

Major Dairy Sales And Dispersals Nationwide



Reports from 13 sales for the two-week period from Sept. 25 to Oct. 6 showed 514 head averaging \$1,788.11. These sales were held in New York, Wisconsin, South Carolina, Illinois and Ohio. The top prices at the sales ranged from \$100,000 to \$1,700. The World Dairy Expo Sales are listed together. Here is a brief look at the results of these sales.

AYRSHIRE

The 45TH NEW YORK STATE PRODUCTION SALE averaged \$758.46 on 91 head. Eighteen animals sold over the \$1,000 mark. A 5-year-old cow sired by Gallent Man and chosen as queen of the sale sold for the high price of \$1,700. She was due at sale time with a Royal Command calf. Her best record, in 305 days, stands at 13,212 pounds of milk with a 4.6 test.

Her dam is a Meredith Peter Pan daughter with a top record of 16,510 pounds of milk with a 4.9 test.

A bred heifer consigned by Ardrossan Farms of Villanova was sired by Justin and bred to Starman. She sold for the next high price of \$1,525. Her dam made a 2-year-old record of 16,050 pounds of milk and 695 pounds of fat. The granddam produced four records over 21,000 pounds of milk.

Sale manager was Tom Whitaker; he has managed the sale since its beginning. Milton Crosby auctioneered the sale.

BROWN SWISS

The BIRCHWOOD FARM DISPERSAL held in Illinois averaged \$1,059 on 68 head. A 3-year-old Ken IR Elegant Reward daughter sold for the best price of the sale, \$2,000. She classified VG-86. A Norvic Telstar daughter, her dam's top record stands at 19,740 milk and 801 fat. The next dam classified Excellent three times

and produced a high record of 22,640 pounds of milk and 928 pounds of fat in 364 days.

Norm Magnussen was the sale manager and Darrell Worden was the auctioneer.

JERSEY

The HAWKINS PRODUCTION DISPERSAL held in Ohio averaged \$1,116 on 47 head. The herd was the highest Jersey herd in the nation for milk and fat for a herd of its size. All but one cow possessed a plus cow index.

A 3-year-old Briarcliffs Soldier Boy daughter topped the sale with a bid of \$2,200. Classified VG-89, she produced a top record of 14,200 milk and 630 fat. Her cow index stands at plus 784 milk, plus 35 fat and plus \$104 with a MCD of plus 5,541 milk and plus 231 fat. Her dam, a Willrich Mercury daughter, produced 17,110 pounds of milk and 874 pounds of fat.

Selling for the \$1,550 price tag and the second high bid of the sale was a 3-year-old daughter of General.

Her projected 2-year-old record stands at 17,490 with a MCD of plus 3,113 milk and plus 99 fat. Steve Andrews auctioneered the sale and Jersey Marketing Service managed the sale.

The SOUTH CAROLINA STATE SALE averaged \$1,563.81 on 38 head. A just-fresh, 2-year-old Top Brass daughter topped the sale with a bid of \$2,650. Her dam, EX-90, produced a top record of 16,740 pounds of milk and 915 pounds of fat for a 5.5 test.

The second best bid of the day, \$2,600, came on a 3-year-old daughter of Top Brass. Classified VG-85, her cow index stands at plus 679 milk, plus 23 fat and plus \$78.

Her dam, a Samson daughter, classified VG-86 and produced a top record over 18,000 milk and 800 fat.

Merlin Woodruff auctioneered the sale, Jersey Marketing Services managed the sale and Phil Parry served as sale coordinator.

Parry reported this sale was the first state sale in several years. He explained that the successful sale is indicative of the optimism prevalent among the state's dairymen.

HOLSTEIN

The MORRISVILLE COLLEGE AUTUMN REVIEW SALE held in New York averaged \$1,034 on 46 head. Topping the sale was a Tradition daughter. The just-fresh 2-year-old is backed by three generations of Very Good dams. The closest dam scored VG-88 and produced a 3-year-old record over 18,000 pounds of milk with a 4.0 test.

The second high bid of \$1,800 came on 3-year-old Reliance Royal daughter. The VG-86 cow was due at sale time to Chief Astronaut.

The Cattle Exchange managed the sale.

