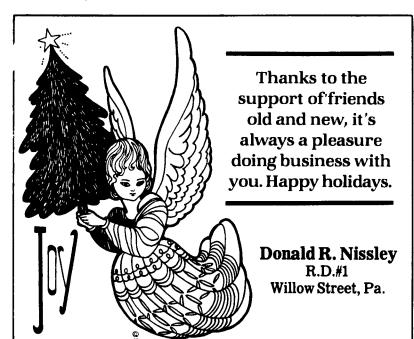
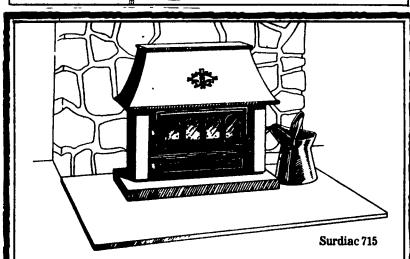


Last-minute gift idea

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Policy snags hurt grain export

WASHINGTON -Testifying before the congressional agriculture subcommittee chaired by U.S. Rep. Berkley Bedell, D-Iowa, Administration officials have indicated that foreign policy considerations may be hampering the program to encourage grain sales to other countries. The present targeted program may be one reason that the United States lost wheat sales to the Soviet Union.

'The Administration's targeted export enhancement program actually may be discouraging grain exports," Bedell said. "The Administration is offering lower prices to some customers while denying those benefits to our larger customers. This is causing our better customers to put off

buying more of our grain at a time when we need to sell as much as possible.

"Administration witnesses have said that foreign policy is among the considerations in deciding what nations will be included in the Jargeted export enhancement program. If that's true, the Administration may be subject to the law that producers must be compensated if the government embargoes grain for foreign policy reasons."

Bedell's subcommittee has been having hearings on the Depart-ment of Agriculture's Export Enhancement Program, also known as Export-PIK (payment in kind). Commodity groups and grain trade representatives who have testified before the subcommittee said the

United States may be better off without the export program if it is not changed. Critics of the program would like to see the lower prices offered across-theboard to every grain-buying nation. However, witnesses today said the Administration would oppose an across-the-board export subsidy program.

"We will continue to work to see that the export program is made more effective," Bedell said.



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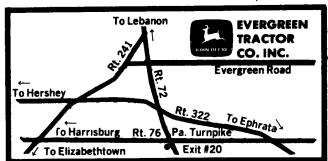
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