

Computerized farm

NEWARK, DE — "First you look at FINLRB and if that looks promising you go to FINTRAN, and finally you control the whole thing with FINAN and FINFLO."

These aren't directions for would-be travelers on some outer-galaxy space shuttle, but the description of a promising new system for analyzing a farm business.

And the strange words in capital letters are simply the nicknames of four computerized farm management programs developed and distributed by the Center For Farm Financial Management at the University of Minnesota under the collective name FINPACK — which stands for Financial Planning and Analysis Package.

University of Delaware extension agricultural economists Don Tilmon and Carl German received FINPACK training in Minneapolis in early June along with extension economists from 11 other states. Now they're ready to use its computer programs to help economically hard-pressed Delaware farmers fight their way back to greater financial health through an in-depth analysis of their farm operations.

According to Tilmon, a FINPACK analysis usually starts with a

look at FINLRB (a computerized long-range farm budgeting procedure) to evaluate a producer's alternative long-range economic plans.

Next it goes to FINTRAN (a computerized farm transitional planning procedure) — to help a farmer develop a three-year transition plan to move the farm from its current operation into the long-range plan.

Finally, FINAN (a computerized annual farm financial analysis procedure) and FINFLO (a monthly farm cash flow planning procedure) are used to monitor and control the year-to-year financial affairs of the farm.

One-on-one financial analysis service using these programs is now available to Delaware farmers who are willing to invest the time and effort to evaluate their operations, Tilmon says. As with other extension services, the programs are open to all interested individuals regardless of race, color, sex, handicap, age or national origin. The minimum information necessary is the two most recent Schedule F forms and a current balance sheet for the farm.

Delaware farmers interested in an analysis of their farm business should contact Don Tilmon or Carl German at 451-2511.

EASTERN BUILDING PRODUCTS

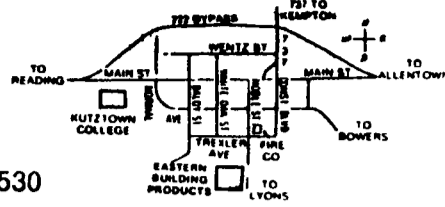
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RUSTIC BEADED BOARDS

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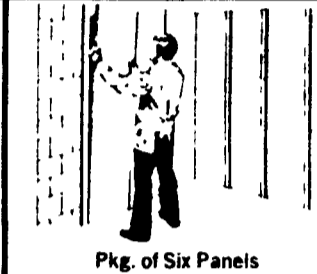
KRAFT FACED FIBERGLASS INSULATION

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Use for exterior sheathing insulation direct to stud walls.



Pkg. of Six Panels 13 5/8" x 48" x 3/4"

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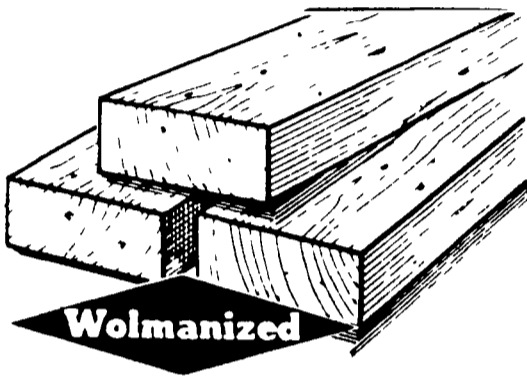
Use between furring strips (1 x 3) for insulating walls or ceilings under paneling or sheetrock. Covers 33 sq. ft. with 3 furring R 182

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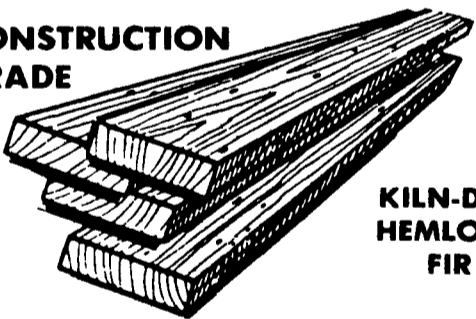


Wolmanized

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Size	8'	10'	12'	14'	16'
2x4	1.90	2.38	3.44	4.27	4.67
2x6	3.05	4.64	4.81	7.26	7.36
2x8	—	—	6.73	—	8.96
4x4	4.39	5.93	8.00	—	—
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2x6	2.92	3.70	4.68	5.18	6.40
2x8	—	5.47	6.82	7.65	8.29
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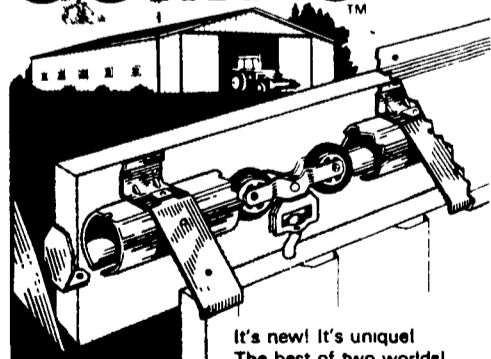


\$4.29 pt



COMBO

SLIDING DOOR HARDWARE



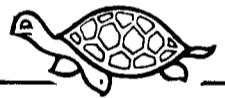
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