RED AND WHITES

The SECOND QUAIL-HILL RED AND WHITE INVITATIONAL SALE held in Wisconsin averaged \$1,539 on 45 head. A Sellcrest Byke Darky-Red daughter sold for the top price of the sale, \$15,200. The 6-year-old cow freshened on Sept. 1 and produced 126 pounds of milk for the first test of her current lactation.

Classified Excellent, her best effort stands at 31,680 pounds of milk and 1,064 pounds of fat in 365 days. Her dam scored EX-91 and in 365 days produced 37,236 pounds of milk and 989 pounds of fat for her top record. The next dam also classified Excellent and produced over 30,851 pounds of milk and 1,278 pounds of fat for a 4.1 test.

Next high bid of the sale came on an April 1986 heifer. The Walkway Monitor Joel daughter sold for \$3,500. Her dam, 4E-91, produced a top record of 35,925 pounds of milk and 1,155 pounds of fat in 365 days. The next dam, 2E-96, produced her best record of 32,492 pounds of milk and 1,287 pounds of fat at 11 years and 10 months.

Henry Bartel served as auctioneer and sale manager.

WORLD PREMIER SALES

Colored Breeds

The top JERSEY sold for \$4,800 after winning her class in the show. A Milestone Advancer Gusto yearling, she has two maternal

sisters classified Excellent. Her dam, an Excellent Milestone Generator daughter, has a MCD of plus 5,054 milk and 110 fat. She produced a top record of 21,080 milk and 974 fat with a 4.6 test. The next dam classified VG-86 with a best effort of 15,170 pounds of milk and a 4.7 test.

The Jerseys averaged \$1,819.44 on 18 head.

The top AYRSHIRE sold for \$1,500. A March 1985 heifer sired by Ben Ferme Amigo was consigned by Ardrossan Farms of Villanova, Pa. Her dam classified 2E-90 and produced a best record of 25,557 milk and 1,050 fat. The granddam's best record stands at 26,263 milk and 1,056 fat.

The Ayrshires averaged \$1,194.44 on nine head.

The BROWN SWISS averaged \$1,552.74 on 17 head. A bred heifer sold for the top price of \$4,100. Sired by Norvic Telstar, she will freshen in the spring of 1987 to Bridgeview Jade Ideal-ET. The dam was the highest selling Swiss offered at public sales. Sired by West Lawn Stretch Improver, her top record stands at 25,830 pounds of milk and 1,172 fat with a 4.5 test. She achieved All-American status three times and produced three consecutive records over 1,000 pounds of fat.

The granddam scored VG-88; the third dam score Excellent.

A bid of \$3,100 topped the GUERNSEY sale. The bid came on the first choice of embryos sired by Idle Neer Ronda's Hornet and out of a Lone Palm Jeans Jay dam. The dam produced a top record of 25,465 pounds of milk and 1,243 pounds of fat in 360 days. She classified EX-94 and achieved All-American status in 1985.

The Guernsey sale averaged \$1,692.86 on seven head.

A package deal topped the MILKING SHORTHORN SALE. An embryo and the recipient bred heifer, sired by Minn Duke Darius and out of a 18,000 pounds of milk dam, sold for the top price of \$1,650. Korncrest Pacesetter sired the embryo; Korncrest Buzzy E is the dam. She has a cow index of plus 801 milk and plus 30 fat. Her top record stands at 25,100 milk and 926 fat.

The four Shorthorns averaged \$1,212.50.

The HOLSTEIN sale averaged \$5,301 on 70 head.

A two bull package sold for the top price of \$100,000. The first bull is sired by Rotate and out of a dam from the Stephanie family. His dam's cow index stands at plus 2,415 milk, plus 103 fat and plus \$313. She classified VG-86 and her 2-year-old incomplete record stands at 36,062 milk and 1,403 fat in 354 days. The next dam produced a high record of 47,281 milk and 2,104 fat. The bull is backed by four generations of Very Good dams.

The second bull is out of Ned Boy and a Pete daughter. His dam classified EX-90 and produced a top record of 33,802 milk and 1,422 fat for a 4.2 test. Her cow index stands at plus 1,616 milk and plus \$188. The next dam classified Very Good and produced a top record of 37,236 milk and 1,157 fat. William and Carolyn Pettite of New Jersey consigned the bull.

