

# Huntingdon Co. DHIA

(Continued from Page D22)

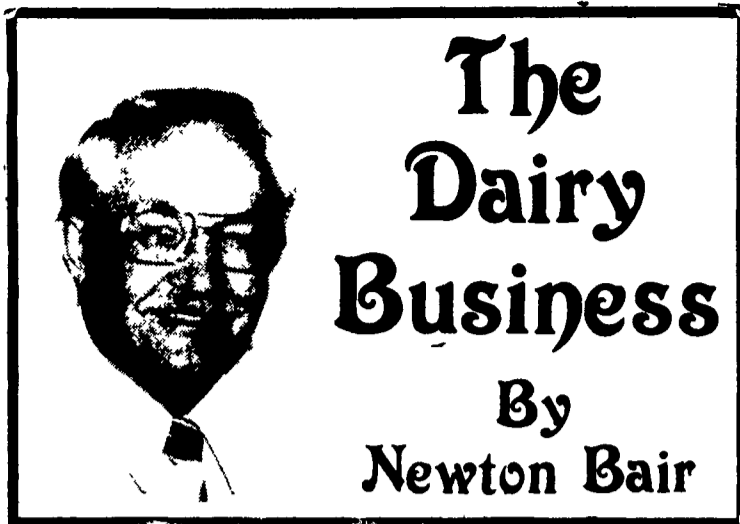
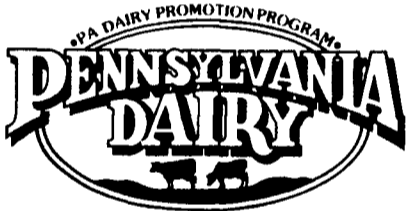
Glenn Peachey					
Stacy	3	4 4	305	22 551	820
Jefferson R Byler					
Rosa 3	3	4 8	305	21 850	817
Breezy Hollow Farm					
Lucky18	3	5 2	305	21 385	812
Max Isenberg					
Dara	3	5 6	305	21 745	805
Carrie	3	3 7	305	19 911	783
Harold N Book					
51	3	4 10	305	21 609	793
Joseph M Mcmath					
Cookie	3	3 3	305	17 758	788
Willard J Yoder					
153	3	6 2	305	22 946	787
Gerald E Mcmath					
JJ	3	6 0	293	21 179	783
Rita	3	3 2	305	18 155	761
Sidney R Ormsby					
43Kappy	3	4 10	305	18 086	779
Terry & Cathy Eutz					
16Connr	3	7 6	305	17 615	779
Sangrey Bros					
71Kim	3	5 8	305	12 483	776
Samuel K Byler					
137	3	4 5	305	20,400	776
J Frederick Kyper					
Mabelle	3	5 4	305	22 074	769
Howard & Nancy Wiggin					
39Beryl	3	3 2	305	21 504	758
Branstetter Farms					
Notail	3	0 0	305	19 950	758
Dean E Varner					
Alison	3	4 0	305	22 930	755

## CARROLL-BALTIMORE DHIA March, 1985

Maple Lawn Farm, Inc., Fulton, MD, had the herd with the highest average for the month of March, according to figures just released by the Carroll-Baltimore Dairy Herd Improvement Association

During the month of March, 121 dairymen in Carroll-Baltimore Counties participated in this program. Listed below are the top ten herds based on their herd averages over the past year

Maple Lawn Farm	160	19,601	727
Harry W Roach, III	67	18,726	724
Flint Hill Farm	59	19,440	720
Marlin Hoff	361	19,788	715
Barnes and Wilhide	59	18,262	715
Del-Myr Farm	65	18,993	711
Ucorn Associates, Inc	97	17,484	691
Robert E Prigel	70	17,646	665
F Lindsay Wilson	80	18,519	664
Billy Nelson	98	17,447	653



# The Dairy Business By Newton Bair

## "The Silent Partner"

This is an epistle to the 'Man that Thinks he Runs the Farm.' That's just about every macho male who calls himself a farmer, including myself. If he wants to allow his partner to read this, it's OK by me. Only he had better read it first, and cross out anything that doesn't fit.

Nearly every dairy farmer I know has a partner in the business, even if there is no legal document called a partnership agreement. The partner I'm talking about is usually female, and is addressed as 'Honey' or the 'Missus.'

She keeps the house, the kids and the books, pays the bills, shops for groceries and overalls, subs for the hired man, and in all emergencies, she is the main Gopher (go-for?). She understands all this, even if it's not written down. So does the other partner, sometimes called the 'boss.'

This kind of partnership is the best kind there is, and needs no legal attachment other than the marriage vows. In most cases, it is an ideal arrangement for everyone concerned, and should not be changed, except to even up the load occasionally. It's only when the load gets lopsided that this kind of partnership begins to totter and sway and exhibit all kinds of nervous symptoms.

Skip the details that spell out who-does-what on the farm. The

most burdensome thing that sometimes gets shoved onto the Silent Partner is the responsibility of worrying about paying the bills. Not always, mind you, the boss does his share of worrying too, but many times 'Honey' takes the worry right down to the wire with little room to spare. Boss is too busy shoveling, plowing, or wheeler-dealing to worry that close to the deadline.

The saddest examples of that kind of partnership are the ones where Missus does all the worrying, pays the bills or at least tries to, and copes with that constant wonderment of "is there enough there to pay them?" Boss is much too busy to keep track of such details.

He's running the business, running to the mill, running around the barn, running after the heifers, running, always running. Any additional duty like worrying about bills would probably send him running to the funny farm. Honey keeps the books, if any are kept, so she has developed the proper timing and has the real knack for that kind of worry.

Lest you think that I'm being facetious, you can be assured that this is a serious matter, and is more common than one might think. All too often, the right hand doesn't know what the left hand

doeth. The boss incurs the bills and the Missus pays them, and never the twain shall meet. And when the bills incurred are bigger than the bank account, the only recourse is a conference with banker or creditor, either of whom needs good answers in lieu of ready cash. That's often where the partnership friction begins.

Now, right here is where you can decide whether to let your silent partner read this. If none applies to your business, go ahead, show it to her. But if you can see even a little bit of yourself in the description of the boss, you'd better hide this issue, and then take a good look at your 'Honey.'

See whether you can do something to even up the load of concern and worry that should be share-and-share alike. A family conference right after breakfast, when Honey does the books, might go a long way to help strengthen the partnership, financially and socially.

Discuss where you are, where you are going, and how you are going to get there. And most of all, try to agree on whether the road you are now on will get you both there in good shape. If there is any doubt, you may have to back up and take another course.

## Wheat, barley loan rates

WASHINGTON — The U.S. Department of Agriculture today issued county loan and purchase rates for 1985-crop wheat and barley based on the national average rates announced earlier of \$3.30 per bushel for No. 1 grade wheat and \$2.06 per bushel for barley graded No. 2 or better.

Adjustment of state and county rates reflects factors such as prices received by farmers and production and consumption trends, according to Everett Rank, administrator of USDA's Agricultural Stabilization and Conservation Service.



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