

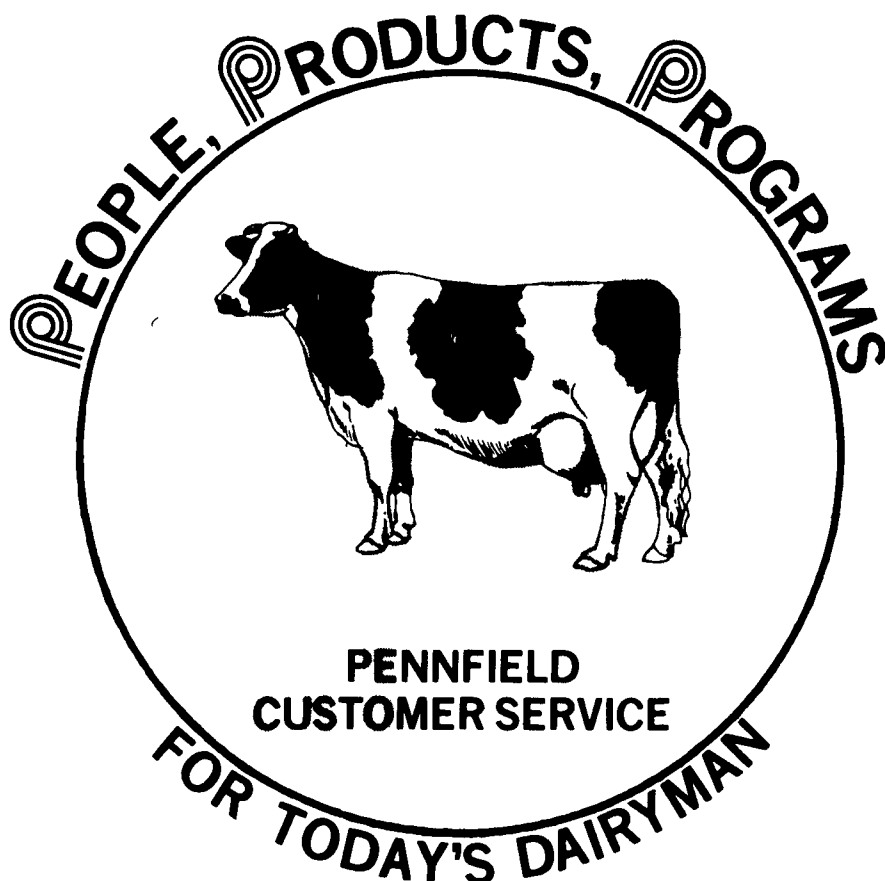
Pennfield

Improving Dairy Profits

Feed management is the foundation on which a financially sound dairy operation is built. The cost of forage and grain is the largest annual expense. The purpose of Pennfield Dairy Management Meetings is to give you, the dairyman, some up-to-date facts on feed management, and some ideas on how to improve your cash flow.

.....AGENDA.....

- 11:00 a.m. • Pennfield-Improving Services for Today's Dairyman
- 11:20 a.m. • Better Heat Detection Improves Profits
- 11:40 a.m. • Ways to Help You Improve Heat Detection
- 12:00 noon Lunch
- 1:00 p.m. • Forages Affect Your Milk Production and Profits
- 1:20 p.m. • How to Develop an Economical Feeding Program For Your Dairy Herd
- 2:00 p.m. • New Developments in Feeding Cows
- 2:15 p.m. Questions and Answers
- 2:30 p.m. Meeting Adjourns Promptly



FEATURED SPEAKER

Dr. Brian Perkins, Ph.D. is Manager of Dairy and Livestock Nutrition for Pennfield Corporation. He is a graduate of Cornell University where he specialized in Reproductive Physiology and Ruminant Nutrition.

.....MEETING LOCATIONS.....

- Wed., Jan. 22 Perry County - Kistler Corner Restaurant
- Thurs., Jan. 23 Lancaster County - Bird-in-Hand Restaurant
- Tues., Jan. 28 Lewistown, Pa. - Holiday Inn
- Wed., Jan. 29 Clintondale Mills - Lamar, Pa.
- Thurs., Jan. 30 Clintondale Mills - Lamar, Pa.
- Tues., Feb. 4 Martinsburg, Pa. - Chilcoat's Restaurant, Rt. 220 East Freedom
- Tues., Feb. 11 Lancaster County - Willow Valley Restaurant, Rt. 222 South of Lancaster, Pa.
- Thurs., Feb. 13 Eastern Shore, MD - Granary Restaurant, Rt. 213 North of Galena

Transportation Available Upon Request

**TO MAKE RESERVATIONS FOR THE MEETING IN YOUR AREA
CALL TOLL FREE**



PA 1-800-732-0467

MD, DE & NJ 1-800-233-0202

pennfield feeds

Quality - Performance - Service