Bernie Wagner consigned the high cow, a 4 year old selling for \$35,000. She classified VG-87 and is a potential sixth generation Excellent. Her cow index stands at plus 1,152 milk, plus 79 fat and plus \$220. A Glendell Arlinda Chief daughter, she is a red-factor carrier. Her next two dams produced records over 25,000 pounds milk.

The PREMIERE 200 SALE averaged \$3,402 on 54 embryos.

The top price, \$7,800, came on the first choice of females due in October sired by Rotate or Ned Boy. The dam, a Bell daughter, classified VG-88, and produced a top record of 31,750 pounds of milk and 1,388 pounds of fat. Her cow index stands at plus 1,918 milk and plus 62 fat. The next three dams are Very Good or Excellent with records over 1,000 fat.

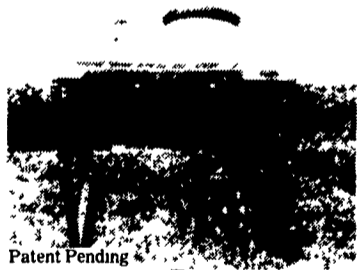
A choice of males from the same flush brought the second high price of \$7,500.

Also selling at the \$7,500 mark was a female choice of a flush sired by Ned Boy. The dam classified VG-86 with a cow index of plus 1,821 milk, plus 69 fat and plus \$222. Sired by Valiant, her best record stands at 24,100. Her dam, the Stephanie cow, classified EX-GMD and produced a top record of 51,765 milk and 2,040 fat with a 3.9 test.

Henry Bartel and Bob Shore auctioneered all World Premier Sales and David Bachmann was the sale manager.

Lapp ENERGY FREE DRINKERS

No Gas/No Electric



Patent Pending

4 Gallon

Drinkers have a new unique baffled drinking design manufactured from a durable poly product. A 2-hole 40 gallon and a 1-hole 4 gallon for all kinds of livestock, including horses, sheep, pigs, etc.

Proven To Work - Since 1984

Manufactured By

SOUDERSBURG MFG.

116 N. Soudersburg Rd., Gordonville, PA 17529
Leave Message At 717-768-3218

Authorized Dealers

SHOW-EASE STALL CO.

573 Willow Rd.
Lancaster, PA 17601
(717) 299-2536

DANIEL'S FARM STORE

330 Glenbrook Rd.
Leola, PA 17540
(717) 656-6982

NISSLEY'S FEEDING EQUIP.

RD 1, Box 417
Willow Street, PA 17584
(717) 786-7654

LAPP'S SHARPENING SERVICE

RD 2, Box 276
Myerstown, PA 17067

AUTOMATIC FARM SYSTEMS

608 E. Evergreen Rd.
Lebanon, PA 17042
(717) 274-5333

VIRGINIA

DAVID W. SHOWALTER
Rt. 2, Box 176
Bridgewater, VA
(703) 828-3379

Dealer Inquiries Invited

FLO-STAR™ claw

Bou-Matic®'s Flo-Star™ milking claw improves milk flow for:

- Better cow health
- Faster milk throughput, and
- Better milk quality.

Bou-Matic engineers designed the Flo-Star claw so milk flows smoothly and quickly out the bottom.

Less agitation equals less chance of milk "mist" carrying bacteria among teats. So the Flo-Star claw can mean less mastitis spread at milking.

Prove it to yourself by calling your Bou-Matic dealer for a free, on-farm demonstration.



BOU-MATIC® MILKING SYSTEMS

DIEM FARM SYSTEMS
McAllisterville, PA
717-463-2606

DAIRYMEN, INC.
Sykersville, MD
301-549-2100

JONES-DAIRY SERVICE
Medford, NJ
609-267-0198

W and J DAIRY SALES
Oxford, PA
717-529-2569

L & W AG AUTOMATION
Milton, PA
Paul - 717-437-2375
Dave - 717-435-0057

LANCASTER DAIRY FARM AUTOMATION
Manheim, PA
717-665-7300

TRI-STATE FARM AUTOMATION
Hagerstown, MD
301-790-3698