Add up what a 9-month John Deere finance charge waiver means to you



Are most advertised "low-rate" finance offers the big deals they're made out to be? Not compared to John Deere's 9-month finance charge waiver on new tractors, 40- to 300-hp.* As the chart shows, the John Deere 9-month waiver is more attractive than most of the low-rate offers you've read about. And, as you can see, paying off the John Deere contract early could result in an effective rate as low as 3.38%.

Don't be misled — compare real finance charges

| If balance | Your effective annual rate** | | Your total finance charge** | |
|------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|
| owed is paid off after | w/8 8% APR, no waiver, is | w/JDFP 135% and waiver is | w/8 8% APR, no waiver, is | w/JDFP 13 5% and waiver is |
| 1 year | 8.8% | 3.38% | \$2640 | \$1013 |
| 2 years | 8.8% | 7.45% | \$4701 | \$3946 |
| 3 years | 8.8% | 8.68% | \$6132 | \$6023 |
| 4 years | 8.8% | 9.11% | \$6878 | \$7127 |

*Chart is based on a typical situation using current finance charge rates 48-month contract \$30,000 amount financed with 4 annual payments of equal amounts and first payment due 12 months from contract date
Actual rates and finance charges will vary depending on payment schedules and rate changes on variable-rate JDFP contracts

And the John Deere Finance Plan also includes physical damage insurance and, for qualified individuals, credit life insurance. All that on a tractor with proven high trade-in value. A John Deere tractor with a warranty backed by a solidly established manufacturer. A John Deere tractor we'll treat like our own when it comes to supplying parts and giving shop service. Added together, the 9-month finance charge waiver and the John Deere tractor deliver more real value to you.

*Availability of John Deere financing subject to approved credit



When mowing productivity really counts count on a John Deere Front Mower The F910 and F930 Front Mowers were designed from the ground up to be productive versatile and durable mowing machines Both are powered by reliable, twin cylinder air cooled Onan engines - 20 hp on the F910, 24 hp on the F930 The F910 can be equipped with a 50 or 60 inch mower the F930 with a 60 or 72 inch mower All three

mower, feature adjustable mowing height. PTO shaft drive an i deep contour deck design. Both the F910 and F930 have hydrostatic drive and power steering for easy operation and close quarters maneuverability And both a a backed by a new 2 year limited warranty and our local, arts and service support. See us soon for a test drive



LEHIGH AG EQUIPMENT

Wescosville, PA 215-398-2553

& SONS, INC.

Carlisle, PA

717-249-2313

EVERGREEN TRACTOR CO., INC.

Lebanon, PA 717-272-4641

H.R. GUTSHALL OXFORD GREENLINE

Oxford, PA 215-932-2753 215-932-2754

FOSTER EQUIPMENT SALES

Elmer, NJ 609-769-1535

PIKEVILLE EQUIPMENT

INC. **Oyster Dale Road** Oley RD2, PA 215-987-6277

BOMBERGER'S STORE.

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717-665-2407 (CP Dealer Only)

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Silverdale, PA 215-257-5136

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COVERT & SONS, INC. Everett, PA 814-652-5223 Neshanic Station, NJ 201-369-5241

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SERVICE, INC. Mifflinburg, PA 717-966-3778

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Mohnton R.D. 2, PA (near Adamstown) 215-484-4391

WOODHULL EQUIPMENT

INC. Medford, NJ 609-654-2011

LOST CREEK IMPLEMENT

TOBIAS EQUIPMENT CO., INC. Halifax, PA

717-362-3132

Oakland Mills, PA 17076 717-463-2161

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KERMIT K. KISTLER INC. Lynnport, PA

IMPLEMENTS, INC. Mercersburg, PA 717-328-2244

215-298-2011

EVERGREEN ENGINES CO. 32 Evergreen Road Lebanon, PA 17042 717-273-2662

ELBER SALES & SERVICE, INC

Stoneboro, PA 412-376-3390 412-376-3740

CLUESTON PLEMENT, INC.

Chambersburg, PA 717-263-4103

ROBERT G. HAMPTON,

Shiloh, NJ 609-451-9520

BARRETT EQUIPMENT

Smicksburg, PA 814-257-8881

LANDIS BROS. INC. Lancaster, PA 717-291-1046

The Long Green Line™



Nothing runs like a Deere™