

**PENNFIELD DAIRY FEEDS**

# DIRECT TO YOUR FARM

**\* PENNFIELD OFFERS \***

Trained Dairy Service Specialists

Tested Feed Ingredients

Professionally Formulated Feeds

Backed by Local Company

Dedicated to Agriculture



#515 16% Textured Dairy <b>\$138.26</b> Net/Ton	#519 20% Dairy Pellet <b>\$150.15</b> Net/Ton	#526 Pellet 26% Hi-Moist. Corn Conc. <b>\$195.00</b> Net/Ton	#537 Meal 37% Var-Pro (All Natural) <b>\$201.05</b> Net/Ton	#538 Meal 38% Fixed Formula (All Natural) <b>\$222.11</b> Net/Ton	#534 Conc. 34% CP - 6¾% Fat (All Natural) <b>\$254.29</b> Net/Ton
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Includes 8 ton volume discount and cash discount of 2½% due 15th following month.  
Prices effective Nov. 10, 1986 and subject to change with grain markets.)

## PENNFIELD TESTING LAB - LANCASTER



NIR provides fast and accurate forage results.



Wet chemistry is used to insure NIR accuracy



ADF (acid detergent fiber) and NDF (neutral detergent fiber) are used to determine available energy from forages.



Forages and water samples are checked for the presence of nitrates when requested.

### NO CHARGE FORAGE TESTING:

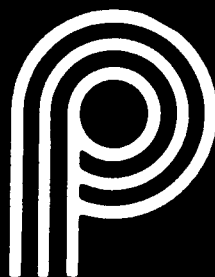
The primary job at Pennfield's Testing lab is the accurate testing of the feed ingredients used to make Pennfield feeds. You can not consistently make a quality feed unless you know the analysis of the ingredients to be used. Pennfield uses the feed testing equipment to process over 5,000 forage samples annually.

### FORAGE FEEDING SAVES \$37 PER COW

	<u>TYPICAL FORAGE PROGRAM</u>	<u>FEED SAVER PROGRAM</u>
Hay	12 lbs.	12 lbs.
Corn Silage	34 lbs.	43 lbs.
Forage Dry Matter	22 lbs.	25 lbs.
Energy Per Lactation	4,362 MCal	4,956 MCal
Lbs. of Feed Saved	—	836 lbs. = \$58
Cost of Extra Silage	—	1.4 Ton = \$21

**Evaluate Your Feeding Program - Call Us Today**

Service - Quality - Value



# pennfield feeds

PA 1-800-732-0467

MD, DE & NJ 1-800-233-0202