennsylvania during December 1986 totaled 840 million pounds, or 3 percent below last December's production according to the Pennsylvania Agricultural Statistics Service.

The number of milk cows in the Commonwealth during December averaged 730,000 head — 5,000 less than November and 17,000 less than the previous December. Milk production per cow averaged 1,150

pounds in December, up 30 pounds from November but down five pounds from the previous December.

Grain and other concentrates fed to milk cows in Pennsylvania on January 1, 1987 averaged 15.5 pounds per cow per day, the same as last year. The value of grain and other concentrates fed to milk cows on Jan. 1 averaged \$7.35 per hundredweight, down 50 cents from the previous year.

Grain Marketing Worksheet Available

A farm program worksheet for Eastern Shore grain growers developed by Carl German, University of Delaware extension crops marketing specialist, is now available from county extension offices.

The worksheet will help grain farmers determine their gross income from participation in the feed grain program and the paid land diversion.

A table with specific figures for all local grain crops is also included. Signup for these farm programs ends March 30.

To obtain this worksheet, contact your local extension office at Newark (451-2506), Dover (697-4000) or Georgetown (856-7303).



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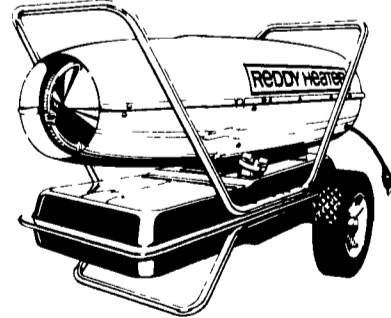


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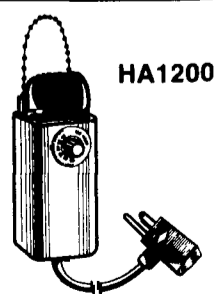
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