



(l to r:) D.S. Walton, representing the American Cyanamid Company, presents the 1986 award to S.B. Spencer, The Pennsylvania State University, University Park. H.R. Conrad read the citation prior to the presentation of the award.

“Adjusting To Expansion”

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plan, Most of the salesmen, though, were making over \$15,000/year. In general, they were higher paid than any other group other than top management. Jay is our highest paid employee, too, now that Sam has left. I think we could pay him more though, if

he'd accept the Hickery Mill job. After all, I think he'd do a lot of sales work, too. Basically he is a better man than Sam was, but we don't want to tell him that. We'd better give the pay level some thought before Jay comes back.”

“Right again,” Bert said, “Could

you get hold of some more of those figures, and then we can get together and decide where we need people, and what their responsibilities and pay levels should be for each position? Then we'll see how we can rearrange our current people and hire others to meet our needs.”

“Sounds complicated,” Harry said, “I guess we are big business now.”

(The Penn Ag Journal, July 1986)

ANTIQUE AUCTION SUNDAY, SEPT. 14, 1986

1:00 P.M.

At Shedden's Auction Gallery
Rt. 14 Fassett, Pa. (5 miles from Elmira,
NY on New York State, PA border)

TERMS Cash

Refreshments

Shedden's Auction Service

717-596-2774

Lic.# AU000835L

PUBLIC SALE SAT., SEPT. 20 AT 10 AM HORSES, JUKE BOX, ANTIQUES, MISC. ITEMS

DIRECTIONS: From York go east on Rt. 30 to Hellam exit. Then go north 1/2 mile to Twin Brook Farm on left. Watch for signs.

JUKE BOX, BARS AND ANTIQUES

Rock-ol-a model 1428 jukebox, large corner cupboard w/cathedral doors w/glass, 8 ft oak display case w/beveled glass, 8 ft. antique trophy case w/glass door, 8'x16' walnut and mahogany bar with copper top and brass foot rail, large oak and mahogany bar with 16' black bar w/mirror, old brass bed, York Weave baby grand piano, pine ice box, oak high back bed, oak vanity w/mirrors, oak Greist treadle sewing machine, oak butcher block table w/drawers, library table, oak church pews, oak mirror, ladder back rocker, American Scale Co penny operated scales, oak toilet, reed baby carriage, reed planter, 5 pc bamboo set w/table and sofa, large assortment of foundry pattern (molds), baby scales, wooden wringer, copper wash boiler, milk can, dovetailed boxes, washboard, soda fountain booths, bar stools, leather sectional sofa, tables, lot of beer advertisement signs, old bubble gum machines, Lord Calvert wall plaque, stain glass windows and doors, 3 pc marble sink, brass & copper fire extinguishers, lg decorative cast iron panels, sweepers, floor polisher, large braided rug, file cabinet, stereo turntable, metal desk, odd chairs, oak single bed, dresser & bureau with mirrors, 2 Yamaha dirt bikes, electric clothes dryer, spike tooth harrow, 21 in black & white TV console

HORSES AND MISC. ITEMS

2 quarter horse mares, 2 western saddles and bridles, platform scales, 2 double ladders, barrel, lots of doors (all sizes) and windows, car parts, molding, awnings, fluorescent lights, lots of outside wall and pole lights, gas stove, gas incinerator, gas grill, push mower, garden tools, crosscut saw, scythe and lots of misc items too numerous to mention

TERMS: Cash or approved check

Not responsible for accidents day of sale

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York, Pa.

SALE OF FARM BY UNITED STATES GOVERNMENT

Farm containing 47 acres (more or less). Approximately 20 acres cropland, balance in pasture and woodland. There is a 60 stall barn and milkhouse which were built in 1981, an implement shed, corn crib, and 16'x60' silo, built in 1980, and the heifer barn was constructed in 1983. The dwelling is a frame construction, 1 1/2 story, block foundation constructed in 1930.

An open house will be held on Tuesday, September 9, from 9:00 a.m. to 4:00 p.m. and Sunday, September 14, from 12:00 noon to 4:00 p.m.

Bid Deposit

Bid must be accompanied by certified check, cashiers check, postal money orders, bank money orders, bank drafts, payable to Farmers Home Administration, for at least 10% of the total bid. Preference will be given to a cash offer.

Rates And Terms

A minimum of ten percent (10%) down payment is required with terms on the remaining credit not to exceed 25 years or a period for which the property will serve as adequate security, whichever is less. The interest rate will be determined at the time of approval of the credit requested based upon Farmer Program ineligible interest rate published in Farmers Home Administration (FmHA) instruction. The current rate is available upon request of the FmHA County Office. Rates and terms available to a bidder considered eligible for FmHA regular loan programs may vary.

