

(Continued from Page A18)

Marketing was also the topic of Ken Hobbie with the U.S. Feed Grains Council. Zeroing in on overseas market development, Hobbie told the Virginia corn producers of his organization's work as the overseas arm of the American feed industry. Financed with funds from producers, agribusiness and the USDA, the Council has 15 offices and 200 ongoing programs around the world to develop the use of U.S. feed grains in other countries.

As countries develop economically, Hobbie explained, the local diet begins to include more meat, eggs and dairy products—all of which require feed grains to produce. Between 1981 and 1986 there was a two billion bushel growth in the market for feed grains, he reported, even though the United States' share of the market declined dramatically during that time. American grains simply weren't competitive, he said, and consequently U.S. feed grains exports are at an all-time low of 1.5 billion bushels.

Next year's exports are

projected to be 1.8 billion bushels and by 1990 the Feed Grains Council hopes levels will be substantially higher, but buying patterns will not shift right away, Hobbie warned. There is also a great need for more private support for export market development, he continued, since this would make such important activity less dependent on shifting USDA policies. Building markets for American grain requires active involvement from everyone, including producers, and while optimistic, these goals are not unreachable, Hobbie concluded.

Virginia's Commissioner of Agriculture, Mason Carbaugh, also echoed the same note of cautious optimism in the program's closing remarks. Bright spots in conventional farm products include feeder cattle, poultry, hogs and dairying—all of which utilize corn. He also expressed confidence that Virginia producers and their commodity associations would continue to develop the markets needed for their crops.

Maryland Dairyman Elected To NACD Board

SOLEBURY — The Northeast Regional Council of the National Association of Conservation Districts has elected Donald L. Spickler to serve on the NACD Board of Directors. The election came at the Northeast NACD regional meeting in Hagerstown, Md., on August 14.

Spickler is currently the president of the Maryland Association of Soil Conservation Districts. He said he is happy with his election. "It will be a challenge to serve on the board, but it will also be fun. I am pleased that the council members had the confidence in me to serve," Spickler said.

The board of directors is the main governing body of the NACD. Board members carry out the policies of the NACD, vote on the association budget, and elect officers. Twenty-one people, three from each of the seven NACD regions, serve on the board.

"He (Spickler) will definitely be an asset," said board member Bill Lange. "I am looking forward to

supervisor in the Washington County Soil Conservation District for the past 15 years.

Woodcock Valley Local To Meet

SOUTHAMPTON — The Woodcock Valley Local of Inter-State Milk Producers' Cooperative District 13 will hold its fall business meeting Sept. 17 at 8 p.m. at the Penn Central Bank, Marklesburg.

The purpose of the meeting is to elect officers and delegates for the coming year. John Lynn, Woodcock Valley Local president, and Director Charles E. Schilling will preside over the meeting.

Inter-State Milk Producers' Cooperative represents over 3,000 dairy farm families in Pennsylvania, New Jersey, Delaware, Maryland, Virginia and West Virginia. The cooperative marketed 2.54 billion pounds of milk in fiscal 1986.



Donald Spickler

working with someone of Mr. Spickler's capabilities."

Spickler will officially join the board in February 1987 at the NACD national convention in Reno, Nev. He will serve a three-year term.

Spickler is a dairy farmer in Clear Spring, Md., and has been a

The sign of
the times...
is here.



