

HAY-DRY demos planned in area

PISCATAWAY, NJ — A series of alfalfa field days is scheduled in five northeastern states, to demonstrate the use of Church & Dwight's new chemical hay conditioner, Arm & Hammer HAY-DRY™, and chemical conditioner application equipment.

Thirty field demonstrations are scheduled from May 27 through September 6 in Maryland, New York, Pennsylvania, Vermont and Virginia. Local feed and agrichemical dealers will sponsor the events to be held at cooperating producers' farms. Papillon

Agricultural Products, Inc. of Easton, Md., is coordinating the demonstrations.

HAY-DRY is a chemical hay conditioner applied at cutting that allows baling 12 to 24 hours sooner than with conventional harvesting. Producers can reduce field losses

and harvest more hay per acre in a season with its use.

Farmers will be able to compare swaths of chemically and conventionally-conditioned hay for moisture content and leaf shatter the day after cutting. Application equipment also will be on display and a Papillon representative will

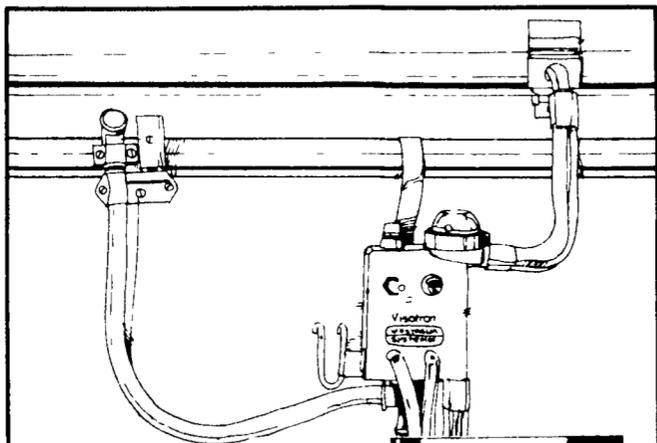
be present to answer questions. A drawing for a free bag of HAY-DRY will be held at each field demonstration.

For specific locations and dates in your area, contact Papillon Agricultural Products, Inc., P.O. Box 1161, Easton, MD 21601; or telephone 301/822-0429

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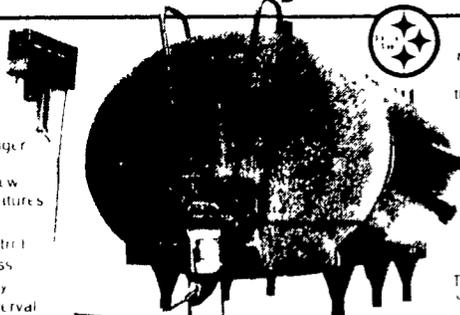
The new Visotron Automatic Milker Control is the foolproof modern method of doing an old-fashioned job in stanchion barns. Gently tend to each cow's production needs without manual supervision. Varustop vacuum Arrestor controls intervals between milking ratios automatically! Foolproof convenient and totally portable, the Visotron saves you time and money. Contact your Westfalia Sales Center now and find out why the new Visotron Automatic Milker Control is today's method of handling yesterday's problem!

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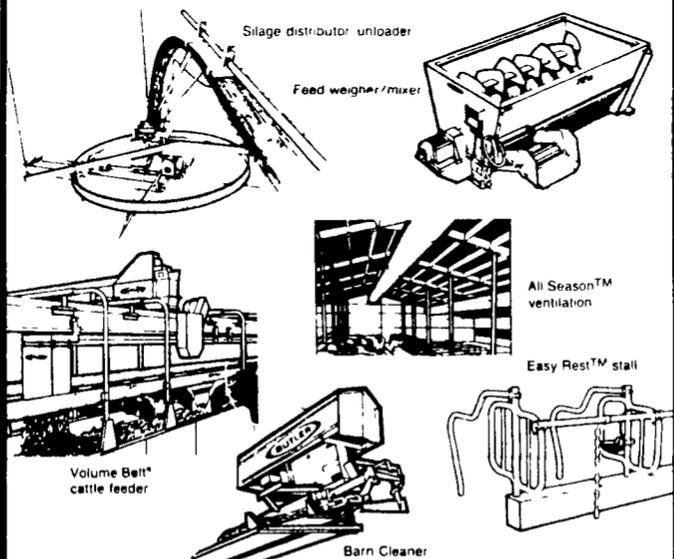
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Cattle

(Continued from Page C2)

the number of heifers on feed during 1984 and a significant drop in the number of heifers entering the herd during the second half of the year," says Nalivka

Feeder cattle (cattle outside feedlots and available to be placed on feed) on January 1 were down 4 percent from a year earlier. Calves, which represented 67 percent of total supplies, were down 4 percent largely because of the smaller 1984 calf crop and a 7-percent increase in commercial calf slaughter. Yearling cattle supplies were down 5 percent.

Nalivka says the base for future beef production is even lower than the cattle inventory suggests considering the large number of cattle on feed as of January 1 that will have been marketed through mid-1985.

"These cattle are included in the January 1 cattle and calves inventory. With only a small number of replacement heifers likely to calve and enter the herd during 1985, the January 1, 1986, inventory is likely to drop another 2 to 3 percent," he explains.

Beef and veal production through 1985, however, is not likely to be seriously affected by the lower January 1 inventory, according to Nalivka.

"Production is expected to be up about 2 percent during the first quarter of 1985. Fed cattle marketings slowed during December, resulting in an overflow of finished cattle into January. Beef production, though, will likely decline over the remainder of the year, ending down about 2 to 4 percent from a year earlier," he says.

"With stronger cattle prices likely during 1985, cattle producers should receive a positive net return. However, sharp gains will probably be limited by large total meat supplies through the end of the decade."



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