



**BUSINESS NEWS...**

**Seedway Names Sales Rep**

**YORK** — Eugene Hohl, marketing manager for Seedway's York division, announces the appointment of Jim Vizzard as sales representative for the company in eastern Pennsylvania and northern New Jersey. He will have sales responsibility for approximately 80 dealers in his new territory. Jim is a 26-year-old native of Montgomery County, where he graduated from North Penn High School. He later attended the

University of Maryland, receiving a degree in agriculture business management in the Institute of Applied Science two year program. Jim sold John Deere farm equipment for a New Jersey dealership at Neshanic Station, NJ after graduation. While there, he was active with the Hunterdon County 4-H. Jim managed a Bucks County dairy farm for two years prior to joining Seedway on August 1.



Seedway's new sales representative, Jim Vizzard (left), greets Curtis Zell during a recent visit to Zell's Hummelstown-area farm.

**Farm Credit Board Rejects Liquidation**

**McLEAN, Va.** — The Farm Credit Administration Board has rejected a plan by the Amarillo Production Credit Association to voluntarily liquidate and withdraw from the nationwide cooperative Farm Credit System.

According to FCA Board Chairman Frank W. Naylor, Jr., "Allowing the Amarillo association to liquidate and withdraw at this time would set a precedent that could jeopardize the financial reliability of the Tenth Farm Credit District and perhaps the entire Farm Credit System."

The FCA Board was particularly concerned about the impact a withdrawal would have on the implementation of the Farm Credit Amendments Act of 1985.

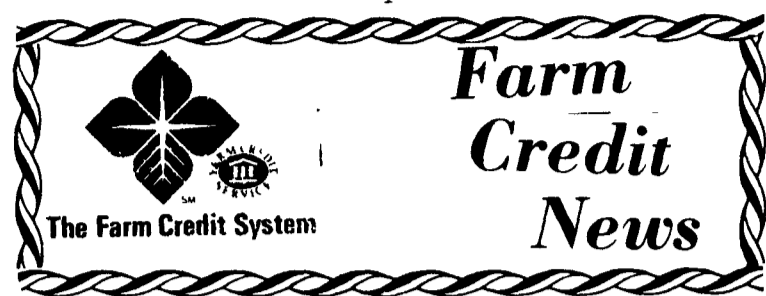
Chairman Naylor also stated, "If the Amarillo association were to withdraw, it would frustrate the plan Congress devised to solve the System's financial crisis, and would adversely affect the ability of the Farm Credit System Capital Corporation to implement the self-help mechanism of the 1985 legislation. Withdrawal would also send the wrong signal to the financial markets," said the FCA Board Chairman.

The Chairman went on to say, "The Capital Corporation's capacity to carry out its mission depends in large part on the healthy institutions of the System.

If those institutions withdraw their resources now it would make the work of the Capital Corporation very difficult."

"It is simply not consistent with Congressional intent to allow one institution, which has enjoyed the

privileges and advantages that the Farm Credit System has provided in the past, to threaten the future of other System institutions by withdrawing when other member institutions are in need," said Naylor.



**New High-Yield Rye Available**

**WILLIAMSTOWN, NY** — A new rye seed developed by the Nova Scotia Ministry of Agriculture offers several advantages, according to the variety's major propagator, Davey-Joan's, of Williamsport, New York.

The company claims up to 80 bushel-per-acre yields and high resistance to winter injury, lodging and sprouting. Although rainfall was above normal during June, July and August, no lodging or sprouting was in evidence, says the

company. Kustro, a fine-seeded rye variety, can be planted from the second week in September until Nov. 1, with the first week in October being the optimum time. The rye grows late into the fall and starts early in spring. Seed is available in bulk amounts and bushel bags. For information contact: Davey-Joan's, Rt. 13, P.O. Box 173, Williamstown, NY, 13493, phone: 315-964-2294.

**W-L, Beachley Announce New Alfalfa Variety**

**BAKERSFIELD, Calif.** — W-L Research Inc., a national alfalfa seed research company, and Beachley-Hardy Seed, recently announced the development of a new variety, W-L 225.

After years of extensive research, development and field testing, W-L 225 is now ready for

commercial introduction. It is a dormant variety with high yield potential and strong pest and disease resistance.

In studies performed on many sites throughout the country, W-L 225 is proving to be competitive where harsh winter conditions, Verticillium Wilt and

Phytophthora Root Rot typically hinder hay yields and quality. W-L 225 is recommended for its tough, winter hardiness, and its high yielding, high quality performance.

Contact your local Beachley-Hardy dealer for more information.

**New Machine Protects Nutritional Value Of Hay Crop**

**ROCK SPRINGS** — A new technique to protect the nutritional value of a hay crop after harvest has been imported by Mega-Tech International.

SilaWrap completely covers round bales with stretch-wrapped plastic film which arrests fermentation earlier than other types of systems. Sugars, proteins and other nutrients are preserved, enhancing the quality and palatability of the feed.

"The end product is highly nutritious," said Andrew Eills, executive vice president of Mega-Tech. Farmers can cut, condition and bag the same day. No additive is needed, he said.

The machine attracted considerable interest among farmers at Ag Progress Days, an agriculture fair held recently at Rock Springs.

"I like it. I'm glad it's here," said Tom Fisher, a Somerset County farmer. "We made our first round bales this year," he

said, adding, "If you're going to make round bales, you have to have a way to store them."