SEE OUR LARGE DISPLAY OF NEW HOLLAND EQUIPMENT

AT
THE SOLANCO FAIR
Sept. 17-18-19

Featuring
THE NEWEST NEW HOLLAND BALERS



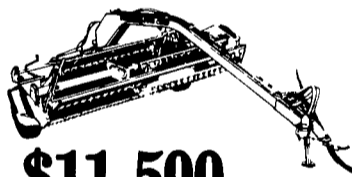
N.H. 790
FORAGE
HARVESTER

FAIR SPECIAL - JUST REDUCED

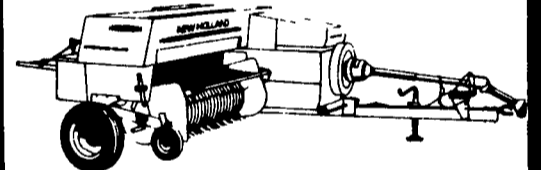
**NH 499
MOWER CONDITIONER**

Featuring the pivot tongue
with the 12 ft. cut

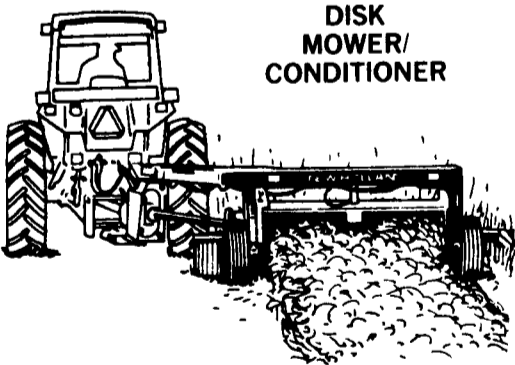
SAVE \$3,100



\$11,500



N.H. 316
BALER



N.H. 411
DISCBINE™
DISK
MOWER/
CONDITIONER

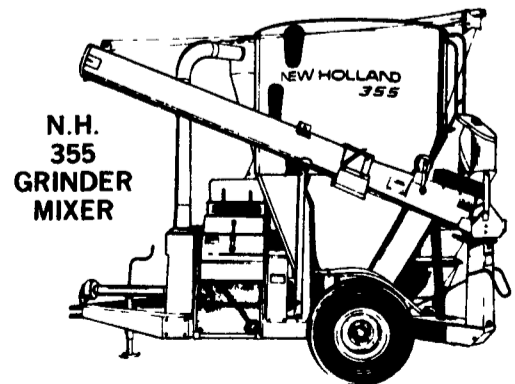
FREE FINANCE ON HAY EQUIP.
Till July 1, 1987
FREE FINANCE ON FORAGE EQUIP.
Till September 1, 1987
**FREE FINANCE ON GRINDER MIXERS
AND SPREADERS** Till March 1, 1987

OR

0% FINANCING For 12 MONTHS
5.9% FINANCING For 24 MONTHS
8.9% FINANCING For 36 or 48 MONTHS

OR

CASH REBATES

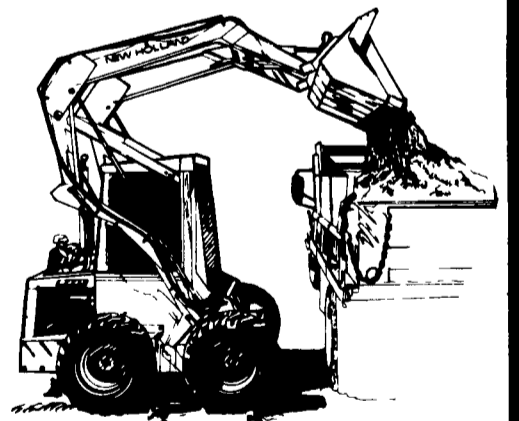


N.H.
355
GRINDER
MIXER

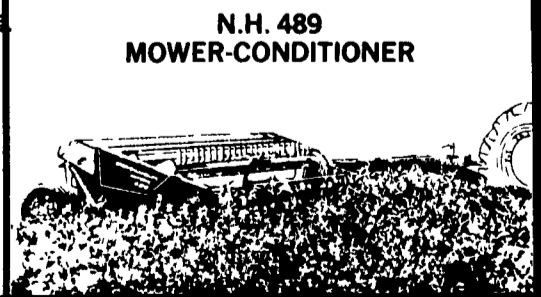
N.H. 853 ROUND BALER



N.H. 680 SPREADER



N.H. L-455 UTILITY LOADER



N.H. 489
MOWER-COONITIONER

YOUR NEW HOLLAND DEALER

C.E. WILEY & SON INC.

101 S. LIME STREET

QUARRYVILLE, PA.

PHONE (717) 786-2895

Our 79th
Year Serving
The
Community