

Our prices may be discounted. Our values aren't.

Sure price is important. We'd be the first to admit that. Why else would we offer you all the discounts to buy that we do? But once you realize that almost everyone is priced about the same these days, you should look beyond the discounted price... to longer term value (who can top the John Deere 4020), dealer services (24-hour parts availability and financing), specific equipment features (Sound-Gard® body, 15-speed Power Shift, automatic round baling, synchronized TSS transmissions), and a name you know will be around forever. Remember, there will come a time when features other than price will be important to you. That's why we've been a good supplier to farmers like you since 1837.

LEADERSHIP YOU CAN COUNT ON



What's John Deere Got In
**Santa's
Bag?** 

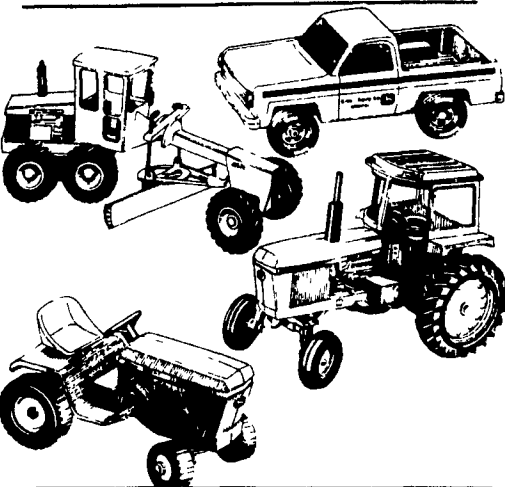
Lawn Tractors, Toy Tractors, Lawn Mowers, Snow Throwers and more

Lots more! You'll find gift ideas you'd never expect to find at a John Deere dealer.

You'll find casual clothing and barbecue grills and power tools and chain saws and mechanic's tools. There are little John Deere toy tractors and big John Deere lawn tractors... in fact, a complete line of lawn and garden machines and tools for the spring to come, as well as snow throwers, space heaters and log splitters for the winter that's here.

You'll find gifts for the kids, gifts for adults, gifts for the whole family. Unexpected gifts from an unexpected source! And these gifts have the quality you do expect to find at your John Deere dealer's. Quality that gives you the most value for the money.

Stop in and see the big Christmas collection. You're in for some surprises, because John Deere's got a whole lot in Santa's bag.



You have surprises in store
at John Deere



**LEHIGH AG
EQUIPMENT**
Weescoville, PA
215-398-2553

**EVERGREEN TRACTOR
CO., INC.**
Lebanon, PA
717-272-4641

**H.R. GUTSHALL
& SONS, INC.**
Carlisle, PA
717-249-2313

OXFORD GREENLINE
Oxford, PA
215-932-2753
215-932-2754

**FOSTER EQUIPMENT
SALES**
Elmer, NJ
609-769-1535

**PIKEVILLE EQUIPMENT
INC.**
Oyster Dale Road
Oley RD2, PA
215-987-6277

**CLUGSTON FARM
EQUIPMENT**
Needmre, PA
717/573-2250

I.G. SALES
Silverdale, PA
215-257-5136

A.B.C. GROFF, INC.
New Holland, PA
717-354-4191

ROBERT E. LITTLE INC.
Zieglerville, PA
215-287-9643

**MAKAREVICH
BROS., INC.**
Hackettstown, NJ
201-852-4488

**SOLLENBERGER
EQUIPMENT**
Everett, PA
814-652-5223

**TOBIAS EQUIPMENT
CO., INC.**
Halifax, PA
717-362-3132

**ADAMSTOWN
EQUIPMENT INC.**
Mohnton R.D. 2, PA
(near Adamstown)
215-484-4391

M.S. YEARSLEY & SONS
West Chester, PA
215-696-2990

LOST CREEK IMPLEMENT
Oakland Mills, PA 17076
717-463-2161

KERMIT K. KISTLER INC.
Lynnport, PA
215-298-2011

GEORGE V. SEIPLE & SON
Easton, PA
215-258-7146

EVERGREEN ENGINES CO.
32 Evergreen Road
Lebanon, PA 17042
717-273-2662

**SMITH'S
IMPLEMENTS, INC.**
Mercersburg, PA
717-328-2244

**CLUGSTON
IMPLEMENT, INC.**
Chambersburg, PA
717-263-4103

**ROBERT G. HAMPTON,
INC.**
Shiloh, NJ
609-451-9520

BARRETT EQUIPMENT
Smicksburg, PA
814-257-8881

LANDIS BROS. INC.
Lancaster, PA
717-291-1046

The Long Green Line™



**Nothing runs
like a Deere™**