"What it appears to be doing, we've needed desperately," manufacturing representative Dick Griffith said. "It's quite an improvement."

Manufactured and perfected in Europe, the new machine works right in the field. A lifting arm picks up the bale and gently places it onto a specially-designed turntable and dual roller platform.

Stretch film is tucked into the bale or under a string. The rollers then slowly turn the bale as the turntable rotates, tightly wrapping the bale with film. When completely covered, the film is cut and tucked in and the turntable raised to roll off the bale.

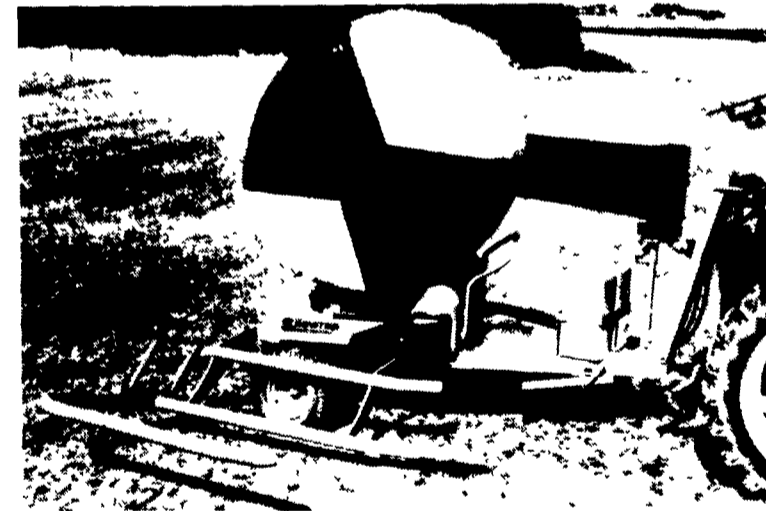
Designed for one-man operation, all SilaWrap functions are hydrostatically controlled. A single bale can be wrapped in 50 seconds at a cost of approximately \$3 per bale. One man can wrap 50

bales in 90 minutes. SilaWrap may be used with any size bale and any type of haylage.

The specially manufactured film has formulated elasticity to maintain the bale tightly wrapped and in shape. If a bale is punctured, the hole does not enlarge. Air does not circulate so damage is localized.

Repairs can easily be made by covering the hole with the one-sided tacky film. But most important, the end product consists of sweet-tasting, high-nutrient haylage so the farmer can reduce his reliance on additives.

Imported by Mega-Tech International, a supplier of specialized agricultural plastics, a sales network for SilaWrap is presently in the process of being established. The product is being distributed locally by Cummings and Bricker, Inc. For more information write Mega-Tech International, P.O. Box 123, Macungie, PA 18062 or call 215-481-9292.



New SilaWrap automatically wraps round bales with plastic film.

**Doebler Introduces Hybrid**

**At Field Days**

**JERSEY SHORE** — Bus tours and introduction of three new Eastern corn hybrids will highlight field days announced by Doebler's Hybrids for September 7, 13 and 14.

According to Ted Doebler, president of the family firm, the field days will be held from 10 a.m. to 4 p.m. at the Pine Creek Seed Farm, Jersey Shore. This is located 1,000 feet south of the Pine Creek exit of Route 220 between Williamsport and Lock Haven.

"Growers will be able to check and compare new hybrids, old favorites and experimentals," the seed producer said.

Bus tours will give visitors a chance to inspect 1900 acres of seed corn as well as the unique drying system and high tech grading tower.

Also on display will be the company's new computer system and a high pressure, reel type irrigation system.

A free lunch will be provided. Hundreds of hybrid corns are tested each year, Doebler pointed out. Only three made it for 1987.

A new 112-day hybrid made the list by outshelling a popular full cousin by 20.1 bushels.

A new 110-day hybrid, with big stalks and high grain yields, gives growers the option of combining or filling silo.

Perhaps stealing the show is a three-way cross for the 80s. It matches the yields, health and stalk quality of the modern single crosses but at a bargain basement price. This because of the ease of producing.

**Backflush System Prevents Mastitis Spread**

**ELK GROVE VILLAGE, Ill.** — A newly developed manual backflush system, designed to sanitize milker units between cows, is now available from Westfalia Systemat.

The Westfalia Manual Backflush Sanitation System offers an economical, safe and reliable way of assisting in the control of spreading mastitis-causing bacteria by milker units between cows. The system utilizes a "one-time use" germicidal solution, mixed in-line to the proper strength. The solution is delivered under pressure from a mounted chemical dispenser to conveniently located manual backflush valves.

The Backflush System's pressurized sanitizing solution

flushes the entire milking cluster, as well as the inflations. To prevent solution from entering the pipeline, a milk hose shut-off valve is required. The one-time used sanitizing solution is safely discharged through the inflations to the drain.

Westfalia's Manual backflush Sanitation System can be used continuously or on an on-need basis in any milking parlor, stanchion barn or flat milking barn. The Westfalia system will work with any brand of pipeline milker or bucket claw with shut off.

For additional information contact: Westfalia Systemat, 1862 Brummel Drive, Elk Grove Village, Illinois 60007.



Westfalia's manual backflush delivers pressurized sanitizing solution to entire milking cluster, including inflations.