

Farm Talk

by

Jerry Webb

For years farmers have been trying to tell their story to the nonfarm public. Serious public relations efforts were made in the mid- and late 60's to tell consumers why there were surpluses and why farmers needed better laws to help them attain income equity.

For the most part well-fed urbanites listened but did nothing about the farmer's "problem". Food was a bargain, incomes were fairly high compared to the cost of most things and no one had even dreamed of a fuel crisis.

Surveys across the country in the 60's showed that consumers liked farmers, thought they were honest and hardworking, would them-

selves like to live in the country someday, but wouldn't want to live on a farmer's income.

They also disliked government programs aimed at boosting farm incomes. And even though it was pointed out time and time again, the urban dweller never understood or accepted the fact that government money spent keeping agriculture healthy and productive was being returned manyfold at the supermarket checkout counter

And so the carefree 60's came and went with no real inconveniences for most of us except a small war and some civil unrest. Farmers were struggling to make ends meet but there was nothing unusual about that and so nothing was done to solve some of their problems except talk.

Agriculture spokesman talked about the need for a healthy agriculture. Farmers talked about how they worked day and night for a dollar or less an hour. The Agriculture Department talked about food being a bargain, and the politicians just talked.

I remember one of those bluesky guys talking about what was going to happen to agriculture once the Vietnam war ended and we got at the business of trying to feed the hungry people of the world.

He talked about the boom years ahead for farmers, the world demand and soaring prices for farm goods. He talked about a five year time-table that would see farmers through the surpluses and depressed prices and into an almost utopia where those who were able to make it through the wringer would have good times.

'Vell, the good times came and went. He didn't predict that. And farmers didn't think about that. So taking their cue from the good times prediction, they expanded, bought land and machinery and went into debt.

Then about 1980 the good times went away and it doesn't look like they're coming back - at least not for several more years. And farmers are once again in the midst of a crisis

Farmers have had so many crises for many years that people have trouble identifying the real ones. The cry for better farm prices sounds no different than previous cries by dairymen, cattlemen, wheat farmers, broilermen and so on down the list of commodity groups. What's any different about this crisis compared to the one a few years ago when farmers poured their milk in the streets, or the time poultrymen broke eggs and smothered chicks!

And looking way back, didn't farmers plow under crops and bury baby pigs in an effort to improve farm prices in the midst of another crisis?

The present farm crisis is in full bloom at the precise time when Congress must write a new farm bill. That exaggerates everything and leaves the lawmakers with an impossible task.

The farm crisis is as simple as about 25 percent too much farm output. It's also as complicated as what to do to reduce production without increasing retail food costs and putting thousands of farmers off the land.

The farm crisis defies a simple solution. Anyone who says it doesn't isn't paying attention.

Congress will write a new farm bill, I'm confident of that. But I don't think anything that even suggests a solution to the farm problem will occur.



Load. Push.

Scrape.
Haul.
Trench.

And Enjoy.

Of course you'll enjoy the smooth operation of Gehl's versatile skid loaders. Plus all of the creature comforts inside the cab.

But what you re likely to enjoy most is thinking about how much time and money you're saving being able to get tough jobs done fast. And economically—

because Géhl's built to last skid loaders are also affordable

You'll enjoy the knowledge that your Gehl outclasses the competition With dual, hand operated LOAD-TRAK T bar controls — one on each side within easy reach — and simpler

to learn and use than foot controls Rollback ROPS for quick serviceability Quick Hydro Lock attachment change Easy engine access Plus many more convenience features

You'll also enjoy being able to add specialty attachments, easily and quickly, confident your machine can handle them Like pallet forks. Utility fork with grapple. Buckets. Backhoes Trenchers. Tree diggers. Sweepers. You name it

Take a look at Gehl's full line of LOAD TRAK T bar control loaders and pick the one that's best for you. On the popular liquid



With removal of two botts, overhead cuard roll, back und locks, exposing entire doe to un. Benefit, lower mainten ince cost, create, protection for the mechanic

cooled 3510 gas/3610 diesel and 4510 gas/4610 diesel loaders you'll like the self-leveling load action that keeps the load in place throughout the lift cycle. And you'll like Gehl's new very affordable 3310 gas/3410 diesel with easy handling and superior engineering — plus lots of power. The 3310 has a 750 lb SAE rating and the 3410 has a 925 lb rating. With the addition of the 3310, Gehl loaders range from 750 to 1225 lb. SAE lift ratings.