Terms Of Sale

Sealed bids will be accepted until 10:00 a.m., Eastern Daylight Standard Time (EDST), September 19, 1986, at Farmers Home Administration (FmHA), R.D.#2, Box 586A, Lewisburg, PA 17837. Bid sheets will be available at the open house or you may contact the County Office for the form. The Government reserves the right to reject any or all bids. This farm will be sold without regard to race, color, religion, sex, age, national origin, or marital status. This property is being sold subject to the environmental regulations of the U.S.D.A.

This farm property contains highly erodible land and will be sold subject to the requirements that the successful bidder contact the Soil Conservation Service (S.C.S) or this office for a copy of the plan that has been developed PRIOR to the completion of the sale. For further information please call (717) 524-4429.

Buyer to pay 2% transfer tax.

Poultry Waste Study

LANCASTER — State Senator Noah Wenger has announced that the Lancaster County Conservation District has been awarded a \$15,000 grant for a study of a new waste-to-energy project involving the incineration of poultry litter and agricultural waste.

According to Wenger, the study was requested by Pennfield Corporation and the Victor F. Weaver Corporation, two of Lancaster County's largest poultry growers. Through a joint corporate interest, the companies are considering the construction of a

generating facility fueled by poultry and agricultural waste if the study determines that such a facility is feasible.

“This project has the full support of the state because of its potential benefit in helping to clean up the polluted Chesapeake Bay,” said Wenger. “Part of the bay's problem stems from nutrient waste runoff that is flowing into the bay via streams and rivers, including the Susquehanna. By studying the utilization of agricultural waste to generate power, we can learn ways to use waste effectively.”

Lancaster Ag Statistics

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reported, was approximately \$6,000 to \$8,000.

The dairy buyout program did not affect 1985 figures and will probably have little influence on 1986 statistics since participation here was very low, Irwin said.

Poultry farmers also had a good production year, nearly reaching the record-breaking levels of 1983. “The poultry industry recovered quite well,” Irwin said, referring to the outbreak of avian influenza in 1984.

County poultrymen raised nearly 42 million broilers and a record-breaking 8.7 million layers that produced eggs valued at \$104.5 million. However, Irwin noted, they received about 17 cents less per dozen of eggs than in the previous year.

Dairy and poultry farmers suffered their share of price decreases, but cattlemen weathered the the greatest setbacks. “The biggest decrease we saw in this whole picture,” Irwin said, “was cattle and calves in dollars.”

The county's cattle industry saw nearly a \$15 million decline in value despite cattle numbers that were down only slightly. Cattle numbered 264,000 in 1985, 3,000 less than the previous year, and were valued at \$138.6 million.

Irwin attributed the loss to falling prices, noting that cattle farmers received 15 to 20 cents less per pound of meat.

Declining prices affected the hog market as well, with hog farmers receiving 10 to 12 cents less per pound of pork. A total of 282,000 hogs were valued at \$21.7 million, indicating a drop of 22,000 head and \$2.3 million.

“The pseudorabies outbreak that we had in Lancaster County certainly had a detrimental effect on

our hog people,” Irwin said. A few large hog operations went under because of the disease and other farmers were reluctant to enter the industry, he explained.

Corn remained the leading crop in the county with yields close to 1984 levels. County farmers raised 138,000 acres of corn for grain and 60,300 acres for silage, but received \$4.3 million less for grain and \$3.9 million less for silage, Irwin said. The grain crop was valued at \$48 million and the silage at \$30.4 million.

Again, Irwin said, the loss was the result of lower prices. The average price of corn slipped 13 cents per bushel and silage prices were down \$2.70 per ton.

Wheat, barley and oats broke production records but declined in value. Grain farmers raised 17,900 acres of wheat and harvested 54 bushels per acre; 7,500 acres of barley with 68 bushels per acre; and 1,800 acres oats with 78 bushels per acre.

The wheat crop was valued at \$2.9 million, barley at \$841,500 and oats at \$175,500.

Potato yields also broke previous records, making Lancaster the fourth highest producer in the state. Farmers harvested potatoes valued at \$2.3 million from 1,700 acres.

County farmers planted 10,400 acres of tobacco, but earned about 19 cents less per pound. Tobacco is the leading cash crop in the county, bringing in \$16,548,130.

Yield in hay was also good, but dropped \$6.8 million in total value. Farmers received an average of \$16.50 less per ton than in 1984, Irwin said.

Lancaster rated as the second county in vegetable production with 4,276 acres and products valued at \$6.3 million, and was seventh in fruit production.

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