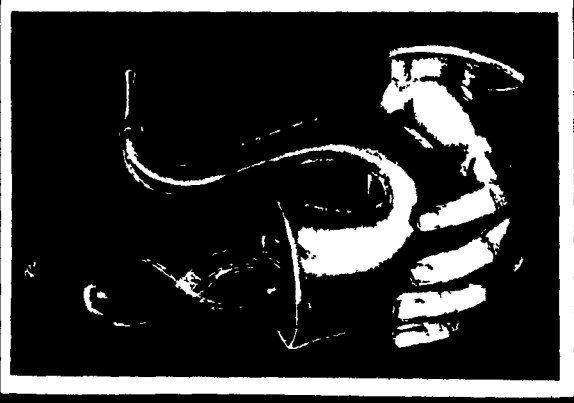
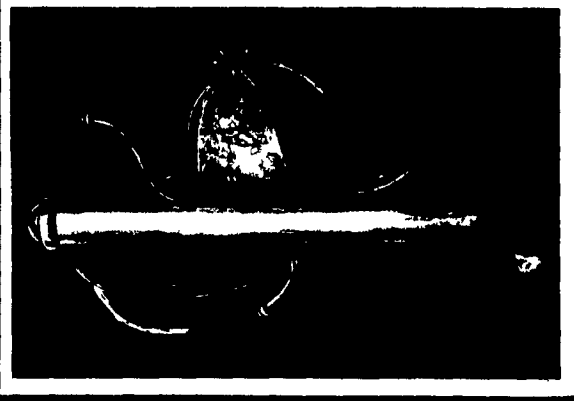



# They were looking for clues . . .



 The Watsons were having a tough go of it. They wanted to cut their taxes and build retirement security with an individual retirement account.

But the market was so full of claims . . . banks, brokers, insurance firms, financial advisors . . . no one could seem to unravel the mystery!

Then Mr. Watson heard about the "Affordable" Harris IRA. It paid top rates. Always had.

And, he could open the account with a simple phone call, an easy one-page application and no minimum deposit amount!

Plus, they could add to the "Affordable" Harris IRA anytime, in any

amount they chose! All this with insured safety and guaranteed return! And Harris charged no fees and no commission like a lot of others.

Their next move was elementary. They called Harris.

**Brilliant Deduction,  
Watsons!**

CONESTOGA DIVISION  
100 East King Street  
Lancaster  
393-0705

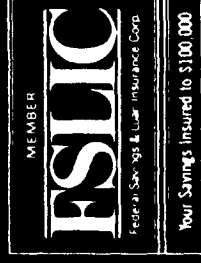
109 East Main Street  
Ephrata  
733-8635

9 South Market Street  
Elizabethtown  
367-8973

4B South Church Street  
Quarryville  
786-4800

MANHEIM DIVISION  
33 Market Square  
Manheim  
665-7754

EQUAL  
OPPORTUNITY  
LENDER



Call or come in today!

**HARRIS**  
savings association