Baltimore Farm Credit has good third quarter

BALTIMORE – The Farm Credit Banks of Baltimore continue to experience positive earnings and low delinquency rates through the third quarter of 1985, according to an operating report issued today.

Gene L. Swackhamer, President of the Banks, said, "Net earnings for the first nine months of 1985 total \$20.6 million dollars, an in-

crease of 36% over the same period ın 1984.'

He added, "Third quarter net earnings were down from the first and second quarters of this year, but still came to \$3.5 million dollars.

Third quarter delinquency rates for Federal Land Bank farm loans stood at 4.7% of the number of loans outstanding as compared to 4.6% at the same time in 1984. PCA farm loan delinquencies were 3.8% of the number of borrowers, a decrease from the level of 4.4% recorded a year ago.

Swackhamer said the operating report was evidence of the strength of the Baltimore Farm Credit Banks and affiliated Associations the mid-atlantic states as ın



Hancor markets new grain pipe

FINDLAY, OH -Hancor announces a new, improved grain aeration pipe assuring uniform moisture control when storing grain temporarily Product is made of high-density polyethylene, that is strong, yet lightweight with deep corrugations to withstand vertical loads

Pipe contains specially designed perforations and ample open area with holes uniformly placed and reused year after year. No

around the circumference. To ensure maximum service life and outstanding weathering properties, Hancor's new product is wrapped with an exceptionally strong, durable fabric specially made for this use.

Other user benefits, according to the manufacturer, include Easy, 1-man installation and disassembly--pipe can be stored maintenance problems as pipe is non-corrosive and unaffected by temperature changes or moisture I lus, a low initial investment cost.

Hancor's new grain aeration pipe is offered in 8 and 12" diameters, with 3/8 and 5/8" diameter holes in the respective sizes. Both sizes are 20-ft in length which can be cut and coupled to any length. A complete line of related fittings is available

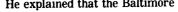
compared to more financially stressed agricultural lenders in other regions of the country.

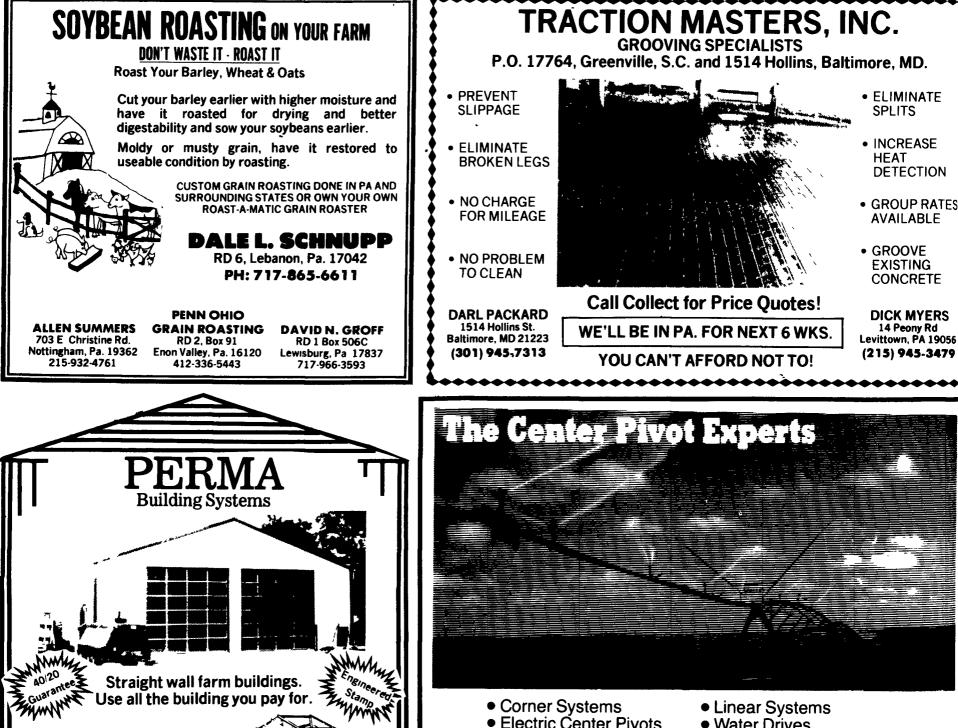
'We are pleased of the soundness of our loan portfolio in view of the depressed farm economy. Our third quarter operating report is encouraging and demonstrates our commitment to serving agriculture on a sound and constructive basis, even during difficult times."

He explained that the Baltimore

Banks' participation in a national financial assistance plan for other troubled Farm Credit Banks reduced third quarter net earnings by about one-half.

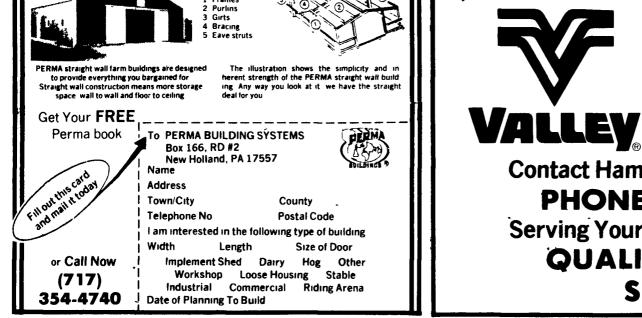
'But, we are still financially sound enough to provide assistance to other Banks while showing higher total net earnings over last year and at the same time we reduced our Federal Land Bank farm loan interest rate by 12% on August 1."







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