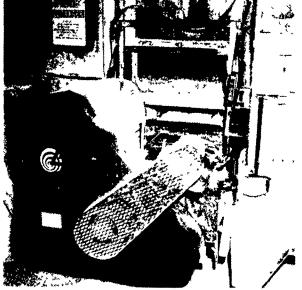
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Pacific trip 'accomplished its purpose'

PARK RIDGE, II. — The American Farm Bureau Federation's Pacific Rim market development mission "accomplished its purpose of alerting our trading partners to our government's intention to promote market-oriented commodity pricing," said Robert Delano, president of the nation's largest farm organization.

Delano and ten state Farm Bureau presidents recently completed an 11-day visit to Indonesia, Malaysia, Singapore, Australia and New Zealand. The delegation met with farmers, commodity importers, government officials, U.S. commodity promotion representatives and U.S. embassy officials.

"In all our visits, we stressed that American farmers stand behind our country's decision on trade policies. We are committed to a market-oriented farm program to price our agricultural exports more competitively," the farm leader said. "We also emphasized we are reliable suppliers and are able to satisfy their needs for quality agricultural products."

Delano said discussions with foreign farm leaders helped the U.S. farmers "see the concerns and problems faced by farmers in other lands. And the foreign farmers now understand us better as well. They are impressed and concerned about U.S. farm exports that are priced competitively and are wary of bonus export incentives. They also know that we will join them in fighting protectionism."

The value of U.S. agricultural exports to the countries visited exceeds \$750 million a year. According to Delano, the developing and developed countries of the Pacific Rim offer "tremendous opportunities and challenges. The developing countries growing, attractive markets as their per capita income increases and they are able to afford our farm exports. We must maintain a close working relationship with the developed countries of the area since they could be our major competitors. The meetings we had on this trip will go far to make sure we all play by the same rules."

In addition to Delano, the trade mission delegation included Elton Smith, AFBF vice president and president of the Michigan FB, and nine state FB presidents – Henry Voss, California; Keith Propst, Colorado; Marion Stackhouse, Indiana; Ray Mackey, Kentucky; Peter Curra, Maine; Rob Hukari, Oregon; Richard Ekstrum, South Dakota; S.T. Moore, Virginia and Fred Butler, Sr., West Virginia.



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