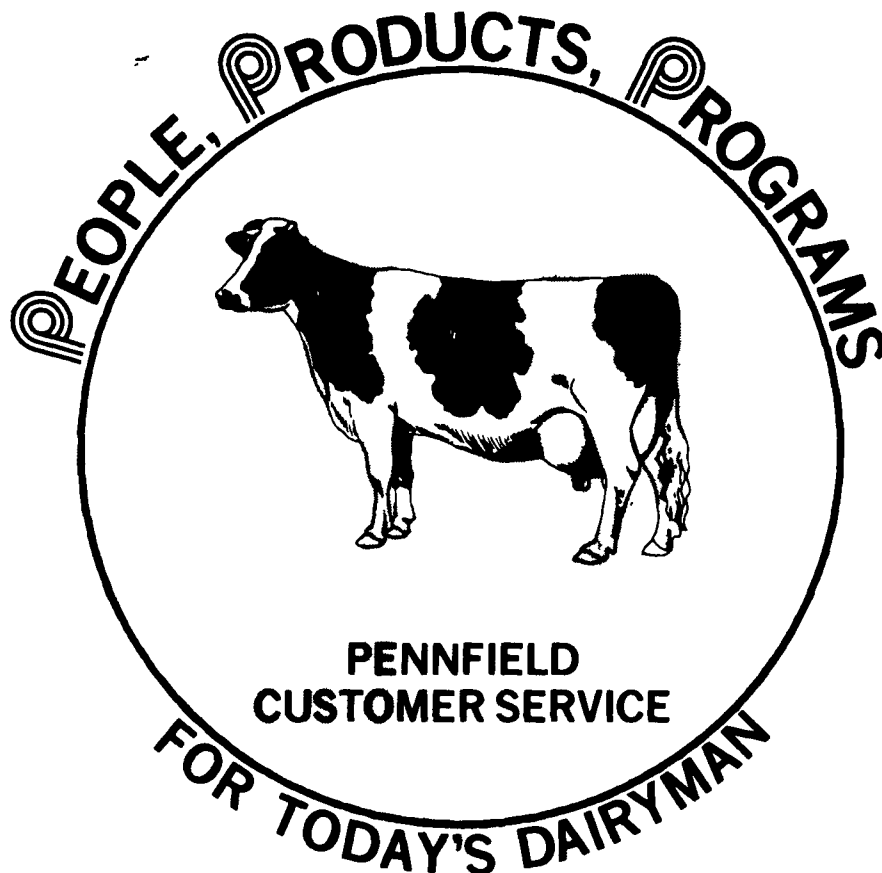


That's Right! If you are milking 50 cows with a 13.5 month calving interval and have an average forage program, Pennfield can show you how you can improve your dairy profits by \$5,000 next year.

AGENDA

- 11:00 a.m. • Pennfield-Improving Services for Today's Dairyman
- 11:20 a.m. • Better Heat Detection Improves Profits
- 11:40 a.m. • Ways to Help You Improve Heat Detection
- 12:00 noon • Lunch
- 1:00 p.m. • Update on Isoplus
- 1:15 p.m. • Records Help Improve Profitability
- 1:30 p.m. • Forages Can Cut Feed Cost
- 1:45 p.m. • Cost to Produce Acre of Corn
- 2:00 p.m. • New Developments in Feeding Cows
- 2:20 p.m. Questions and Answers
- 2:30 p.m. Meeting Adjourns Promptly



FEATURED SPEAKER

Dr. Brian Perkins, Ph.D. is Manager of Dairy and Livestock Nutrition for Pennfield Corporation. He is a graduate of Cornell University where he specialized in Reproductive Physiology and Ruminant Nutrition.

MEETING LOCATIONS

- Tues., Feb. 4 Martinsburg, Pa. - Chilcoat's Restaurant, Rt. 220 East Freedom
- Tues., Feb. 11 Lancaster County - Willow Valley Restaurant, Rt. 222 South of Lancaster, Pa.
- Thurs., Feb. 13 Eastern Shore, MD - Granary Restaurant, Rt. 213 North of Galena
- Tues., Feb. 18 Hagerstown, MD Area - Maugansville Fire Hall
- Thurs., Feb. 27 Chester County - Red Rose Inn, West Grove, Pa.
- Tues., Feb. 25 Burkholder's Restaurant, Chambersburg, Pa.
- Wed., Feb. 26 Kountry Kitchen, Rt. 40, Elmer, N.J.

Note: This Meeting Will Start One Hour Earlier (10:00 AM) With The Same Agenda

Transportation Available Upon Request

#513 16% Dairy Pellet \$147.03 Net/Ton	#508 16% Golden Flake \$156.00 Net/Ton	#519 20% Dairy Pellet \$160.10 Net/Ton	#538 Meal 38% All Natural \$218.60 Net/Ton	#528 Conc. 28% CP - 6% Fat \$229.32 Net/Ton	#534 Conc. 34% CP - 6¾% Fat \$253.89 Net/Ton
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Includes 8 ton volume discount and cash discount of 2½% due 15th following month.
(Prices effective Feb. 3, 1986 and subject to change with grain markets.)

TO MAKE RESERVATIONS FOR THE MEETING IN YOUR AREA CALL TOLL FREE



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