

SUPPLIERS OF FEED INGREDIENTS

48% Soybean Meal 28% Corn Distillers

42 lb. Swedish Oats Roasted Soybeans

Mr. Dairy Farmer:

Dairy Farming in the 80's is very different than it was in the 70's. For starters, the price you receive for your milk has been lowered at the same time your costs have gone up.

The Dairy Farmers of the 80's that are going to survive must cut cost to maintain profits. Farm Mixing is one proven way to do that. Buying your feed ingredients raw and mixing on the farm is the trend of the 80's.

Hershey Ag Services is dedicated to the dairy industry therefore our goal is to provide dairy farmers with raw feed ingredients. For <u>your</u> convenience we provide:

- * guaranteed quality ingredients
- * 24 hour a day service 6 days a week
- * 3 ton minimum loads
- * custom mixing
- * H.A.S. will mix any of our ingredients with any mineral you supply
- * We can combine loads of any of these ingredients in separate compartments
- * We do provide credit for 10-30 days
- * We also give discounts for larger quantities
- * We provide flexible delivery
 - 1. Blower Truck
 - 2. Dump trailer & Stinger
 - 3. F.O.B. our tank
- * We provide same day service in emergencies best prices for 3 days notice.

Please feel free to call us anytime. We promise to deliver to your satisfaction. Our office hours are from 8:00-5:00 Monday to Friday. We look forward to doing business with you.

Promoting success of the family farm.

Sincerely,

Toll Free 1-800-544-4574 Local 717-653-8783

Brent L. Hershey
Hershey Ag Services