Your Gehl dealer will show you how these versatile skid loaders can run circles around the competition. Make us prove it with a demonstration. You'll enjoy that!



All Gehl Equipment Has Interest Free Waiver Until <u>November 1, 1985</u> Ask Your Dealer About Rebates Instead Of Delayed Payment

PEOPLE'S SALES & SERVICE Oakland Mills, PA 717-463-2735

A.L. HERR & BRO. Quarryville, PA 717 786-3521

CLAIR J. MYERS Lake Road R1 Thomasville, PA 717 259 0453

ARNETT'S GARAGE Rt 9 Box 125 Hagerstown, MD 301-733-0515

R.E. SMELTZER EQUIPMENT CO. RD 2, Box 2 Centre Hall, PA

814-364-1419

J & M MACHINERY Greensburg, PA 412-668-2276

> BENNETT MACHINE CO.

1601 S Dupont Blvd Milford, DE 302-422-4837

> NICHOLS FARM Equipment

Bloomsburg, PA 717-784-7731

STOUFFER BROS. INC. Chambersburg PA 717 263 8424

GEO. W. KINSMAN, INC.

INU. 516 Main Street Honesdale, PA 717-253 3440 LEBANON VALLEY
IMPLEMENT CO., INC.
Richland, PA

717-866-7518

DAYTON EQUIPMENT COMPANY

Dayton, PA 412-783-6990

Rt 4 Lebanon PA

Rt 4 Lebanon PA (Fontana) 717 867-5161

ECKROTH BROS

FARM EQUIPMENT RT 2 Box 24A New Ringgold, PA 717-943-2131

MILLER EQUIPMENT CO. RD 1 Bechtelsville, PA 215-845-2911 ELDER SALES & SERVICE,

RT 1 Box 619 Stoneboro, PA 412-376-3390 412-376 3740 BINKLEY & HURST

BROS. 133 Rothsville Station Road Lititz PA 717 626-4705

PETERMAN FARM EQUIPMENT, INC. 225 York Rd Carlisle, PA

717 249-5338

HINES EQUIPMENT Cresson, PA 814-886-4183

Bellwood 814 742-8171 Enter the 21st Century—with a fiberglass bulk storage bin from Fiberdome®

- Eliminates bridging, won't rust or corrode
- Cuts heat buildup and condensation
- Feed stays fresh in any weather
 Procision anaineered
- Precision engineered for long, long lifeUnique 5-year
- warrantyAdaptable to any augering system



Write for information and a FREE sample of fiberglass—the superior, modern material for superior storage bins!

tiberdome ...

P O Box 11 Lake Mills, WI 53551 (414) 648 8376

...made to last

For more information contact your nearest dealer

PHILLIPS FEED

SERVICE INC.

Germansville, PA

DEVRIEZE FARM EQUIPMENT Milanville, PA 717-729-7988 THOMAS DUNLAP

t 220, Jersey Shore, PA 717-398-1391

FARM BUREAU Souderton, PA 215-723-4355 Mifflinburg, PA 717-966-1047

CECIL DAIRY SERVICE Rising Sun, MD

301-658-6923

215-767-3819 Bath, PA 215-837-6061 OLLENBERGER SI

SOLLENBERGER SILO Chambersburg, PA 717-264-9588 TERRE HILL SILO

CO., INC. Terre Hill, PA 215-445-6736

PHIC BUILDERS
Pottstown, PA

215-323-4070

JAMES L. GOOD Sales & Service Box 139B Clarksburg, PA 412-459-8052

AUTOMATIC FARM SYSTEMS 608 Evergreen Rd Lebanon, PA 17042 717-274-5333

> TROY AGWAY CO-OP, INC. Troy, PA 717-297-2880