

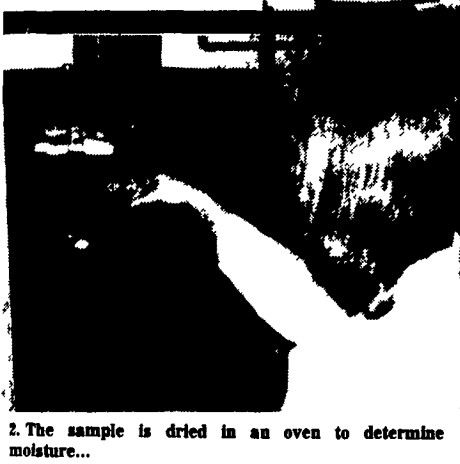
ACCURATE FORAGE TESTING GIVES YOU A MORE RELIABLE DAIRY FEEDING PROGRAM

Not all testing is the same. The accuracy of your results depends on the thoroughness and professionalism of the people performing the analysis, and the precision of the testing equipment used.

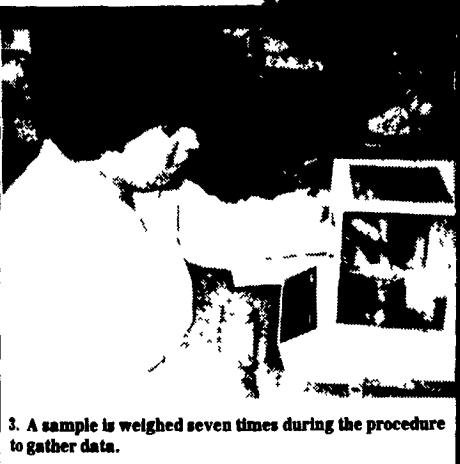
In our Technical Services Laboratory, located in Lancaster, we perform more than 5,000 forage analyses a year for farms like yours, in Pennsylvania, Maryland and Delaware. This service enables you to learn the exact nutrient values of your homegrown forages so that we can work with you to develop your best feeding program.



1 The analysis begins with a collection of a forage sample from your farm.



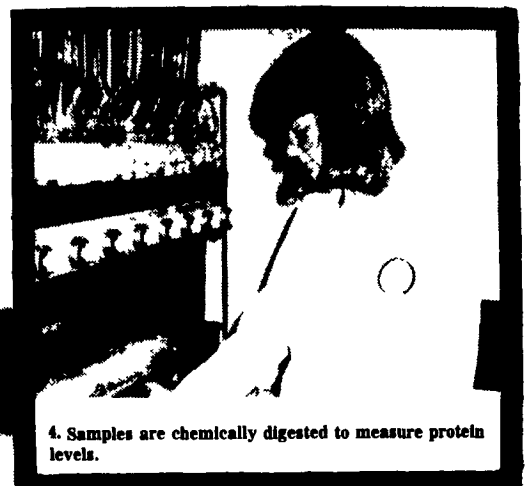
2 The sample is dried in an oven to determine moisture...



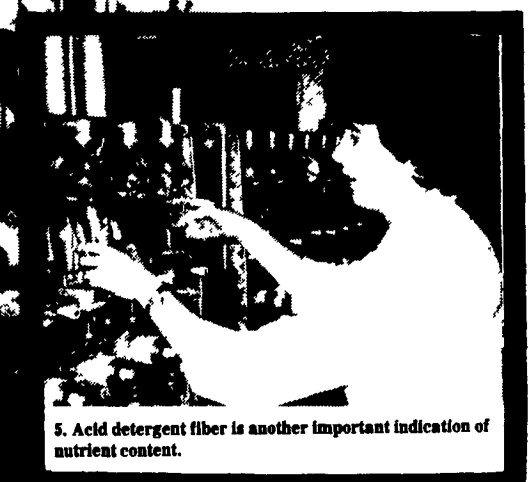
3 A sample is weighed seven times during the procedure to gather data.



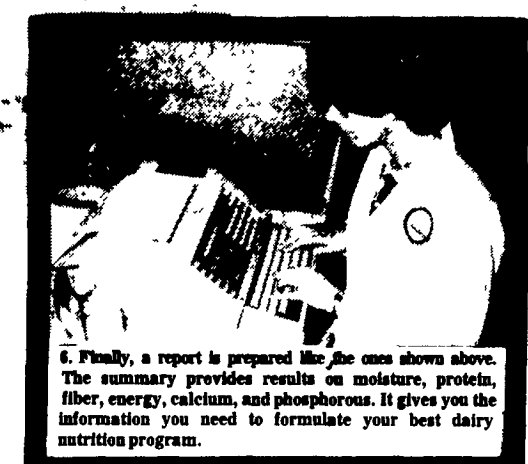
Maximum feed efficiency and improved nutrition are two reasons for choosing Pennfield Dairy Program. Dairymen, you can count on Pennfield... for a better bottom line.



4 Samples are chemically digested to measure protein levels.



5 Acid detergent fiber is another important indication of nutrient content.



6 Finally, a report is prepared like the ones shown above. The summary provides results on moisture, protein, fiber, energy, calcium, and phosphorous. It gives you the information you need to formulate your best dairy nutrition program.

PENNFIELD DAIRY PROGRAM BENEFITS

- "NO CHARGE" FOR FORAGE TESTING
- PROFESSIONALLY FORMULATED FEEDS
- CUSTOMIZED FEEDING PROGRAM
- BULK FEED ORDERS DELIVERED WITHIN 24 HOURS.
- HIGHLY TRAINED DAIRY SPECIALISTS
- 2½% CASH DISCOUNT DUE 15th OF FOLLOWING MONTH



For More Information — Call Toll Free
PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202

pennfield feeds

Quality - Performance - Service